

Transboundary Pollution in China: A Study of Polluting Firms' Location Choices in Hebei Province

Chloé Duvivier Duvivier, Hang Xiong

► To cite this version:

Chloé Duvivier Duvivier, Hang Xiong. Transboundary Pollution in China: A Study of Polluting Firms' Location Choices in Hebei Province. 2012. halshs-00598592v2

HAL Id: halshs-00598592 https://shs.hal.science/halshs-00598592v2

Preprint submitted on 13 Nov 2012

HAL is a multi-disciplinary open access archive for the deposit and dissemination of scientific research documents, whether they are published or not. The documents may come from teaching and research institutions in France or abroad, or from public or private research centers. L'archive ouverte pluridisciplinaire **HAL**, est destinée au dépôt et à la diffusion de documents scientifiques de niveau recherche, publiés ou non, émanant des établissements d'enseignement et de recherche français ou étrangers, des laboratoires publics ou privés.



CENTRE D'ETUDES ET DE RECHERCHES SUR LE DEVELOPPEMENT INTERNATIONAL

Document de travail de la série

Etudes et Documents

E 2011.17

TRANSBOUNDARY POLLUTION IN CHINA: A STUDY OF POLLUTING FIRMS' LOCATION CHOICES IN HEBEI PROVINCE

Chloé Duvivier and Hang Xiong

May, 2011

(revised September 2012)

CERDI 65 BD. F. MITTERRAND 63000 CLERMONT FERRAND - FRANCE TEL. 04 73 71 74 20 FAX 04 73 17 74 28 www.cerdi.org Les auteurs

Chloé Duvivier (corresponding author) Doctorant / PhD Student Clermont Université, Université d'Auvergne, CNRS, UMR 6587, CERDI, F-63009 Clermont Fd. Email : Chloe.DUVIVIER@u-clermont1.fr

Hang Xiong Doctorant / PhD Student Clermont Université, Université d'Auvergne, CNRS, UMR 6587, CERDI, F-63009 Clermont Fd.

La série des Etudes et Documents du CERDI est consultable sur le site : http://www.cerdi.org/ed

Directeur de la publication : Patrick Plane Directeur de la rédaction : Catherine Araujo Bonjean Responsable d'édition : Annie Cohade

ISSN : 2114 7957

Avertissement :

Les commentaires et analyses développés n'engagent que leurs auteurs qui restent seuls responsables des erreurs et insuffisances.

Résumé / abstract

Transboundary pollution is a particularly serious problem as it leads people located at regional borders to disproportionately suffer from pollution. In China, where the environmental policy is decentralized and where environmental conflicts between provinces have occurred several times, transboundary pollution is likely to exist. However, until now, nearly all the studies focused on developed countries. In this paper, we study whether transboundary pollution problems exist in China. To do so, we estimate whether, within Hebei province, polluting firms are more likely to set up in border counties than in interior ones. To ensure the robustness of our results, several measures of the variable of interest are constructed from Geographic Information System (GIS) data. The estimations of a count-data model allow us to conclude that border counties are more attractive destinations for polluting firms than counties located within the province. Moreover, it appears that this effect has strengthened over time.

Mots clés /Key words : Transboundary pollution, firm location choice, environmental regulations, China

Codes JEL / JEL codes : Q01, Q56

Remerciements

We are thankful to E. Langlois and O. Santoni for their help with GIS data. We are also grateful to J-L. Combes, C. Ebeke, S. Poncet and participants at Peking University seminar, at PACE 2011 International Symposium on Environmental Economics and Policy in China (Hangzhou, July 2011) and at the Conference for Sustainable Attractivity (Bordeaux, September 2011) for constructive suggestions.

1. Introduction

In recent years, more and more environmental conflicts between provinces have been attracting great attention in China. For example, in January 2008, residents of the *Wuqing* district (Tianjin province) complained that a cement plant in the neighboring *Xianghe* county (Hebei province) had over-discharged dust pollution which then crossed the province border and damaged their soil and crop production (Wuqing District Environmental Protection Bureau, 2008). Disputes involving the *Huai* River, which runs through Henan, Shandong, Anhui and Jiangsu provinces, are also very illustrative of everincreasing transborder conflicts. On several occasions, downstream provinces have accused upstream provinces of dumping pollution into the river in order to evacuate it to other provinces. As polluters from a given province can evacuate a part of their pollution to other provinces, there is a risk of excess of pollution at regional borders of the countries.

There is already quite strong evidence that a decentralized environmental policy can lead to pollution havens and free-riding effects, resulting in an excess of pollution at regional borders. This is what is known as transboundary pollution. Transboundary pollution is a very serious problem as it appears that people in border counties suffer disproportionate health problems as a result of pollution. Indeed, in the United States, cancer rates are substantially higher in border counties than in interior ones due to transboundary pollution (Kahn, 2004). Until now, almost all studies have been focused on the United States (Helland and Whitford, 2003; Kahn, 2004; Sigman, 2005; Konisky and Woods, 2010). Very few have looked at this issue in emerging countries. Lipscomb and Mobarak (2011) constitute one exception, with their analysis of water pollution spillovers in Brazil.

China meets all the conditions that make it susceptible to the emergence of transboundary pollution. Indeed, China's environmental policy is decentralized: while the central government sets environmental standards, it is the local governments who monitor and impose sanctions on polluters. In the Chinese context, as we will see in more details in Section 3, there is a high probability for the existence of free-riding and pollution havens. In addition, environmental conflicts between provinces provide some evidence that transboundary pollution is already occurring. However, until now, transboundary pollution in China has not received the attention it deserves, primarily due to the lack of available data.

This study contributes to the literature by studying whether or not transboundary pollution does indeed exist in China today. To address this question, we study the location choice of polluting firms between 2002 and 2008 in Hebei, one of the most highly polluted provinces in the country. Specifically, we test whether polluting firms are more likely to set up in counties¹ that share a border with another province than in interior counties. For this purpose, we use the lists of polluting firms published annually by the Ministry of Environmental Protection and by the Environmental Protection Bureau of Hebei Province. To ensure the robustness of our results, several measures of the variable of interest have been constructed from Geographic Information System (GIS) data. We find very robust evidence even after controlling for confounding factors such as market access, that border counties are more attractive destinations for polluting firms than interior counties. Moreover, it appears that this effect has been increasing over time.

By demonstrating that border county residents are more highly exposed to pollution, we also contribute to the very scarce literature on environmental inequality in China. Two notable exceptions are Ma (2010) and Schoolman and Ma (2011), who investigate how socioeconomic characteristics of townships influence the geographic repartition of pollution. Ma (2010) highlights that rural residents, and especially rural migrants, suffer disproportionately from pollution in Henan. Schoolman and Ma (2011) emphasize that migrants are disproportionately exposed to pollution in Jiangsu and put forth a general theory of environmental inequality by highlighting that in China, as in the US, individuals at the bottom of the social ladder bear most of the environmental burden. By proposing an additional lens (proximity to regional borders) to analyze environmental inequality, the present study provides complementary results to these previous works.

¹The "county" corresponds to the third level of administrative division in China. There are three types of administrative divisions at the county level in China: prefectural city districts (shixiaqu), cities at the county level (xianjishi) and counties (xian).

The remainder of the article is organized as follows. Following the introduction, in Part Two we briefly present China's environmental policy. Next, we study why, in the context of a decentralized policy, polluting firms would tend to agglomerate near regional borders. Part Four describes the study area and the data. We present the estimation strategy in Part Five and the results in Part Six. Finally, we conclude and offer some policy recommendations.

2. Environmental policy in China

2.1. A decentralized environmental policy

During the 1980s, China's environmental policy followed the general trend of decentralization occurring in the country and since then, its enforcement has depended largely on local governments. Environmental protection is currently managed at the national level by the Ministry of Environmental Protection (MEP) and, at the regional and local levels (provinces, prefectures and counties), by the Environmental Protection Bureaus (EPBs). The central government establishes environmental standards and environmental policy is implemented by the regions which monitor emissions and impose penalties if standards are not met. Decentralization of environmental policy in a country as heterogeneous as China offers undeniable advantages. Indeed, it allows for greater flexibility as well as better information and adaptation to the local context. However, as local officials are evaluated more on economic than on environmental performance, environmental degradations.

Facing this critical situation, a certain "recentralization" of China's environmental policy has occurred. In 2008, the State Environmental Protection Agency (SEPA) became the MEP in order to give more power back to the central government. Moreover, between 2006 and 2008, six major supervision centers were created. Each of these major centers is responsible for several provinces and monitors whether or not they respect the environmental standards established by the central government. These centers are also in charge of coordinating interprovincial conflicts. Thus, they constitute a new intermediary level between central government and provinces, established with the aim of limiting the negative effects of decentralization. However, until now, the power of these new centers has been very limited and environmental policy is still largely implemented by Chinese provinces.

2.2. Impact of environmental regulations on polluting firms

Like all firms, those that pollute do not choose their location randomly: they decide to locate in a particular region to maximize their profit. Several studies show that in China, the location choice of both foreign (Wu, 1999) and Chinese firms (Wen, 2004) depends today on "rational economic considerations". Thus, firms are generally attracted to regions with good market opportunities and where labor is cheap and skilled.

Polluting firms, in addition, usually take into account the severity of environmental regulation when deciding where to set up. This is likely to be the case in China, where it has been shown that environmental regulations significantly raise the costs of polluting firms. For example, Wang (2002) estimates that pollution charges lead to a significant increase in expenditures on end-of-pipe water treatment facilities at the plant-level. Moreover, a higher number of inspections leads to a higher expected penalty for firms that do not comply with environmental standards and thus, significantly reduces the level of water and air pollution of industries in the city of Zhenjiang (Dasgupta *et al.*, 2001). In addition, although state-owned enterprises have more bargaining power with local authorities in terms of the charges they pay (Wang *et al.*, 2003), environmental policy also has a significant impact on them (Wang and Wheeler, 2005). As a consequence, given that environmental regulation in China imposes significant costs on polluting firms, we would expect these firms to locate in regions with less stringent environmental regulation.

3. Literature review: why would polluting firms be more likely to set up near borders?

As explained in Section 2.2., polluting firms are expected to set up in regions with less stringent environmental regulations. In this section, we explain how regional differences in environmental regulations lead polluting firms to set up more frequently in border counties. Specifically, two phenomena could lead to transboundary pollution, namely "pollution havens" and "free-riding" effects.

3.1. Differences in interprovincial regulation: pollution havens hypothesis at the provincial level

In China, environmental policy implementation varies greatly from one province to another (Wang and Wheeler, 2005). Such disparity in policy enforcement by region would be at the origin of a "pollution havens" phenomenon at the provincial level²: polluting firms would be attracted to provinces where environmental regulations are less strict (Dean etal., 2009). Indeed, at the borders, there are discontinuities in environmental regulations (Kahn, 2004). By crossing an administrative boundary, one can suddenly move from strict environmental regulation to a less restrictive one. In this context, it could be very profitable for a firm to locate on the border between two provinces. Crossing a border can therefore be a way to avoid stringent environmental regulations while continuing to benefit from the market access of the neighboring province with stricter environmental regulation. Kahn (2004) shows that in the United States, in low environmental regulation states, "dirty" industries set up more often in counties that border high regulation states than in interior counties. Conversely, in counties bordering low regulation states, there is a lower number of polluting firms. In terms of environmental regulation, Hebei is less stringent than its neighbors, with the exception of Inner Mongolia³. Thus, on the whole, we can expect the pollution havens effect to be positive in Hebei province, leading polluting firms to concentrate close to borders.

²The hypothesis of "pollution havens" is generally considered at the international level. According to this hypothesis, in a world of free trade, the South, whose environmental regulations are less stringent, has a comparative advantage in producing "dirty" goods. This can lead polluting industries to migrate from the North to the South.

³Using data from the 2002 China Environment Yearbook, we calculate two indicators at the provincial level to measure environmental stringency: the levy fees divided by the number of charged organizations and the share of industrial pollution treatment investment in innovation investment. In each case, Inner Mongolia is the only neighboring province with less stringent regulation than Hebei (results available on request). Dean *et al.* (2009) obtain the same ranking using the average collected levy per ton of wastewater as the indicator of *de facto* provincial stringency.

3.2. Differences in intra-provincial regulations: free-riding and intra-provincial pollution havens hypotheses

When environmental policy is decentralized, provincial regulators may be less strict in implementing the policy in border counties than in interior ones. In other words, freeriding may emerge at the boundaries between different regions of the country⁴. Two factors could encourage regulators to strategically implement environmental regulation, both leading to an excess of pollution at borders. First of all, at borders, a region's expenditure on pollution control does not solely benefit that region; it also benefits neighboring ones (Sigman, 2002). Since regions have limited financial resources, they prefer investing funds where they can reap the highest benefit, that is to say, in interior counties. Secondly, at borders, some of a given firm's pollution impacts the neighboring region. Thus, in border counties, the population benefits from the overall positive economic advantages related to the presence of the firm (jobs and taxes) and only suffers from part of the pollution generated (Helland and Whitford, 2003). On the contrary, in interior counties, the population benefits from job opportunities but must also bear all the pollution generated. Thus, we would expect social discontent related to the establishment of a polluting firm to be higher in interior counties. As a result, a regulator concerned with political support⁵ and job promotion⁶ will be more likely to oppose the arrival of a polluting firm and to apply more stringent environmental regulations in interior counties. The same free-riding argument applies to coastal counties, explaining why emissions are much higher in these counties (Helland and Whitford, 2003). It is worth noting that the free-riding effect will always

⁴"Region" here refers to a U.S. state or a Chinese province.

⁵The Chinese authorities have to address a large and growing number of citizen complaints about pollution. There were already 138495 letters of complaint in 1993 (Dasgupta and Wheeler, 1997). In 2002, 428626 letters were sent to the authorities (State Environmental Protection Agency, 2003). In some extreme cases, local officials lost their posts because of public pressure after environmental crises. For example, in 2009, in the wake of a great amount of intense public pressure, numerous local officials were dismissed because of pollution accidents in Hunan, Shaanxi and Inner Mongolia.

⁶The political promotion system in China has evolved over time. While promotion used to be based solely on economic performance, since 2005 experiments have been conducted in some provinces where promotion depends now both on economic and environmental performance.

lead polluting firms to concentrate in border counties, whatever the relative stringency of Hebei's environmental regulation. However, the magnitude of the effect is reduced when the neighboring state enforces stringent environmental regulation (Gray and Shadbegian, 2004).

Finally, the strategic implementation of environmental regulation (less stringent regulation at borders) can also lead to an intra-provincial pollution havens effect. Because of their less stringent regulation, we would expect border counties to attract more polluting firms than interior borders, leading to transboundary pollution.

4. Description of the study area and data

4.1. Hebei province

This study is carried out in Hebei Province for several reasons. First of all, Hebei has been industrialized for many decades, which makes it one of the most polluted provinces in the country. According to the list published in 2010 by the Chinese government, which identifies the most polluting firms in China, 744 of the 9833 top polluters in China are located in Hebei. The province has the highest number of polluting firms just after Jiangsu (838) and Shandong (774). Moreover, Hebei shares borders with seven other provinces including the provincial cities of Beijing and Tianjin (see Figure 1). In addition, Hebei has already been involved in several transboundary pollution conflicts, as stated in the introduction. Finally, Hebei is one of the few provinces with the necessary data available to allow us to carry out our study.

Regarding environmental protection, environmental policy in Hebei province has been continuously tightened since the beginning of the 2000s as shown in Figure 2. Thus, we can expect polluting firms to be increasingly sensitive to environmental regulation over the period under study. As discussed in Section 6.4, this may have led polluting firms to increasingly settle close to borders over the past few years.

[Figure 1 here]

[Figure 2 here]

4.2. Construction of the dependent variable and sample

The dependent variable of our model is the annual number of polluting firms set up by county. We constructed this variable from the lists published by the MEP and the EPB of Hebei⁷. Since 2007, the MEP and EPBs of provinces annually publish lists (*Guojia/Sheng zhongdian jiankong qiye mingdan*) that identify the most polluting firms in China⁸. These lists give the name of each firm and the county in which it is located. Moreover, the lists classify each firm as: "water polluting firm", "air polluting firm" or "waste water treatment facility". Waste water treatment facilities are always built close to population centers in order to treat municipal waste. As they do not freely choose their location, transboundary pollution is not likely to occur in this case, and therefore, we have excluded them from our analysis. By contrast, both air and water pollutant firms freely choose their location and thus, take into account environmental regulation when deciding where to set up. Thus, we consider both air and water polluting firms when constructing our dependent variable.

However, the MEP and EPBs lists provide no information regarding a firm's establishment date or emissions level. So, these lists give the necessary information to estimate a *model of stock*, in which the total number of firms in a county is regressed on a set of regional variables. However, in this study we estimate a *flow model* in which the number of firms created in a county at year t is regressed on the characteristics of this county at year t. Indeed, as there was no environmental policy in China before 1979, to test the existence of transboundary pollution, we were obliged to take a sample of firms which have been recently created and which are, therefore, sensitive to environmental regulation. In addition, the flow model enables us to test whether transboundary pollution has increased over time. In order to estimate a flow model, we have collected the creation dates of polluting firms from the official website of the Industrial and Commercial Bureau

⁷To our knowledge, Ma (2010) is the first to use this data list for Henan province.

⁸The lists identify the most polluting firms at national and provincial level in terms of air, water and sewage pollution. More precisely, the firms identified produce 65% of total industrial emissions of SO2, NOx, COD, NH3-N and heavy metals. As these pollutants can cross regional borders, this data enables us to test for transboundary pollution. Note that there is a lag of two years between the census of firms in the list and their pollution. Thus, the 2007 list contains the firms that polluted the most in 2005.

of Hebei province.

Once the creation dates were obtained, we selected firms set up after 2002, year from which we have data for the explanatory variables. In addition, the last list of polluting firms was published in 2010; it lists the most polluting firms in 2008. Thus, our sample covers the period of 2002-2008. In all, 253 air and water polluting firms were set up in Hebei province between 2002 and 2008.

4.3. Variables of interest

Three variables of interest have been constructed to ensure robustness. Firstly, we follow the literature (Helland and Whitford, 2003; Kahn, 2004; Konisky and Woods, 2010) and construct a dummy variable equal to 1 if the county shares a border with another province, or the sea, and 0 otherwise $(Border_1)$. As explained in Section 3.2, the same free-riding phenomenon is expected to take place in coastal counties. Thus, to capture the whole transboundary pollution effect, we first create a variable including both coastal and other border counties. However, as can be seen in Figure 1, some border counties share a very small part of their border with another province while others share more than half of the total length of their border with another province. To take into account the variability among border counties, we create a second variable equal to the length of the common border with another province (or the sea) divided by the total length of the county's border (Border_2). The drawback of the first two variables is that they do not take into account the variability between non-border counties: while some counties are located at the center of the province, others are very close to the borders. Moreover, both measures are likely to be significantly affected by the shape of the county. For these reasons, we create a third variable equal to the distance between the county seat and the closest border $(Distance)^9$. These variables have been constructed with GIS data, using ArcGis 9.2. If transboundary pollution exists, we expect polluting firms to be more likely to set up near borders. Therefore, we would expect the coefficients associated with

⁹Following Gray and Shadbegian (2004), we created a dummy equal to one if the county seat is located within 50 miles of the border to another province as a fourth indicator of *Border*. Results, available upon request, are robust to this alternative measure.

variables "Border_1" and "Border_2" to be positive and the coefficient associated with "Distance" to be negative.

Table 1 gives descriptive statistics on the polluting firms in our sample. Panel A of the table gives the average stock of firms in 2001 and 2008 for all counties, border and non-border. Interestingly, non-border counties had a slightly higher number of polluting firms than border counties in 2001 whereas the opposite was true for 2008.

[Table 1 here]

Panel B of the table gives data on firm births from 2002 to 2008. It clearly indicates that over the recent period, polluting firms have located significantly more frequently in border counties, which tends to validate the transboundary pollution hypothesis. Moreover, the differences observed in the stock of firms between non-border and border counties reflect an evolution in polluting firms' location choices in China. Among the firms identified in the lists, some were created before the 1980s. At that time, a firm's location decision was not based on economic rationale but rather arose from a strategy aimed at protecting industries from potential destructive military conflicts. From 1965 to 1978, three principles determined the location choice of industrial firms: "proximity to mountains, dispersion and concealment" (Wen, 2004). Thus, industrial firms were located far away from the coast. Moreover, an environmental policy did not yet exist in China. Therefore, it should not be a surprise that the stock of firms in 2001 was not higher in border counties than in non-border counties. By contrast, newly created polluting firms choose their location according to economic criteria and certainly take into account the degree of environmental policy implementation. As a result, transboundary pollution is likely to exist and this would explain why, nowadays, polluting firms would set up more in border counties than previously.

Figure 1, which shows the positions¹⁰ of the polluting firms created between 2002 and 2008, also gives interesting insights about transboundary pollution. Indeed, firms seem

¹⁰The lists published by the MEP and the EPB do not report the geographical coordinates of polluting firms. Following Ma (2010) and Schoolman and Ma (2011), we have collected the geographical coordinates of polluting firms.

to locate more often in counties close to Tianjin, Shanxi, Henan, and to some extent, to Shandong. This transboundary pollution effect is reinforced by the fact that many firms set up in the capital Shijiazhuang, which is close to the regional border. Surprisingly, despite its high market potential, Beijing does not appear to significantly attract polluting firms. This could be due to the fact that free-riding is reduced when the neighboring state possesses stringent environmental regulation (Gray and Shadbegian, 2004). Interestingly, there are very few firm births close to Inner Mongolia. As explained in Section 3.1, Inner Mongolia has less stringent environmental regulation than Hebei which, according to the pollution haven hypothesis, would be expected to lead to fewer firm births in counties bordering Inner Mongolia.

4.4. Other determinants in a polluting firm's location choice

As control variables, we introduce the traditional determinants of a firm's location, *i.e.* the regional characteristics that may affect the firm's profit. Firstly, a number of variables affect a firm's revenue. On the one hand, firms are attracted to regions with agglomeration economies (Arauzo-Carod *et al.*, 2010) *i.e.*, to counties where there is a strong spatial concentration of economic activity. This enables firms to benefit from good access to intermediate inputs, from market opportunities and from information. On the other hand, firms are more likely to set up in regions that offer significant market opportunities. Generally, firms do not consider only the local market but also the markets of neighboring regions, or "external market" (Head and Mayer, 2004). The local market is measured by the county's population. Following Holl (2004), the external market is a spatial lag variable of the following form:

$$External \ market_{it} = \sum_{j} w_{ij} \cdot Pop_{jt}$$

where *i* refers to the county (county, districts or city at county level) and *j* the city (prefectural-level or county-level city). Pop_{jt} refers to the population¹¹ of city *j* at year *t*. The contiguity matrix w_{ij} is equal to 0 if *i* and *j* do not share any border and to

¹¹We use the population of the city to represent the size of the market in neighboring cities because population has been shown to be a good proxy of demand access (Holl, 2004).

the inverse of the number of kilometers from the county seat of i to the county seat of j if i and j share a common border. Furthermore, as regions whose population is well educated are likely to attract firms, we introduce an indicator of the level of education of the county population. We also control for the presence of national and provincial-level Special Economic Zones (SEZ) as regions benefiting from SEZ status attract significantly more firms (Wu, 1999). We also introduce a dummy indicating whether the county has an international port, to control, to some extent, for international market access. Finally, recent studies have demonstrated that there is an inverted U-shaped relationship between environmental degradation and income per capita in China (Song *et al.*,2008; Jalil and Mahmud, 2009). To test for the existence of a Kuznet relationship, we include the GDP per capita and its square¹². As we expect the relationship between environmental degradation (proxied by the number of polluting firm births) and income per capita to be initially positive and then to turn negative once a certain threshold is reached, we would expect the coefficient associated to GDP per capita and to its square to be respectively positive and negative.

Furthermore, as firms are attracted by regions where production factors are cheap, we introduce the real wage rate in industry as a proxy for labor price.

Finally, we introduce a set of indicators for natural endowments. First, we introduce the land area of the county, which is expected to positively affect the number of firm births, as it is a proxy for the number of potential sites (Bartik, 1985). Second, the length of rivers running through each county is also introduced, given that many plants need to be located close to freshwater (Ma, 2010). Third, as it may be more difficult for a firm to set up in a mountainous area, we control for the topography of the county. Note that the last two control variables are particularly important given that borders are sometimes established by geographical discontinuities (rivers or mountains), which could bias our estimation of the transboundary effect (Holmes, 1998). Lastly, we introduce a dummy variable for districts to reflect the nature of the administrative unit and year dummies in

¹²GDP per capita also controls for the level of development of the county and thus, for some variables for which we do not have any information (for example, infrastructures).

every specification. All of this data comes from the Hebei Statistical Yearbooks (2003-2009); the definition of variables and descriptive statistics are provided in Appendix A^{13} .

5. Estimation strategy

The dependent variable of the model is the number of polluting firms created in county i at year t. The special nature of the dependent variable (non-negative integers with a high frequency of zeros) has led us to estimate a count-data model. This model estimates how much a 1% change in an explanatory variable x_i affects the probability that a firm sets up in territory i. The probability, $Prob(y_i)$, of a territory i to receive y_i firms is based on a set of characteristics x_i of this territory:

$$Prob(y_i) = f(x_i)$$

The most common way to model this probability function is to assume that the variable y_i follows a Poisson distribution. However, the Poisson model is restrictive because it assumes that the conditional mean is equal to the conditional variance of y_i (hypothesis of equi-dispersion). The hypothesis of equi-dispersion is poorly respected with data on firms' location choices, as the conditional variance is often higher than the conditional mean, referred to as "overdispersion". Two phenomena can lead to overdispersion: (i) the presence of unobserved heterogeneity and (ii) an excess of zeros.

¹³The province of Hebei contains 172 county level divisions: 36 districts, 22 county-level cities and 114 counties. For the districts of the 11 prefecture cities where disaggregated data is not available, the districts of a prefecture city are aggregated. Therefore, our sample is constituted of 147 units at the county level. If a prefecture city is composed both of border and interior districts, such aggregation would lead us to consider all of the districts as one unique border district, artificially increasing the number of firms births in border districts. This could lead to an upward bias of the results. However, among the 11 prefecture cities, Tangshan is the only one to be composed both of border and interior districts, ruling out any potential bias. In order to check whether the aggregation of the districts in Tangshan leads to bias estimates, we run additional estimations by dropping the polluting firms which set up in the interior districts of Tangshan. Results, which are available upon request, clearly show that the aggregation does not induce bias estimates.

When overdispersion arises from unobserved heterogeneity, standard deviations obtained are biased and therefore, statistical inferences are invalid. In this case, the standard solution consists in assuming that the variable y_i follows a negative binomial distribution. It can be easily determined whether the negative binomial model is preferred to the Poisson model, by testing whether the parameter *alpha* is statistically different from zero (see Cameron and Trivedi, 1998).

When overdispersion arises from an excess of zeros (or "zero inflation"), the dependent variable y_i takes the value zero more times than assumed by the Poisson distribution, which results in biased estimates. Zero inflation arises when two separate processes lead the dependent variable to take the value zero. In the present study, two processes are likely to explain why some counties did not attract any polluting firms from 2002 to 2008. On the one hand, some counties may not be suitable locations for firms and thus, they will never attract any, whatever the period considered. This could be the case for counties lacking a river, in mountainous areas and where there are no market opportunities. On the other hand, some counties may be suitable locations for firms but did not attract any new firms from 2002 to 2008. To distinguish between the two processes generating a zero outcome, Greene (1994) proposes estimating a zero-inflated Poisson (ZIP) model which essentially consists in integrating a probit model into the Poisson regression model. Specifically, a probit equation is first estimated to distinguish those territories that will never attract any firms from the others. In a second-step, the standard Poisson model is estimated.

Lastly, overdispersion can arise both from unobserved heterogeneity and from an excess of zeros. The suitable model in this case is the zero-inflated negative binomial (ZINB) model.

Table 2 gives some insight about the potential zero inflation problem in our sample. The table represents the frequency and percentage of counties with 0, 1, 2, ..., creations of firms from 2002 to 2008. According to panel B of the table, when considering the panel dimension of our data, the dependent variable takes the value zero in as much as 84.74% of the cases. The frequency of zeros in our sample is comparable to those in List (2001) and Roberto (2004) who estimate a zero-inflated model.

[Table 2 here]

In terms of the testing procedure, as the Poisson (negative binomial) model and the ZIP (ZINB) model are not nested, the Vuong test (1989) is used to test for zero-inflation. Asymptotically, the Vuong test statistic has a standard normal distribution and hence, the test statistic obtained must be compared with the critical value of the normal distribution (1.96). A value above 1.96 (below -1.96, respectively) rejects the standard model (zero-inflated model) in favor of the zero-inflated model (standard model).

6. Estimation results

6.1. Testing for the appropriate model

To determine the model that best fits our data, we (i) test the validity of the equidispersion hypothesis and (ii) investigate the source(s) of overdispersion.

Appendix A already gives us some insight about the presence of overdispersion in our data. Indeed, the standard deviation of the dependent variable is more than three times its mean. In addition, we estimate the model assuming that the number of firm births follows a Poisson distribution¹⁴. The chi-square value obtained is very high, indicating that the Poisson distribution is not suitable (see Cameron and Trivedi (1998)).

The second step consists in testing whether overdispersion arises from unobserved heterogeneity and/or from an excess of zeros. As shown in Table 2, we are very likely to face a problem of zero-inflation, which could lead to biased estimates. Thus, we further investigate the presence of zero inflation with the Vuong test. The Vuong statistics are reported at the bottom of Table 3. Table 3 gives the estimation results of the ZIP and of the ZINB models¹⁵. In each case, six different equations are estimated, depending on

¹⁴Results available upon request.

¹⁵For convergence issues, and following Roberto (2004) and Konisky and Woods (2011), we introduce a subset of the explanatory variables in the first-stage model. Specifically, to differentiate between counties that are unsuitable for firm' locations and counties suitable for firms' location, we introduce the following variables in the probit model: agglomeration in industry, education, market, topography, river and a time trend. We carry out estimations with different subsets of variables and obtain similar results. Results of the first-step model are available in Appendix B.

the variable of interest introduced (*Border*1, *Border*2 and *Distance*) and on whether or not a time lag is introduced between the dependent and the explanatory variables¹⁶. In all twelve cases, the Vuong test clearly rejects the standard model in favor of the zero-inflated model, indicating that zero inflation must be taken into account to obtain consistent estimates.

In addition, the parameter *alpha* estimated with the ZINB model provides information on whether overdispersion also arises from unobserved heterogeneity. In 5 cases out of 6, the parameter is not statistically different from zero, indicating that the ZIP better fits our data¹⁷. As a consequence, in this paper, we carry out the analysis by estimating a pooled ZIP model, which enables us to take into account overdispersion arising from an excess of zeros.

[Table 3 here]

6.2. Does transboundary pollution exist in China?

According to Table 3, the variable of interest has the expected sign and is statistically significant in every case. Counties that share a (larger part of their) border with another province or with the sea have a higher probability of polluting firms locating there. In the same way, the further the county seat is from the boundary, the lower the probability of polluting firms settling there. These results provide evidence of transboundary pollution problems in China. If this has already been demonstrated for the U.S. case, to our knowledge, we are the first to demonstrate this phenomenon in China.

Regarding the control variables, their sign and significance are consistent and robust. The larger the land area, the local market and the GDP per capita, the higher the number

¹⁶Firstly, we regress the number of firms created at year t on the values of the explanatory variables in t. Secondly, we use lagged explanatory variables by regressing the number of firms created at year t on the values of the explanatory variables in t - 1. Using lagged explanatory variables enables us both to rule out endogeneity and to take into account the time dimension of the decision process (firms often set up at year t after having observed the county's characteristics in the previous year).

¹⁷Moreover, we run estimations of the ZINB model for all specifications of the paper. In every case, the results obtained are very similar to those obtained with the ZIP model, indicating that there is no need to take into account unobserved heterogeneity.

of firm births. Conversely, the higher the labor costs, the lower the number of firm births. Moreover, polluting firms set up more frequently in urban districts and in counties where fresh water is available. This confirms that the location choice of Chinese firms nowadays is based on economic factors.

6.3. Robustness checks

According to the above estimates, we conclude that there is transboundary pollution in Hebei. However, polluting firms could set up in border counties for other factors, and in particular to benefit from better market access. Indeed, Hebei is a very unique province in terms of its geography as it (i) shares borders with the Yellow Sea and (ii) surrounds Beijing and Tianjin municipalities (see Figure 1). Thus, polluting firms could set up more frequently in border counties in order to benefit from the access to international markets or from the proximity to Beijing and Tianjin markets. The two following subsections further test for transboundary pollution by explicitly controlling for international market access and for the proximity to Beijing and Tianjin.

6.3.1. Transboundary pollution or access to international markets?

To check whether our results are driven by international market access, we separate counties that share a common border with another province from those that share a border with the sea¹⁸. "Terrestrial border" refers to counties that border another province while "maritime border" refers to counties bordering the Yellow Sea¹⁹. If polluting firms set up in border counties only to benefit from good access to international markets, the coefficient associated with the variable *terrestrial border* should not be significant. The results of the estimations, given in panel A of Table 4²⁰, clearly indicate that the results are not driven by international market access. Indeed, in every estimation, the coefficient associated with the variable *terrestrial border* is of expected sign and statistically significant.

¹⁸It is also interesting to distinguish coasts from other borders because when polluting firms locate in coastal counties, they do not impose any costs on their neighbors, resulting in lower social welfare losses.

¹⁹For the third indicator of interest (*Distance*), "terrestrial border" ("maritime border") refers to the shortest distance between the county seat and any provincial border (the sea).

²⁰Table 4 only presents the coefficients of interest. The full estimation results are available upon request.

[Table 4 here]

6.3.2. Transboundary pollution or access to the Beijing and Tianjin markets?

We investigate the possibility that the higher number of firm births close to borders is due to the proximity to Beijing and Tianjin rather than related to transboundary pollution using three robustness checks.

First of all, we add an additional variable, to control for the proximity to the Beijing and Tianjin markets, to the baseline model estimated in Section 6.2. The Beijing and Tianjin market variable is constructed using the measure proposed by Harris (1954):

$$MarketBT_{it} = \sum_{j=1}^{2} \frac{GDP_{jt}}{DIST_{ij}}$$

where *i* refers to the county (county, districts or city at county level) in Hebei and *j* to the municipalities of Beijing and Tianjin. $DIST_{ij}$ is the number of kilometers from the county seat of *i* to the county seat of *j* and GDP_{jt} is the gross domestic product of city j^{21} . Results are reported in panel B-1 of Table 4. The coefficient associated with the indicator of proximity to Beijing and Tianjin is positive and significant, attesting that proximity to these municipalities plays a role in attracting polluting firms. Consistently, this leads to a reduction in the size and significance of our coefficients of interest, if we compare these with the baseline estimations reported in Table 3. However, it does not alter our main results, given that the coefficient of interest remains significant in every case.

To provide stronger evidence that the results are not driven by proximity to Beijing and Tianjin, we carry out a second robustness check in which we distinguish the Beijing and Tianjin borders from the others. "BT border" refers to counties that border Beijing or Tianjin while "Other borders" refers to counties that share a border other than those with Beijing or Tianjin. Results are reported in panel B-2 of Table 4. In every estimation, both the coefficients associated with *BT border* and the *Other borders* variables have the

²¹We use the GDP and not the population of Beijing and Tianjin to measure the market. Indeed, because of unregistered migrants, official population data of these two coastal cities strongly underestimate the actual number of residents.

expected sign and are significant, providing strong evidence of transboundary pollution. In addition, in all six cases, the coefficient associated to BT border is higher and generally more significant that those associated to Other borders. This is clearly due to the fact that the variable BT border captures both the effect of transboundary pollution and of market access while Other borders captures only the effect of transboundary pollution.

Finally, some border counties do not directly share a common border with Beijing or Tianjin but are located very close to these municipalities. This is especially the case for counties bordering Inner Mongolia, Liaoning, and to some extent Shandong and Shanxi. Thus, the variables *Other Border1* and *Other Border2* could still capture the Beijing and Tianjin market effect. Consequently, we undertake a third robustness check in which we separate *BT border* from *Other Border* and, in addition, in which we control for the distance to Beijing and Tianjin. Results, reported in panel B-3 of Table 4, show that the variable *Other borders* remains significant.

6.4. Has transboundary pollution increased over time?

One novel contribution of the present paper is to test whether polluting firms have increasingly set up in border counties over time. To do that, an interactive variable "Border*Year" is introduced into the model. Table 5 gives the estimation results for the coefficients of interest (the full estimation results are available from the authors on request). According to these estimations, border counties have become increasingly attractive destinations over the period studied. Indeed, while during the first years of the sample the variable of interest is not significant or not robust, it becomes significant and its coefficient increases each year. Several elements can explain the increasing attractiveness of border counties. Firstly, because of the Beijing Olympics in 2008, some polluting firms located in Beijing were closed and re-opened in the neighboring province of Hebei. The Olympic Games also made the creation of polluting firms in Beijing more difficult. It is possible that firms wishing to set up in Beijing moved to Hebei, as no better option was available, and set up as close as possible to Beijing *i.e.*, in the counties sharing a border with Beijing. Secondly, as discussed in Section 2.1, environmental policy in China has been tightened since 2000, which may have led to a perverse effect: as firms are increasingly sensitive to environmental regulations, they are more attracted to the border counties over time. Finally, the increasing number of citizen complaints regarding pollution, as well as the change in the political promotion system, could have lead local regulators to intensify the implementation of the environmental policy, particularly in interior counties.

[Table 5 here]

7. Conclusion

This paper proposes a comprehensive study of transboundary pollution problems in China. To do so, we estimate whether polluting firms are more likely to set up in counties close to the regional border. Our estimation results suggest that the closer a county is to the provincial border, the higher the probability of it attracting polluting firms. Thus, there is a risk that people in border counties suffer disproportionately from pollution. Transboundary pollution appears to be a particularly significant problem in China as we have found that the effect has increased over time.

If transboundary pollution problems are often put forward by opponents of decentralization, our results do not suggest that a centralized policy would be optimal. Indeed, a decentralized policy offers compelling advantages for a country as heterogeneous as China. While a centralized policy would consist in applying uniform rules across the country, a decentralized policy allows for adaption to the local conditions and thus, is more efficient. Lipscomb and Mobarak (2011) also estimate that decentralization leads to an increase in local government budgets. According to the authors, in Brazil pollution spillovers and budget increases arising from decentralization on water quality is zero. It is unclear whether a decentralized or a centralized policy would lead to higher social welfare in our case. Thus, as suggested by Sigman (2005) in the case of the United States, the optimal policy might be to provide targeted solutions to transboundary pollution problems within the framework of a decentralized policy. The recent creation of the six major regional centers (see Section 2.1.) could be a way to reduce transboundary pollution. For the moment, the creation of these centers is too recent and their power is still too limited to have measurable impact. It could be interesting to study the location choices of firms in the period to come, to test whether the creation of these intermediate poles, between central government and regional governments, may offer a solution to the transboundary pollution problem. In addition, some provinces have recently released data on pollution emissions for each facility on the list published by the MEP and the provincial EPB. Thus, Schoolman and Ma (2011) combine data on sources of pollution and pollution emissions data on every source for Jiangsu province. It would be interesting to further test for transboundary pollution by using this actual pollution data rather than the counting of firms. This would enable us to more precisely investigate whether population at borders are disproportionately exposed to pollution.

Reference

Arauzo-Carod, J.M., D. Liviano-Solis, and M. Manjón-Antolín (2010), 'Empirical studies in industrial location: an assessment of their methods and results', *Journal of Regional Science* **50**: 685-711.

Bartik, J.K. (1985), 'Business location decisions in the United States: estimates of the effects of unionization, taxes, and other characteristics of states', *Journal of Business & Economic Statistics*, **3**: 14-22.

Cameron, A.C. and P.K. Trivedi (1998), *Regression Analysis of Count Data*, Cambridge University Press, Cambridge.

Dasgupta, S., B. Laplante, N. Mamingi, and H. Wang (2001), 'Inspections, pollution prices, and environmental performance: evidence from China', *Ecological Economics* **36**: 487-498.

Dasgupta, S. and D. Wheeler (1997), 'Citizen complaints as environmental indicators: evidence from China', Policy Research Working Paper Series 1704, The World Bank.

Dean, J.M., M.E. Lovely, and H. Wang (2009), 'Are foreign investors attracted to weak environmental regulations? Evaluating the evidence from China', *Journal of Development Economics* **90**: 1-13.

Gray, W.B. and R.J. Shadbegian (2004), 'Optimal' pollution abatement-whose benefits matter, and how much?', *Journal of Environmental Economics and Management* 47:

510-534.

Greene, W.H. (1994), 'Accounting for excess zeros and sample selection in poisson and negative binomial regression models', Working Papers 94-10, New York University, Leonard N. Stern School of Business, Department of Economics.

Harris, C.D. (1954), 'The market as a factor in the localization of industry in the United States', Annals of the Association of American Geographers 44: 315Ű348.

Head, K. and T. Mayer (2004), 'Market potential and the location of Japanese investment in the European Union', *Review of Economics and Statistics* **86**: 959-972.

Hebei Environmental Protection Bureau (2003; 2009), [*Hebeisheng huanjing zhuangkuang gongbao* (in Chinese)], Hebei, China.

Helland, E. and A.B. Whitford (2003), 'Pollution incidence and political jurisdiction: evidence from the TRI', *Journal of Environmental Economics and Management* **46**: 403-424.

Holl, A. (2004), 'Manufacturing location and impacts of road transport infrastructure: empirical evidence from Spain', *Regional Science and Urban Economics* **34**: 341-363.

Holmes T.J. (1998), 'The effect of state policies on the location of manufacturing: evidence from state borders', *The Journal of Political Economy* **106**: 667-705.

Jalil, A. and S.F. Mahmud (2009), 'Environment Kuznets curve for CO2 emissions: a cointegration analysis for China', *Energy Policy* **37**: 5167-5172.

Kahn, M.E. (2004), 'Domestic pollution havens: evidence from cancer deaths in border counties', *Journal of Urban Economics* 56: 51-69.

Konisky, D.M. and N.D. Woods (2010), 'Exporting air pollution? Regulatory enforcement and environmental free riding in the United States', *Political Research Quarterly* **63**: 771-782.

Lipscomb, M. and A.M. Mobarak (2011), 'Decentralization and the political economy of water pollution: evidence from the re-drawing of county borders in Brazil', Mimeo, Yale University.

List, J.A. (2001), 'US county-level determinants of inbound FDI: evidence from a twostep modified count data model', *International Journal of Industrial Organization* **19**: 953-973. Ma, C. (2010), 'Who bears the environmental burden in China-An analysis of the distribution of industrial pollution sources?', *Ecological Economics* **69**: 1869-1876.

Roberto, B. (2004), 'Acquisition versus greenfield investment: the location of foreign manufacturers in Italy', *Regional Science and Urban Economics* **34**: 3-25.

Schoolman E.D. and C. Ma (2011), 'Towards a general theory of environmental inequality: social characteristics of townships and the distribution of pollution in China's Jiangsu province' Working Paper 1123, The University of Western Australia, School of Agricultural and Resource Economics.

Sigman, H. (2002), 'International spillovers and water quality in rivers: do countries free ride?', *The American Economic Review* **92**: 1152-1159.

Sigman, H. (2005), 'Transboundary spillovers and decentralization of environmental policies', *Journal of Environmental Economics and Management* **50**: 82-101.

Song, T., T. Zheng, and L. Tong (2008), 'An empirical test of the environmental Kuznets curve in China: a panel cointegration approach', *China Economic Review* **19**: 381-392.

Vuong, Q.H. (1989), 'Likelihood ratio tests for model selection and non-nested hypotheses', *Econometrica* 57: 307-333.

Wang, H. (2002), 'Pollution regulation and abatement efforts: evidence from China', *Ecological Economics* **41**: 85-94.

Wang, H., N. Mamingi, B. Laplante, and S. Dasgupta (2003), 'Incomplete enforcement of pollution regulation: bargaining power of Chinese factories', *Environmental & Resource Economics* 24: 245-262.

Wang, H. and D. Wheeler (2005), 'Financial incentives and endogenous enforcement in China's pollution levy system', *Journal of Environmental Economics and Management* 49: 174-196.

Wen, M. (2004), 'Relocation and agglomeration of Chinese industry', *Journal of Development Economics* **73**: 329-347.

Wu, F. (1999), 'Intrametropolitan FDI firm location in Guangzhou, China. A poisson and negative binomial analysis', *The Annals of Regional Science* **33**: 535-555.

Wuqing District Environmental Protection Bureau (2008), [Guanyu qingqiu dui hebeisheng xianghexian xingdadishuinichang kuajiewuran xinfang'anjian xietiaochuli de baogao (in

Chinese)], Tianjin, China.

APPENDIX A: VARIABLES DEFINITIONS AND DESCRIPTIVE STATIS-TICS

		(1) DE	FINITION OF VARIA	BLES	
Variable	Defini	tion			Unit
Creation of firms	Numbe	er of creations	of polluting firms		Creation
Border 1	Dumm	y equal to 1 i	f the county shares a bor	der with the sea	-
	or ano	ther province,	0 otherwise		
Border 2	Length	of the comn	non border (with another	province or the	%
	sea) di	vided by the	total length of the county	's border	
Distance (ln)	Distan	ce between th	e county seat (county capi	tal) and the clos-	Meter
	est bo	der (with and	other province or the sea)	. The geograph-	
	ical co	ordinates of	the county seat are used	to calculate the	
	distanc	ce.			
Agglomeration in industry	Share	of industry en	nployment in total employ	yment	%
Land area (ln)	Land a	rea			$1000 \ km^2$
Wage (ln)	Averag	e real wage in	n industry (2002 prices)		Yuan
Education	Share	of secondary s	students in the total popu	lation	%
Local market (ln)	Total _I	oopulation			Person
External market (ln)	Popula	tion of neight	poring cities weighted by a	listance between	-
	the con	unty and neig	hboring cities		
SEZ	Numbe	er of Special	Economic Zones (nationa	l and provincial	SEZ
	level)				
District	Dumm	y equal to 1 i	f district, 0 otherwise	-	
GDP pc (ln)	Real G	DP per capit	a (2002 prices)		Yuan
River (ln)	Length	of the rivers	running through the cour	nty	Meters
Port	Dumm	y equal to 1 i	f the county has an interr	national port	-
Topography	Variab	le equal to 1	if the county is located of	n a plain, 2 if in	-
	a hilly	area and 3 if	in a mountainous area		
		(2) DE	SCRIPTIVE STATIS	FICS	
Variable	Obs	Mean	Standard deviation	Min	Max
Creation of firms	1029	0.25	0.86	0	56
Border 1	1029	0.45	0.50	0	1
Border 2	1029	14.36	20.59	0	74.28
Distance	1029	40631.43	25710.47	354.40	110647.60
Agglomeration in industry	1029	26.32	13.85	1.72	73.36
Land area	1029	1.25	1.33	0.05	9.22
Wage	1029	11634.60	3782.49	2624.00	31432.60
Education	1029	7.11	1.85	1.35	13.65
Local market	1029	467946.40	323674.10	110000.00	3055300.00
External market	1029	63.60	25.21	0	136.34
SEZ	1029	0.30	0.62	0	5
District	1029	0.07	0.26	0	1
GDP pc	1029	12210.33	7337.96	3775.31	37620.39
River	1029	42438.00	50765.16	0	327997.10
Port	1029	0.03	0.16	0	1
Topography	1029	1.50	0.79	1	3

Note: (ln) indicates that we use the logarithm of the variable. When calculating the logarithm of *External market* and *River*, we added 1 to each county's value, in order to avoid taking the logarithm of 0.

	Conten	poraneous v	ariables	Lagged explanatory variables			
	(1)	(2)	(3)	(4)	(5)	(6)	
	Border 1	Border 2	Distance	Border 1	Border 2	Distance	
Agglo. Industry	1.554	1.355	2.046	1.630	1.417	1.894	
00	(0.540)	(0.614)	(0.419)	(0.660)	(0.683)	(0.553)	
Education	27.90^{*}	28.81	26.42**	26.59**	26.15**	23.40^{*}	
	(0.085)	(0.113)	(0.037)	(0.021)	(0.032)	(0.076)	
Local market	-1.626	-1.663	-1.563**	-1.597	-1.585	-1.523*	
	(0.111)	(0.140)	(0.026)	(0.127)	(0.119)	(0.087)	
Biver	1.336*	1.308*	1.462**	1.531^{*}	1.505**	1.631**	
	(0.077)	(0.087)	(0.035)	(0.055)	(0.047)	(0.020)	
Topography	0.910	0.984	0.944	0.532	0.594	0.607	
1.0.1.2	(0.287)	(0.313)	(0.174)	(0.253)	(0.222)	(0.225)	
Trend	0.577***	0.581***	0.566***	0.460**	0.457**	0.415^{*}	
	(0.008)	(0.008)	(0.009)	(0.024)	(0.029)	(0.051)	
Constant	-16.05*	-15.84*	-17.82**	-16.17**	-16.01**	-17.51***	
	(0.063)	(0.071)	(0.030)	(0.023)	(0.020)	(0.008)	
N	1029	1029	1029	882	882	882	

APPENDIX B: FIRST-STAGE PROBIT RESULTS

Table 1: Polluting firms in Hebei province

	(A) Sto	ock of firms in 2001 and 2008		
	N N	Nbr of firms per county in 2001	Nbr of firms per county in 2008	% evolution
All counties	172	5.00	6.47	29.40
Border counties	70	4.94	6.74	36.44
Non border counties	102	5.04	6.28	24.60
Test of diff. between means (border vs non-border)		-0.10	0.46	
	(B) Fi	rm births from 2002 to 2008		
	Ń	Total number of births	Nbr births per county	
All counties	172	253	1.47	
Border counties	70	126	1.80	
Non border counties	102	127	1.25	
Test of diff. between means (border vs non-border)			0.55^{*}	

Note: * Indicates significance at the 10% level.

Number of creations	0	1	2	3	4	> 4
(A) By county over th	e period	2002-20	08			
Frequency	61	40	17	13	6	10
Percentage	41.50	27.21	11.56	8.84	4.08	6.81
(B) By county and by Frequency Percentage	year 872 84.74	$\begin{array}{c} 112\\ 10.88 \end{array}$	$25 \\ 2.43$	9 0.87	8 0.78	3 0.30

Table 2: Distribution of firms created

-

	Zero-inflated Poisson model						Zero	-inflated ne	gative binor	nial model		
	Conten	nporaneous v	ariables	Lagged	explanatory	variables	Conten	nporaneous v	ariables	Lagg	ed explanatory	v variables
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
	Border 1	Border 2	Distance	Border 1	Border 2	Distance	Border 1	Border 2	Distance	Border 1	Border 2	Distance
Border	0.508^{***}	0.163^{***}	-0.206***	0.639^{***}	0.211^{***}	-0.223**	0.485^{***}	0.156^{***}	-0.181**	0.725^{***}	0.206^{***}	-0.190^{**}
	(0.003)	(0.002)	(0.010)	(0.001)	(0.001)	(0.015)	(0.006)	(0.007)	(0.030)	(0.000)	(0.001)	(0.042)
Agglo. industry	1.233^{*} (0.082)	$1.164 \\ (0.106)$	$1.056 \\ (0.117)$	1.770^{*} (0.063)	1.683^{*} (0.073)	1.545^{*} (0.078)	0.968 (0.196)	$0.908 \\ (0.224)$	$\begin{array}{c} 0.835 \\ (0.243) \end{array}$	$0.844 \\ (0.264)$	$1.476 \\ (0.115)$	2.390^{***} (0.002)
Land area	0.304^{**} (0.021)	0.289^{**} (0.043)	0.384^{***} (0.001)	0.611^{***} (0.002)	0.626^{***} (0.007)	0.800^{***} (0.000)	0.327^{*} (0.052)	$\begin{array}{c} 0.318^{*} \\ (0.093) \end{array}$	0.421^{**} (0.019)	$\begin{array}{c} 0.011 \\ (0.913) \end{array}$	0.616^{***} (0.004)	$\begin{array}{c} 0.0873 \\ (0.363) \end{array}$
Wage	-2.352^{***}	-2.434^{***}	-2.440^{***}	-2.090^{***}	-2.218^{***}	-2.231^{***}	-2.238^{***}	-2.329^{***}	-2.300^{***}	-1.969^{***}	-2.362^{***}	-2.022^{***}
	(0.000)	(0.000)	(0.000)	(0.001)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.001)
Education	-1.084	-1.537	-2.861	5.803	5.424	4.297	-2.037	-2.294	-3.402	3.884	4.351	-2.305
	(0.817)	(0.743)	(0.546)	(0.354)	(0.387)	(0.461)	(0.664)	(0.622)	(0.474)	(0.495)	(0.460)	(0.673)
Local market	0.692^{***}	0.668^{***}	0.800^{***}	0.511^{**}	0.466^{**}	0.635^{***}	0.628^{***}	0.611^{***}	0.692^{***}	0.718^{***}	0.444^{**}	0.686^{***}
	(0.000)	(0.000)	(0.000)	(0.028)	(0.041)	(0.008)	(0.001)	(0.001)	(0.001)	(0.001)	(0.048)	(0.004)
External market	$\begin{array}{c} 0.077 \\ (0.261) \end{array}$	0.088 (0.207)	$0.089 \\ (0.209)$	$\begin{array}{c} 0.076 \\ (0.279) \end{array}$	$\begin{array}{c} 0.094 \\ (0.208) \end{array}$	0.088 (0.247)	0.083 (0.205)	$\begin{array}{c} 0.093 \\ (0.165) \end{array}$	$\begin{array}{c} 0.089 \\ (0.173) \end{array}$	$0.094 \\ (0.187)$	$0.089 \\ (0.207)$	0.079 (0.303)
SEZ	-0.780	-0.818	-0.962	-0.735	-0.767	-0.783	-0.769	-0.807	-0.901	-0.899	-0.720	-0.815
	(0.132)	(0.119)	(0.143)	(0.255)	(0.239)	(0.311)	(0.154)	(0.141)	(0.179)	(0.218)	(0.275)	(0.370)
District	0.747^{**} (0.013)	0.766^{***} (0.009)	0.707^{**} (0.013)	0.804^{**} (0.023)	0.857^{**} (0.014)	0.784^{**} (0.022)	0.777^{***} (0.008)	0.808^{***} (0.005)	$\begin{array}{c} 0.749^{***} \\ (0.009) \end{array}$	$\begin{array}{c} 0.524 \\ (0.123) \end{array}$	0.890^{***} (0.010)	$0.155 \\ (0.645)$
GDP per cap.	1.455^{***}	1.477^{***}	1.533^{***}	1.020^{***}	1.046^{***}	1.112^{***}	1.447^{***}	1.466^{***}	1.508^{***}	0.960^{***}	1.117^{***}	0.876^{***}
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)
Sq. GDP per cap.	-0.586^{***}	-0.587^{***}	-0.636^{***}	-0.427^{*}	-0.428	-0.420	-0.562^{**}	-0.568^{**}	-0.586^{**}	-0.232	-0.414^{*}	-0.160
	(0.010)	(0.010)	(0.010)	(0.092)	(0.119)	(0.101)	(0.015)	(0.016)	(0.019)	(0.443)	(0.091)	(0.600)
River	$\begin{array}{c} 0.094^{***} \\ (0.000) \end{array}$	$\begin{array}{c} 0.091^{***} \\ (0.000) \end{array}$	0.094^{***} (0.000)	0.112^{***} (0.001)	0.108^{***} (0.002)	0.110^{***} (0.002)	0.089^{***} (0.000)	$\begin{array}{c} 0.087^{***} \\ (0.001) \end{array}$	0.088^{***} (0.001)	0.104^{***} (0.001)	0.105^{***} (0.002)	0.089^{***} (0.006)
Port	-0.462	-0.523	-0.379	-1.039	-1.171^{*}	-0.971	-0.485	-0.543	-0.418	-0.720	-1.243*	-0.620
	(0.291)	(0.232)	(0.412)	(0.100)	(0.063)	(0.134)	(0.273)	(0.219)	(0.371)	(0.286)	(0.055)	(0.392)
Topography	0.331^{*} (0.059)	0.353^{*} (0.052)	0.389^{**} (0.021)	$\begin{array}{c} 0.049 \\ (0.799) \end{array}$	$\begin{array}{c} 0.056 \\ (0.785) \end{array}$	$0.084 \\ (0.655)$	0.277 (0.154)	$\begin{array}{c} 0.300 \\ (0.147) \end{array}$	$\begin{array}{c} 0.311 \\ (0.131) \end{array}$	$\begin{array}{c} 0.085 \\ (0.652) \end{array}$	$\begin{array}{c} 0.035 \\ (0.861) \end{array}$	$\begin{array}{c} 0.057 \\ (0.762) \end{array}$
Constant	15.46^{***} (0.000)	16.32^{***} (0.000)	$ \begin{array}{c} 18.16^{***} \\ (0.000) \end{array} $	13.22^{**} (0.014)	14.54^{***} (0.008)	16.52^{***} (0.004)	14.90^{***} (0.000)	15.79^{***} (0.000)	17.28^{***} (0.000)	12.15^{**} (0.013)	$ \begin{array}{c} 16.08^{***} \\ (0.002) \end{array} $	15.26^{***} (0.007)
Alpha	-	-	-	-	-	-	-1.345 (0.120)	-1.419 (0.140)	-1.261 (0.126)	-0.759 (0.146)	-1.481^{**} (0.028)	-0.509 (0.249)
Year dummies	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
N	1029	1029	1029	882	882	882	1029	1029	1029	882	882	882
Non-zero obs.	157	157	157	122	122	122	157	157	157	122	122	122
Vuong stat.	2.76	2.77	2.83	2.43	2.38	2.49	2.53	2.57	2.57	3.81	3.81	3.85

Table 3: Baseline results: ZIP and ZINB models

Note: P-values in parenthesis : * p < 0.1, ** p < 0.05, *** p < 0.01.

Table 4: Robustness checks: controlling for market access

	Conten (1)	poraneous v (2)	variables (3)	Lagged (4)	explanatory (5)	variables (6)
	Border 1	Border 2	Distance	Border 1	Border 2	Distance
Terrestrial border	0.464^{**} (0.024)	1.591^{***} (0.004)	-0.157^{*} (0.065)	$\begin{array}{c} 0.673^{***} \\ (0.003) \end{array}$	2.053^{***} (0.001)	-0.194** (0.036)
Maritime border	$\begin{array}{c} 0.338 \ (0.237) \end{array}$	$\begin{array}{c} 0.087 \\ (0.970) \end{array}$	-0.237*** (0.007)	$0.257 \\ (0.417)$	-1.541 (0.695)	-0.214^{**} (0.029)

(A) Transboundary pollution or access to international markets?

(B-1) Transboundary pollution or Beijing and Tianjin effect?

	Conten	nporaneous v	ariables	Lagged explanatory variables			
	(1)	(2)	(3)	(4)	(5)	(6)	
	Border 1	Border 2	Distance	Border 1	Border 2	Distance	
Border	0.375^{**}	0.126^{**}	-0.142^{*}	0.501^{***}	0.175^{***}	-0.158*	
	(0.027)	(0.021)	(0.085)	(0.009)	(0.004)	(0.097)	
Market BT	0.815^{***}	0.797^{***}	0.857^{***}	0.869^{***}	0.799^{**}	0.957^{***}	
	(0.003)	(0.003)	(0.001)	(0.006)	(0.012)	(0.003)	

(B-2) Transboundary pollution or Beijing and Tianjin effect?

	Conten	nporaneous v	variables	Lagged explanatory variables			
	(1)	(2)	(3)	(4)	(5)	(6)	
	Border 1	Border 2	Distance	Border 1	Border 2	Distance	
BT border	0.561^{***} (0.001)	2.404^{***} (0.000)	-0.230*** (0.001)	0.734^{***} (0.000)	2.773^{***} (0.000)	-0.235^{***} (0.005)	
Other borders	0.312^{*} (0.078)	0.273^{***} (0.008)	-0.184^{**} (0.028)	0.427^{**} (0.028)	0.310^{**} (0.015)	-0.175^{*} (0.097)	

(B-3) Transboundary pollution or Beijing and Tianjin effect?

	Conten (1)	poraneous variables (2)	Lagged explanatory variables (3) (4)		
	Border 1	Border 2	Border 1	Border 2	
BT border	0.314	2.560***	0.649**	3.170***	
	(0.269)	(0.003)	(0.040)	(0.000)	
Other borders	0.343**	0.280***	0.437**	0.327***	
	(0.049)	(0.008)	(0.024)	(0.009)	
Distance to BT	-0.116	0.025	-0.039	0.066	
	(0.286)	(0.809)	(0.758)	(0.582)	

Note: These models use the same control variables as the models shown in Table 3. P-values in parenthesis : * p<0.1, ** p<0.05, *** p<0.01.

	Conten	nporaneous v	ariables	Lagged	Lagged explanatory variables			
	(1)	(2)	(3)	(4)	(4) (5)			
	Border 1	Border 2	Distance	Border 1	Border 2	Distance		
Border*2002	0.095	-0.003	-0.107	0.545*	0.164*	0.031		
	(0.751)	(0.976)	(0.440)	(0.073)	(0.076)	(0.862)		
Border*2003	0.363	0.110	0.088	0.617	0.208	-0.380***		
	(0.199)	(0.188)	(0.657)	(0.130)	(0.118)	(0.006)		
Border*2004	0.714**	0.255**	-0.380***	0.229	0.102	-0.062		
	(0.040)	(0.031)	(0.002)	(0.541)	(0.373)	(0.766)		
Border*2005	0.413	0.141	-0.119	0.774	0.301**	-0.380*		
	(0.261)	(0.200)	(0.567)	(0.132)	(0.042)	(0.085)		
Border*2006	0.836^{*}	0.319**	-0.377*	0.925	0.264^{*}	-0.525***		
	(0.096)	(0.028)	(0.065)	(0.120)	(0.099)	(0.009)		
Border*2007	1.013*	0.283*	-0.493**	2.649**	0.707***	-0.464***		
	(0.087)	(0.073)	(0.014)	(0.013)	(0.001)	(0.008)		
Border*2008	2.756^{**}	0.719^{***}	-0.440***					
	(0.010)	(0.000)	(0.006)					
Year dummies	Yes	Yes	Yes	Yes	Yes	Yes		
Ν	1029	1029	1029	882	882	882		

Table 5: Has transboundary pollution increased over time?

Note: These models use the same control variables as the models shown in Table 3. P-values in parenthesis : * p<0.1, ** p<0.05, *** p<0.01.



Figure 1: Polluting firm births in Hebei province from 2002 to 2008



Figure 2: Tightening of the environmental policy in Hebei and China

Data source: Authors' calculations using data from the Ministry of Environmental Protection and Hebei Environmental Protection Bureau.