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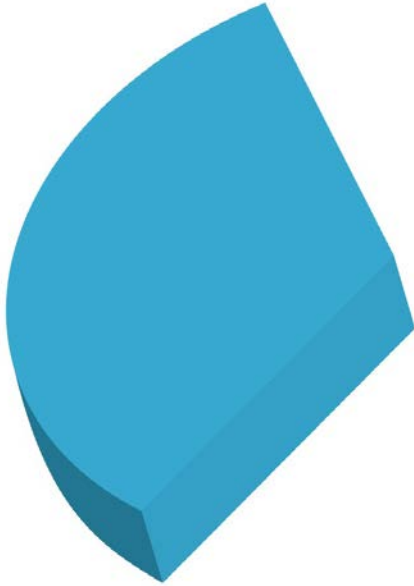
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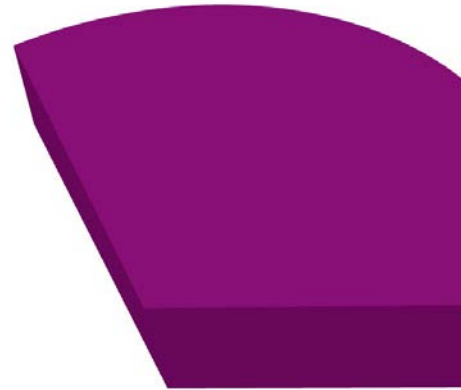
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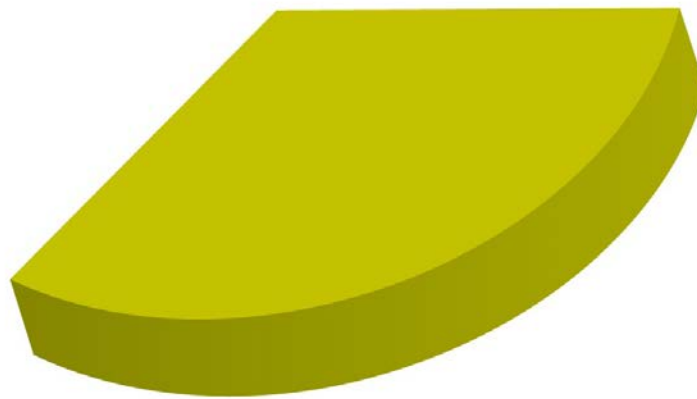
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**Recent Estimates of Exchange Rate  
Pass-Through to Import Prices  
in the Euro Area**



**Nidhaleddine BEN CHEIKH  
Christophe RAULT**



# **Estimations récentes du degré de transmission des variations des taux de change aux prix à l'importation dans la zone euro**

## **Recent estimates of exchange rate pass-through to import prices in the euro area**

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**Résumé:** Ce papier propose des estimations actualisées du degré de report du taux de change sur les prix à l'importation (phénomène dit de *pass-through*) pour 12 pays de la zone euro. En premier lieu, les résultats économétriques obtenus sur des données trimestrielles couvrant la période 1990-2010 ne font pas ressortir une forte hétérogénéité dans le degré du pass-through pour les pays considérés (contrairement aux principaux travaux antérieurs). Ce résultat n'est pas très surprenant étant donné que notre échantillon de données couvre une période plus longue de l'épisode monnaie unique. En effet, le processus de l'union monétaire a conduit à une certaine harmonisation des conditions macroéconomiques à travers les pays de la zone euro. En second lieu, l'analyse de la stabilité temporelle des élasticités ne plaide pas pour une baisse du degré de report du change depuis l'introduction de l'euro en 1999. En revanche, nos résultats révèlent qu'une diminution de celui-ci serait apparue à partir du début des années 1990. Cette baisse a coïncidé avec la transition des pays de la zone euro vers des régimes à faible taux d'inflation. Finalement, il à noter que la distinction entre "pays core" et "pays périphérique" de la zone euro, en ce qui concerne le degré du pass-through, s'est atténuée au cours des deux dernières décennies.

**Mots clés:** Transmission des variations des taux de change - prix à l'importation - zone euro

**Classification JEL:** E31 - F31 - F40

**Abstract:** This paper provides an update on the exchange rate pass-through (ERPT) estimates for 12 euro area (EA) countries. First, based on quarterly data over the 1990-2012 period, our study does not find a significant heterogeneity in the degree of pass-through across the monetary union members, in contrast to previous empirical studies. As we use a longer time span for the post-EA era than existing studies, this is not surprising, since the process of monetary union has entailed some convergence towards more stable macroeconomic conditions across EA member states. Second, when assessing the stability of pass-through elasticities, we find very weak evidence of a decline around the inception of the euro in 1999. However, our results reveal that a downtrend in ERPT estimates became apparent starting from the beginning of the 1990s. This observed decline was synchronous to the shift towards reduced inflation regimes in our sample of countries. Finally, we notice that the distinction between "peripheral" and "core" EA economies in terms of pass-through has significantly decreased over the last two decades.

**Keywords:** Exchange rate pass-through- Import prices - Euro area

**JEL Classification:** E31 - F31 - F40

## 1 Introduction

The study of the degree of exchange rate pass-through (ERPT) into import prices is of great policy interest in the euro area (EA) context. As import prices are a principal channel through which movements in the euro affect domestic prices and hence also the variability of inflation and output, the issue of pass-through has important implications for variations in price level developments within the monetary union. A common exchange rate shock may impact EA member states differently depending on their respective relative patterns of external exposure and openness to trade outside the euro zone. Thus, in achieving its target of medium-term price stability for the whole EA, the single monetary policy of the European Central Bank (ECB) must factor in the extent to which euro exchange rate changes affect import prices.

It is of special significance that the continuous depreciation of the euro (about 20% on a trade-weighted basis in the first two years) since its introduction has raised concerns that it might increase risks to price stability. The weakening of the exchange rate of the euro is likely to put upward pressure on import costs and producer prices, which can lead to higher consumer prices. The concern about single currency depreciation affecting price stability has been clearly expressed by the monetary authority in the EA. In fact, the ECB cited the inflationary effects of a lower value of the euro as a factor behind its tightening of monetary policy in 2000.<sup>1</sup> This outcome raised important questions regarding the magnitude and stability of ERPT since 1999, and, mainly, whether EA members will be differentially affected or not by changes in the common external exchange rate. There has been a growing interest in European ERPT in recent years. Studies conducted for the case of EA countries include Hufner and Schröder (2002), Hahn (2003), Anderton (2003), Campa et al. (2005), Campa and González (2006), and Faruqee (2006). A common drawback of these studies is the short time span available since the adoption of the euro in 1999. Therefore, in our study, we propose an update to ERPT elasticities using a longer time period and more observations for the post-EA era.

Another important issue in the literature is the observed decline in the sensitivity of import prices to exchange rate movements in major industrialized countries. Although the creation of the single currency in the EA constituted a shift in both competition conditions and monetary policy, the European ERPT studies, including Campa et al. (2005) and Campa and González (2006), have failed to provide strong evidence of a reduction in pass-through. In fact, there are several factors which may lead to a change in the behavior of ERPT and thus would explain why the responsiveness of import prices has moved down markedly in the last two decades. An intriguing hypothesis was suggested by Taylor (2000), who explains that the shift towards more credible monetary policy and thus a low-inflation regime would reduce the transmission of exchange rate changes. This assumption is very appealing and has received strong empirical support in the recent literature (see e.g. Gagnon and Ihrig 2004; Bailliu and Fujii 2004; Choudhri and Hakura 2006). Nevertheless, the causes of the decline in pass-through are difficult to pin down with certainty, and there is an ongoing debate in this regard. In their sample of 23 OECD countries, Campa and Goldberg (2005) distinguish “micro-economic” from “macro-economic” explanations. The authors suggest that the product composition of a country’s imports is more important by far than macroeconomic factors such as the inflation environment. That is, the shift in the composition of imports towards goods whose prices are less sensitive to exchange rate movements, such as differentiated manufactured products, is the most important driver of the marked fall in pass-through. Given

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<sup>1</sup>See the statements given by the ECB in connection to Council monetary policy decisions between February and July 2000.

the variability of the empirical findings, we seek here to shed light on some of these issues by revisiting the euro zone case.

The purpose of this paper is to provide new up-to-date estimates of ERPT into import prices for 12 EA countries using quarterly data over the 1990-2012 period. First, we begin by estimating a benchmark ERPT equation and analyzing the main properties of the pass-through elasticities in our sample. This enables us to compare our results with those of the existing empirical literature on the EA, such as Campa et al. (2005), Campa and González (2006). These studies used a few observations only for the monetary union period (post-EA era); hence, their results are updated here. Following this individual estimate exercise, we assess the cross-country differences in our EA sample by investigating whether the inflation level and degree of openness of an economy, as potential macro determinants, determine the magnitude of the pass-through. Next, we verify the stability of the sensitivity of import prices to exchange rate movements over time. There are several reasons to believe that the degree of pass-through has changed since the inception of the euro in 1999. Among these explanations are the reduction of shares of imports exposed to exchange rate fluctuations and the increase of the choice of the euro as a currency of denomination. Unlike Gagnon and Ihrig (2004), we formally investigate for the decline of pass-through using structural break tests and rolling window regression approach.<sup>2</sup> Finally, we estimate our pass-through equation over different time periods and compare results with those obtained over the benchmark period.

The rest of the paper is structured as follows: Section 2 briefly reviews the literature on ERPT. Section 3 provides some theoretical considerations. Section 4 explains the empirical strategy and data sets used. Section 5 reports estimates of ERPT to import prices, discusses the connection with some macroeconomic variables, and investigates the potential decline in pass-through elasticities. Section 6 offers some concluding remarks.

## 2 Overview of the literature

The mechanism of ERPT has long been of interest and has spawned many studies over the years. Acknowledging the significant economic literature, we survey only a few important studies concerning pass-through to import prices that are frequently cited. The early literature was mostly composed of papers dealing with ERPT into import prices from a microeconomic perspective.<sup>3</sup> In that vein, industrial organization characteristics such as the presence of imperfect competition and price discrimination in international markets are the main factors explaining incomplete pass-through. In seminal papers, Dornbusch (1987) and Krugman (1987) justified incomplete pass-through as arising from firms that operate in a market characterized by imperfect competition and adjust their markup in response to an exchange rate shock. As is well-known, the markup depends on the elasticity of demand for a given product, which, in turn, is determined by competitor prices. Facing a change in the exchange rate, producers can decide whether and to what degree the markup should absorb these changes. When the currency of the importing country is depreciating, a foreign firm might cut its price by reducing its markup, in order to stabilize its price in terms of the importing country's currency, in which case pass-through is less than complete. It is important to note

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<sup>2</sup> Also, contrary to our study, Gagnon and Ihrig (2004) focus on the transmission of the exchange rate movements to consumer prices.

<sup>3</sup> It is noteworthy that most of the early pass-through literature focused on traded goods prices such as import or export prices and very little on consumer price ERPT.

that the micro-based literature has a partial-equilibrium approach; in other words, it focuses on the response of prices to an exogenous movement in the nominal exchange rate.<sup>4</sup>

Although the degree of pass-through has played a central role in debates in international economics for a long time, the question of whether pass-through can be influenced by the macroeconomic environment, and in particular, the role of monetary policy, is a more recent occurrence. The emerging macro literature has focused on the issue of the relatively widespread and on-going decline in ERPT. A popular view in this regard has been put forward by Taylor (2000) who provides a model where lower pass-through is caused by lower perceived persistence of inflation. The more persistent inflation is, the less exchange rate movements are perceived to be transitory and the more firms might respond via price adjustments. Thus, countries with credible and anti-inflationary monetary policies tend to experience lower ERPT.<sup>5</sup> Several empirical studies were very supportive of Taylor's view.<sup>6</sup> For instance, Gagnon and Ihrig (2004) explore the relationship between pass-through to consumer prices and inflation stabilization in a sample of 20 industrialized countries over the period of 1972-2003. They find that pass-through generally declined in the 1990s and countries with low and stable inflation rates tend to have low estimated rates of pass-through.

Furthermore, Taylor's hypothesis has been theoretically examined in the context of the new open-economy macroeconomics.<sup>7</sup> In this type of framework, ERPT will depend on different pricing strategies, namely whether the foreign exporter follows a producer currency pricing (*PCP*) or local currency pricing (*LCP*) strategy. When prices are determined in the exporter's currency (*PCP*), pass-through tends to be much greater than when prices are set in the importer's currency (*LCP*). In the extreme case of a purely exogenous exchange rate shock, ERPT would be one under *PCP* and zero under *LCP*. It is worth noting that this literature connects macroeconomic and microeconomic factors. Devereux et al. (2003) developed a dynamic general equilibrium model linking the extent of pass-through to monetary policy. They conclude that countries with low relative exchange rate variability and relatively stable monetary policies would have their currencies chosen for transaction invoicing. In this case, prices are sticky in the currency of the importing country (*LCP*), and pass-through tends to be low. However, ERPT would be higher for importing countries with more volatile monetary policy. Prices will be preset in the currency of the exporter, which entails the prevalence of the *PCP* strategy, and then ERPT will tend to be high.<sup>8</sup> However, Ihrig et al. (2006) warn against the *LCP* hypothesis. As a matter of fact, exporters may choose to invoice in the currency of the destination market to shield the price paid by their clients from exchange rate movements in the medium-term. However, over the long run, in the case of a protracted appreciation of the exporters' currency, they will have to adjust their local currency price to keep their margins in the black.

However, there is a serious debate on the prevalence of macroeconomic factors vs. microeconomic factors. Goldberg and Tille (2008) provide empirical evidence suggesting that the choice of invoicing currency is influenced more by the product composition of trade than

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<sup>4</sup>As an alternative to this approach, structural vector autoregressions (VAR) have become increasingly popular as a method to estimate ERPT (see e.g. McCarthy, 2007). One reason for using the structural VAR approach is that it takes explicit account of the endogeneity of the exchange rate and allows for the estimation of pass-through to a set of prices, such as import prices, producer prices, and consumer prices, simultaneously.

<sup>5</sup>This explanation seems to bear more on pass-through to consumer prices than on pass-through to import prices.

<sup>6</sup>Most of these studies consider the pass-through to consumer prices.

<sup>7</sup>This strand of literature is based mainly on the Obstfeld and Rogoff's (1995) seminal Redux model incorporating imperfect competition and price inertia into a dynamic general equilibrium open-economy model.

<sup>8</sup>A similar finding was obtained by Devereux and Engel(2002).

by macroeconomic factors. If trade is largely homogeneous, the role of macroeconomic variability in invoice currency choice is substantially damped. For producers, the most important driver of invoice currency selection will be the need to have their goods priced the same way as other competing producers price their products. The same view was emphasized by Campa and Goldberg (2005) in their studies of import-price pass-through in 23 OECD countries. According to the authors, macroeconomic variables - levels of inflation, money growth rates or country size - are weakly correlated with changes in pass-through, and are not of first order importance in explaining pass-through evolution within the OECD over the past 25 years. Furthermore, there is substantial evidence that the shift in the composition of imports towards goods whose prices are less sensitive to exchange rate movements has contributed to a fall in pass-through in many countries in the 1990s. Marazzi et al. (2005), however, take a somewhat different view. According to the authors, “the Campa-Goldberg compositional-change hypothesis” may explain some, but certainly not the lion’s share of the decline in pass-through in the United States. This phenomenon can only explain about one-third of the decline in pass-through to U.S. import prices. Marazzi et al. (2005) provide evidence suggesting that China’s surging exports to the United States may also be partly responsible for the low levels of observed pass-through in the U.S. economy.

A host of other hypotheses have also been put forward as factors causing incomplete or declining ERPT to import prices. Mann (1986) documented that the increased usage of exchange-rate hedges may shield a firm from exchange rate shocks, thus allowing the firm to avoid passing such shocks to consumers. Although hedging can allow firms to postpone passing through an exchange rate shock, in the long run, a sufficiently large and permanent exchange rate shock will have to be passed through to importers. Another argument for incomplete pass-through is related to cross-border production arrangements (Bodnar et al., 2002). If production takes place in several stages across many countries, the costs of producing the final good are incurred in several currencies. This can explain incomplete pass-through as long as all of these currencies do not experience a common appreciation against the currency of the export destination. Finally, a recent paper by Gust et al. (2010) suggests that the process of international globalization itself may induce a fall in pass-through. In their model, lower trade costs (interpreted broadly as increased globalization) increase the exporting firm’s relative markup, which in turn allows the firm’s prices to be less sensitive to exchange rates yielding lower pass-through.

### 3 Theoretical framework

The theoretical framework used here follows Feenstra (1989) and Coughlin and Pollard (2004). The model is set in the context of a price-discriminating monopolist, and it is a partial equilibrium. Let us consider a domestic importing country that imports a differentiated good  $q^m$  from a monopolist foreign firm that is facing competition from a good substitute  $z$  in the importing country. Assuming that the differentiated product  $q^m$  is weakly separable from other goods in the consumer’s utility function, import demand of good  $q^m$  can be expressed as follows:  $q^m(p^m, p^z, Y^m)$ , where  $p^m$  denotes the import price of  $q^m$  in the domestic currency,  $p^z$  is the domestic currency price of  $z$  and  $Y^m$  is the income or expenditure on all goods in the importing country. At the same time, the foreign exporter firm produces good  $q^x$  for sale in its local market with the following local (foreign) demand:  $q^x(p^x, Y^x)$  where  $p^x$  is the foreign currency price of the good and  $Y^x$  is the income or expenditures on all goods in other countries.

In this economy, the good  $q$  is produced only in the foreign country, and inputs are allowed to come from both domestic and foreign countries. Thus, factor prices in the foreign country,  $w^*$ , will depend on the exchange rate,  $e$  (number of units of importing country's currency per unit of foreign currency). The foreign firm's cost function is given by  $c(Q, w^*(e))$ , where  $Q$  is the total quantity produced for both domestic and foreign markets ( $Q = q^m + q^x$ ). Costs are assumed to be homogeneous in degree one in factor prices, so they can be written as  $c(Q, w^*(e)) = w^*(e)\phi(Q)$ . The foreign firm maximizes profits in its own currency, treating  $z$  and  $Y^m$  as exogenous.<sup>9</sup> Then, the profit maximization problem can be stated as:

$$\max_{p^x, p^m} \Pi = p^x q^x + e^{-1} p^m q^m - w^*(e)\phi(Q) \quad (1)$$

The first-order condition with respect to the price in the foreign market,  $p^x$ , yields:

$$p^x = q^x + p^x \frac{\delta q^x}{\delta p^x} - w^* \phi' \frac{\delta q^x}{\delta p^x} = 0 \quad (2)$$

with respect to the import price in the importing country,  $p^m$ , is:

$$p^m = e^{-1} q^m + e^{-1} p^m \frac{\delta q^m}{\delta p^m} - w^* \phi' \frac{\delta q^m}{\delta p^m} = 0 \quad (3)$$

Eq. (2) can be rewritten as:

$$p^x: \frac{\delta q^x}{\delta p^x} \left[ p^x \left( 1 - \frac{1}{\varepsilon^x} \right) \right] - w^* \phi' = 0 \quad (4)$$

and Eq. (3) as:

$$p^m: \frac{\delta q^m}{\delta p^m} \left[ e^{-1} p^m \left( 1 - \frac{1}{\varepsilon^m} \right) \right] - w^* \phi' = 0 \quad (5)$$

where  $\varepsilon^i = - \left( \frac{\delta q^i p^i}{\delta p^i q^i} \right)$  is the elasticity of demand with respect to price for  $i = x, m$ .

Knowing that markup over marginal cost is defined as  $\mu^i = \left( \frac{\varepsilon^i}{\varepsilon^i - 1} \right)$ , the first order condition regarding  $p^x$  becomes:

$$p^x: \frac{\delta q^x}{\delta p^x} \left[ \frac{p^x}{\mu^x} - w^* \phi' \right] = 0 \quad (6)$$

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<sup>9</sup> Foreign and domestic firms are assumed to act as Bertrand competitors.



and for  $p^m$ :

$$p^m: \frac{\delta q^m}{\delta p^m} \left[ \frac{e^{-1} p^m}{\mu^m} - w^* \phi' \right] = 0 \quad (7)$$

Then, according to Eq. (6) and (7), prices in each market can be expressed as:

$$p^x = w^* \phi' \cdot \mu^x \quad (8)$$

$$p^m = e \cdot w^* \phi' \cdot \mu^m \quad (9)$$

Solving profit maximization yields the standard condition that the price in each market, that is, foreign and domestic, is determined by a market specific markup,  $\mu^i$ , over common marginal cost,  $w^* \phi'$ . Our primary focus is on Eq. (9). This equation shows that the import price  $p^m$  (which is expressed in the importing country's currency) depends on three factors: the bilateral exchange rate between importer and exporter, the marginal cost, and the markup of price over marginal cost. Note that the exporter's marginal cost and markup may change independently of the exchange rate. For instance, a change in the cost of a locally provided input (in the foreign country) can shift the marginal cost. Also, adjustments in markups may occur in response to changes in variables specific to the importing country, namely, demand conditions  $Y^m$  and the price of the competing product  $p^z$ , so that:  $\mu^m = \mu^m(Y^m, p^z)$ .

#### 4 Econometric model and data

In this section, we focus on the empirical model used to estimate the degree of pass-through, which stems from the analytical framework presented before. As stated by the import price Eq. (9), in estimating ERPT, it is necessary to isolate the exchange rate effect from other effects, namely the exporter's cost shifter, the importer's demand conditions, and the price of the domestic competitor. Thus, we can present the arguments of the import price Eq.(9) through a log-linear regression specification similar to that tested throughout the ERPT literature, namely

$$p_t^m = \beta_0 + \beta_1 e_t + \beta_2 w_t^* + \beta_3 Z_t + \varepsilon_t, \quad (10)$$

where  $p_t^m$  is domestic currency import prices,  $e_t$  is the exchange rate,  $w_t^*$  denotes variable representing exporter costs, and  $Z_t$  is a vector including demand conditions and competitor prices in the importing country among other controlvariables, and  $\varepsilon_t$  is white noise. As discussed by Campa and Goldberg (2002), biased estimates of the pass-through coefficient could arise if foreign costs or proxies for markup are correlated with exchange rates but omitted from the regression. Variants of Eq. (10) are widely used as empirical specifications in the pass-through literature.<sup>10</sup> While the general approach is very similar in pass-through studies, there are a few differences between them regarding the specification and the list of control variables. Our primary concern in this study is the pass-through elasticity which corresponds to the coefficient on the exchange rate  $\beta_1$  in Eq. (10).

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<sup>10</sup>See for instance Goldberg and Knetter (1997) for a survey of this literature.

To better understand how the magnitude of ERPT elasticity is determined, the second order conditions for profit maximization (1) can be used to assess the effect of a change in the exchange rate on the import price. Supposing that marginal costs are constant,  $w^*\phi'' = 0$ , ERPT elasticity can be derived as follows:<sup>11</sup>

$$ERPT = \frac{\delta p^m}{\delta e} \frac{e}{p^m} = \frac{1 + \eta^{w^*e}}{1 - \eta^{\mu m}} \geq 0. \quad (11)$$

where  $\eta^{w^*e} = \frac{\delta w^*}{\delta e} \frac{e}{w^*} \leq 0$  and  $\eta^{\mu m} = \frac{\delta \mu^m}{\delta p^m} \frac{p^m}{\mu^m} \leq 0$  are the elasticity of import prices with regard to the exchange rate and the elasticity of the markup with regard to the price in domestic country currency, respectively. According to (11), pass-through elasticity crucially depends on the behavior of marginal cost and markup. In general, ERPT is positive in the sense that a depreciation in the importing country's currency ( $\uparrow e$ ) increases the import price of a good, while an appreciation of the currency value ( $\downarrow e$ ) raises the price of the imported good.<sup>12</sup> Eq. (11) suggests that full pass-through ( $ERPT = 1$ ) is a special case. If marginal cost is not affected by exchange rate fluctuations ( $\eta^{w^*e} = 0$ ), *i.e.* the foreign producer uses only local inputs in the production process, and if markup is constant ( $\eta^{\mu m} = 0$ ), pass-through would be complete. In the case of higher sensibility of marginal costs to exchange rate, that is when  $\eta^{w^*e} = -1$ , ERPT will be equal to zero. Besides, in the case of extreme sensibility of markup to domestic currency import price ( $\eta^{\mu m} \rightarrow -\infty$ ), foreign exporters offset exchange rate changes by adjusting markup, and then ERPT tends to zero.

Therefore, as regards our empirical specification Eq. (10), it is clear that ERPT coefficient,  $\beta_1$ , is expected to be bounded between 0 and 1. Specifically, a one-for-one pass-through to changes in import prices, known as a complete ERPT, is given by  $\beta_1 = 1$ . In this case, exporters let the domestic currency import prices affected by exchange rate fluctuations. However, when exporters adjust their markup, a partial or incomplete ERPT occurs and  $\beta_1 < 1$ . It is important to note that markup setting is in turn influenced by other factors, such as macroeconomic conditions in the importing country. For instance, recent empirical studies gave supportive evidence that pricing strategies of foreign firms depend on the inflation environment in the destination market. Countries with stable and low inflation levels would have their currencies chosen for transaction invoicing, leading to lower pass-through into import prices.<sup>13</sup>

In our investigation, the degree of pass-through into import prices is estimated for 12 EA countries: Austria, Belgium, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, and Spain. We consider the same country sample as in Campa *et al.* (2005) and Campa and González (2006). However, for the latter studies, the time period estimation covers only up until mid-2004. In our analysis, we provide up-to-date ERPT estimates for the main members of the monetary union. The period of estimation corresponds to the interval that spans from 1990:3 to 2012:4 using quarterly data. This allows us to compare our estimates with existing results for EA countries. For each country, data was

<sup>11</sup> The derivations of ERPT elasticity are given in more detail in Appendix A.

<sup>12</sup> As explained by Coughlin and Pollard (2004), this can be generalized as long as marginal costs are non-decreasing in output,  $\phi'' \geq 0$ . However, in the case of decreasing marginal costs ( $\phi'' < 0$ ) and an elasticity of input costs with respect to exchange rate inferior to -1 ( $\eta^{w^*e} < -1$ ), ERPT may be negative.

<sup>13</sup> Further discussion of this issue is provided in section 5.

collected from the IMF's International Financial Statistics and the OECD's Main Economic Indicators and Economic Outlook.

Concerning our dependent variable, namely domestic import prices, we use the price of non-commodity imports of goods and services. This represents the import prices of core goods by excluding primary raw commodities because of their marked volatility. For the exchange rate of all the countries surveyed, we employ the nominal effective trade weighted series, with an increase meaning a depreciation of the national currency, and a decrease meaning an appreciation. Next, the marginal costs of foreign producers are difficult to measure since they are not directly observable, and thus need to be proxied. A conventional practice is to use a weighted average of trade partners' costs as in Campa and Goldberg (2005) and Bailliu and Fujii (2004). Following this, the foreign costs of each EA country's major trade partners are derived implicitly from the nominal and real effective exchange rate series as follows:  $w_t^* \equiv q_t - e_t + ulc_t$ , where  $ulc_t$  is the domestic unit labor cost (ULC) and  $q_t$  is the ULC-based real effective exchange rate. Given that the nominal and real effective exchange rate series are trade weighted, this proxy provides a measure of trading partner costs, with each partner weighted by its importance in the importing country's trade. As regards the foreign firm's markup, in our benchmark specification, we use the output gap ( $gap_t$ ), as the difference between actual and HP-filtered gross domestic product (GDP), to proxy for changes in domestic demand conditions.<sup>14</sup> To check the robustness of the benchmark model, in addition to the output gap, we have included the domestic producer prices  $ppi_t$  as a proxy for the competitor prices in the importing country (similar to Olivei 2002; Bussière 2013, among others). Additionally, to check the reliability of the output gap as a suitable proxy for the domestic conditions, the real GDP (as in Campa et al. 2005) can be used instead. Furthermore, as is well-known, changes in the exchange rate also influence import prices indirectly through their effects on commodity prices. To consider such a channel as a robustness test, we have included oil prices  $oil_t$  (in U.S. dollars) as an additional explanatory variable in the pass-through equation. As explained by Ihrig et al. (2006), when it was not possible to find the import prices of core goods that exclude all primary raw commodities, the inclusion of commodity prices indexes, such as oil prices, as independent variables should mitigate some of the noise generated by these volatile components. All the robustness tests with different specifications of ERPT equation are reported in Appendix D.<sup>15</sup>

Another concern in the ERPT equation is related to the fact that foreign costs and the exchange rate would have the same coefficient, namely  $\beta_1 = \beta_2$ , as predicted by the theoretical framework in Hooper and Mann (1989). In practice, this restriction does not necessarily hold, since exchange rates are more variable than costs; thus, the extent to which they are passed onto prices may differ (see Athukorola and Menon 1995, for a discussion). To test for the restriction on whether parameters in the exchange rate and foreign costs are equal or not, Wald tests are subsequently conducted.

Besides, another issue that need to be considered with respect to the static nature of the pass-through specification in Eq. (10). It is known that the responses of import prices to exchange rate changes may not be fully manifested instantaneously, especially when foreign firms take time to adjust their prices in the domestic currency. Thus, as emphasized by some empirical studies, it is important to account for the potential inertial behaviour of import prices by estimating a dynamic model (see e.g. Bussière, 2013; Mumtaz et al., 2011;

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<sup>14</sup>HP-filter of the GDP series (as an estimate of potential) was constructed using a smoothing parameter of 14.400.

<sup>15</sup>The additional control variables, i.e. producer prices and oil prices, are not considered in our benchmark model in order to avoid multicollinearity issues. For instance, we found that the correlation between the output gap measure and the producer prices is quite high.

Gopinath et al., 2010, among others). This is typically accomplished by including lagged import prices as an explanatory variable. This allows for the possibility of delayed adjustment of domestic currency import prices. Thus, we modify our static pass-through Eq. (10) by estimating a dynamic ERPT model as follows:

$$p_t^m = \beta_0 + \beta_1 e_{i,t} + \beta_2 w_t^* + \beta_3 gap_t + \beta_4 p_{t-1}^m + \varepsilon_t, \quad (12)$$

According to Eq.(12), it is possible to estimate the immediate effect of the exchange rate on import prices, *i.e.* the short-run ERPT, given by the coefficient  $\beta_1$ . Also, due to the lagged adjustment of import-price inflation, the long-run ERPT can be computed as  $\beta_1/(1 - \beta_4)$ .

Finally, we check for the stationarity of our key variables. Augmented Dickey Fuller (ADF) and Zivot and Andrews (1992) stationary tests reported in Table A2 in Appendix C indicate that most of the variables are integrated in order one  $I(1)$ , except the output gap which is by construction a stationary variable.<sup>16</sup> Given that data are non-stationary, we investigate the possibility of cointegration between variables at different levels.<sup>17</sup> To achieve this, in addition to the Engle and Granger (1987) test (EG hereafter), we also employ the Gregory and Hansen (1996) test (GH hereafter) that allows for structural breaks in the cointegrating vector. As reported in Table A3 in Appendix C, there is weak evidence of possible long-run equilibrium relationships among the variables; indeed, the residuals of the ERPT equation at all levels are non-stationary for most of the countries in our sample.<sup>18</sup> This confirms the existing findings of the literature (see Campa and Goldberg 2005; Campa et al. 2005; Campa and González, 2006, *inter alia*) but with a longer sample of data. Consequently, in what follows, first differences of variables are considered. Besides, since data are not seasonally adjusted, quarterly dummy variables are included to capture possible seasonal effects. Eventually, the import-price inflation equation has the following form:

$$\Delta p_t^m = \beta_0 + \beta_1 \Delta e_t + \beta_2 \Delta w_t^* + \beta_3 gap_t + \beta_4 p_{t-1}^m + \text{quarterly dummies} + \varepsilon_t, \quad (13)$$

and is estimated using Generalized Least Squares (GLS) to take into account possible autocorrelation or heteroscedasticity in the residuals.<sup>19</sup>

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<sup>16</sup>The Zivot and Andrews (1992) test allows for one single break under the alternative hypothesis.

<sup>17</sup>Note that we have also implemented the efficient unit-root test suggested by Elliott et al. (1996) and the Kwiatkowski-Phillips-Schmidt-Shin (KPSS, 1992) test, recently extended by Carrion-i-Silvestre and Sanso (2006), and we have obtained very similar results, *i.e.* the existence of a unit-root in most of the variables. Moreover, unit-root tests applied to variables taken in first differences confirm the stationarity of all variables.

<sup>18</sup>We obtained similar results using the well-known cointegration tests of Johansen (1988,1991), not reported here to save space.

<sup>19</sup>It must be emphasized that when including producer prices in Eq. (5), the use of instrumental variable estimators may be more accurate. Indeed, domestic firms compete against the exporting firm, taking the level of import prices into account, and producer domestic prices may need to be treated as an endogenous regressor (see Bussi ere 2013). However the implementation of instrumental variable techniques using lagged domestic product prices as instruments shows that the results are very similar to the GLS estimator. This is also confirmed by the implementation of the Hausman test (1978). That is why, in what follows, parameters are estimated using GLS and not instrumental variable methods.

## 5 Assessing ERPT into import prices

### 5.1 Results from the benchmark model

The estimation results of Eq. (13) over the 1990-2012 period are summarized in Table 1.<sup>20</sup> Overall, the estimation results show that the coefficients of the key variables are statistically significant with expected signs, namely the exchange rate depreciation and foreign costs positively affect domestic currency import prices. The exception is the output gap which is found to be positively significant only for 4 out of 12 EA countries.<sup>21</sup> This puzzling result has already been pointed out throughout the ERPT literature (see e.g. Bussière, 2013). Turning to the estimated ERPT coefficients, we observe that short-run ERPT elasticities are positively significant in all EA countries and bounded between 0.31% (for Austria) and 0.58% (for Greece). Contrary to previous empirical studies, we do not find a wide heterogeneity in the degree of pass-through across the 12 EA countries (see Fig. 1). For instance, a significant degree of variability in ERPT estimates across EA countries was reported in Campa et al. (2005) and Campa and González (2006). Besides, we find that the average of the exchange rate transmission into the aggregate import prices is equal to 0.43%. In other words, a 1% increase in the rate of depreciation of domestic currency raises import prices by 0.43% on average in our EA sample. For long-run ERPT elasticities, we report almost the same pattern with the highest import prices sensitivity is found in Greece (*long-run ERPT* = 0.74%). Due to the lagged adjustment of import-price to exchange rate changes, we point out that the extent of pass-through in the long-run is slightly higher than in the short-run but still incomplete (see Fig. 1). As a matter of fact, price adjustment may be incomplete even in the long run, micro-determinants like pricing strategies of firms is one of major reason of partial ERPT (see e.g. Corsetti et al., 2008). On average, the long-run pass-through elasticities are close to 0.54% in our 12 EA countries.

Our estimates of ERPT are slightly lower in comparison with Campa et al. (2005) and Campa and González (2006). In the latter papers, the short-run pass-through elasticities are close to 0.66% on average for 11 EA countries.<sup>22</sup> This outcome is not surprising since the mentioned studies used fewer observations than we do for the Economic and Monetary Union (EMU) era (Campa et al. (2005) until mid-2004 and Campa and González (2006) until the end of 2001). Since the process of monetary union has entailed some convergence towards more stable macroeconomic conditions, finding a relatively low and less dispersed ERPT across EA member states is expected.

Moreover, in Table 1, we test for the prevalence of an *LCP* versus *PCP* strategy for both short- and long-run pass-through. *LCP* represents a null hypothesis of zero short-run pass-through, namely  $H_0: \beta_1 = 0$  and  $H_0: \beta_1/(1 - \beta_4) = 0$ , whereas *PCP* implies a pass-through of unity, namely  $H_0: \beta_1 = 1$  and  $H_0: \beta_1/(1 - \beta_4) = 1$ . Our results show that both *LCP* and *PCP* hypotheses are strongly rejected in all EA countries. According to our results, partial ERPT is the best description for import price responsiveness to exchange rate changes across our country sample in both short- and long-run.

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<sup>20</sup>Because of data availability, the estimation period is 1990:3-2012:3 for Austria and Ireland, and 1990:3-2012:2 for Greece.

<sup>21</sup>Higher domestic demand would tend to raise import prices.

<sup>22</sup>In Campa et al. (2005) and Campa and González (2006), Belgium and Luxembourg are treated as a single country.

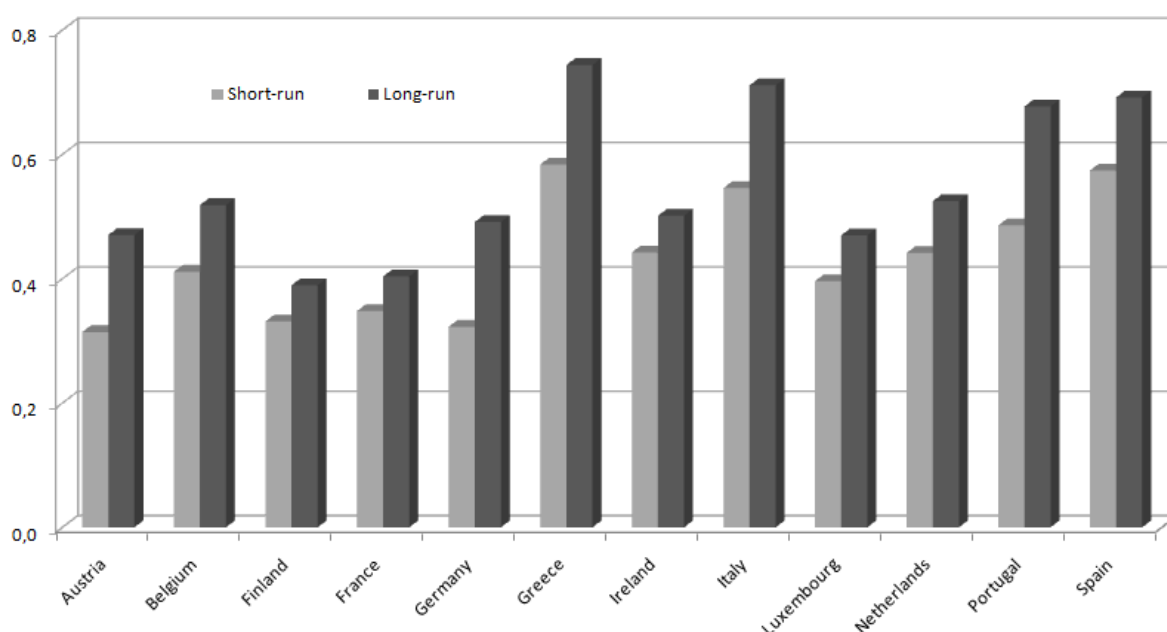
**Table 1** GLS estimation results from pass-through equation over 1990:3-2012:4 and Wald tests

	<b>Austria</b>	<b>Belgium</b>	<b>Finland</b>	<b>France</b>	<b>Germany</b>	<b>Greece</b>
Constant	0.042 (0.000)	-0.001 (0.690)	-0.005 (0.192)	-0.004 (0.034)	-0.003 (0.020)	0.029 (0.152)
<b><math>\Delta e_t</math></b>	<b>0.314</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.411</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.331</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.348</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.323</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.584</b> <b>(0.000)</b> <b>[0.000]</b>
$\Delta w_t^*$	0.487 (0.000)	0.596 (0.000)	0.505 (0.000)	0.591 (0.000)	0.391 (0.000)	0.233 (0.000)
$gap_t$	0.021 (0.821)	0.216 (0.081)	0.030 (0.699)	0.026 (0.783)	0.002 (0.947)	0.005 (0.938)
$\Delta p_{t-1}^m$	0.332 (0.000)	0.207 (0.025)	0.150 (0.085)	0.138 (0.080)	0.343 (0.000)	0.215 (0.015)
<b>Long-run ERPT</b>	<b>0.470</b> <b>(0.000)</b> <b>[0.003]</b>	<b>0.519</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.389</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.404</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.491</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.744</b> <b>(0.000)</b> <b>[0.064]</b>
Observations	81	82	82	82	82	78
R <sup>2</sup>	0.91	0.61	0.38	0.66	0.79	0.76
Wald Test	17.152	21.837	8.346	61.778	3.970	14.289
<i>p</i> -value	(0.000)	(0.000)	(0.005)	(0.000)	(0.050)	(0.000)
	<b>Ireland</b>	<b>Italy</b>	<b>Luxembourg</b>	<b>Netherlands</b>	<b>Portugal</b>	<b>Spain</b>
Constant	0.006 (0.079)	0.004 (0.030)	0.011 (0.008)	0.001 (0.674)	0.018 (0.360)	0.001 (0.704)
<b><math>\Delta e_t</math></b>	<b>0.442</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.546</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.396</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.441</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.486</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.574</b> <b>(0.000)</b> <b>[0.000]</b>
$\Delta w_t^*$	0.343 (0.001)	0.727 (0.000)	0.597 (0.000)	0.090 (0.060)	0.349 (0.000)	0.693 (0.000)
$gap_t$	0.070 (0.329)	0.107 (0.166)	0.116 (0.314)	0.186 (0.179)	0.007 (0.909)	0.109 (0.305)
$\Delta p_{t-1}^m$	0.118 (0.184)	0.232 (0.000)	0.157 (0.130)	0.159 (0.034)	0.283 (0.000)	0.170 (0.017)
<b>Long-run ERPT</b>	<b>0.501</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.711</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.470</b> <b>(0.000)</b> <b>[0.004]</b>	<b>0.525</b> <b>(0.000)</b> <b>[0.001]</b>	<b>0.677</b> <b>(0.000)</b> <b>[0.005]</b>	<b>0.691</b> <b>(0.000)</b> <b>[0.000]</b>
Observations	81	82	82	82	82	82
R <sup>2</sup>	0.50	0.84	0.37	0.68	0.74	0.65
Wald Test	3.514	36.398	9.935	20.860	9.438	6.904
<i>p</i> -value	(0.065)	(0.000)	(0.002)	(0.000)	(0.003)	(0.010)

*Note.* Estimations are based on Eq. (13). Short-run ERPT corresponds to  $\beta_1$  and long-run ERPT refers to  $\beta_1/(1 - \beta_4)$ . Numbers in parentheses are *p*-values. For the pass-through coefficient, *p*-values in parentheses are based on the null hypothesis of zero ERPT, while *p*-values in square brackets corresponds to the null of full ERPT. The Wald test is performed for  $H_0: \beta_1 - \beta_2 = 0$ .

For 23 OECD countries, Campa et al. (2005) support this view in the short-run; import price reactions are significantly different from zero in 20 out of 23 countries and significantly different from one for 18 out of 23 countries. However, the authors found that *LCP* hypothesis is not rejected for Austria, Belgium, and Ireland, while the hypothesis of full ERPT (PCP strategy) is accepted for Finland. Nevertheless, the time span in Campa et al. (2005) covers the period from 1975 through 2003, which contains a longer period prior to the EMU but fewer observations in the post-EA period.

As predicted by some theoretical models, we have also tested for the restriction of equality of exchange rate and foreign price coefficients, namely  $H_0: \beta_1 = \beta_2$  (see Hooper and Mann, 1989). According to the Wald test results (the last two lines in Table 1), the hypothesis of equal parameters is rejected for our entire country sample. This outcome is in line with most of the empirical studies that argue that exchange rates are more volatile than costs, and therefore imposing such restrictions does not necessarily hold (see Athukorola and Menon 1995).



**Fig. 1** Short- and long-run ERPT elasticities in EA countries over 1990:3-2012:4. *Source:* Personal calculation.

Regarding the robustness checks, the results obtained from Eq. (13) seem to be robust to the inclusion of producer prices as an additional explanatory variable to proxy for competitor prices in the importing country (see Table A4 in Appendix D). It must be pointed out that the coefficients of the variable are quite low and not significantly different from zero in all cases except for Greece. Similarly, when we introduce oil prices into the regression, this does not significantly alter the results of the benchmark specification (see Table A5 in Appendix D). However, we underline that ERPT coefficients are slightly lower when oil prices are introduced into Eq.(13). This is not surprising, since when commodity prices such as oil prices are excluded from the regression, the pass-through coefficients capture both the direct effect of the exchange rate on import prices and the indirect effect operating through changes in commodity prices. Thus, taking this into account, the latter channel would slightly lower ERPT elasticity (see e.g. Marazzi et al. 2005; Ihrig et al. 2006; Marazzi and Sheets, 2007, for a discussion). Finally, we replaced the output gap by the rate of growth of real GDP

in (13) as in Campa and Goldberg (2005). The results are still the same, namely the coefficients on output growth are insignificant in most cases, and even when it is the case, it does not affect the other coefficients (see Table A6 in Appendix D). We can thus consider that our benchmark specification (13) successfully passed all standard robustness tests.

To give further insights on the role of inflation regime, we can explore the expected positive link between the degree of ERPT and the inflation environment as argued by Taylor (2000). For illustrative purposes, we plot the ERPT elasticities against the mean of inflation rate ( $\pi_i$ ) for each country  $i$ . Inflation is computed as the quarterly year-on-year changes of consumer prices index. In Fig. 2, we report the correlation between short-run pass-through and inflation average over 1990-2012.<sup>23</sup> Initially, we have excluded Greece from the plot which may be considered as an outlier due to its relative high inflation level (7%) during this period. A simple visual inspection of Fig. 2 reveals a clear positive relationship in line with Taylor's hypothesis. A weak degree of pass-through is associated with lower inflation rate. While countries with high-inflation environment, would experience higher degree of pass-through. The linear approximation of this relationship yields:

$$ERPT_i = 0.189 + 0.087 \pi_i, \quad R^2 = 0.673$$

(0.007)      (0.001)

where numbers in parentheses are  $p$ -values. This result is robust to the inclusion of Greece (see upper left subfigure in Fig. 7 in Appendix E). Furthermore, when considering the past inflation (inflation history) in EA countries, *i.e.* over 1990-1998 or 1979-1989, the positive correlation is still robust (see subfigures in Fig. 7 in Appendix E). In all, our results support the view that more stable macroeconomic conditions would entail a lower degree of ERPT into import prices. It is important to note that Campa and Goldberg (2002, 2005) has reported a limited role of macroeconomic variables, such as inflation environment, in explaining the extent pass-through in their sample of 23 OECD countries. As emphasized by the authors, ERPT is influenced more by the product composition of a country's exports than by macroeconomic factors. As a matter of fact, the hypothesis that the responsiveness of prices to exchange rate fluctuations depends positively on inflation seems to bear more on pass-through to consumer prices than on pass-through to import prices (see e.g. Choudhri *et al.*, 2005; Ca'Zorzi *et al.*, 2007; Gagnon and Ihrig, 2004). Nevertheless, we believe that the pricing decision of a foreign firm, and therefore the choice between *LCP* and *PCP* strategy, depend on the macroeconomic conditions in the destination market. Countries with stable monetary policies are more likely to have their currencies chosen for transaction invoicing, and hence more likely to have low import-price pass-through.<sup>24</sup>

Finally, we can explore another potential determinant of ERPT which is the degree of openness of a country. Intuitively, it is expected that the rate of pass-through is positively correlated with the openness of an economy. The larger presence of imports and exports in an economy, the larger the pass-through coefficient. The extent of trade openness can be measured as the ratio of exports and imports to domestic income or computed as the import penetration ratio, *i.e.* the participation of foreign firms in the domestic economy, measured by the share of imports in domestic consumption. However, few are studies who provide a strong evidence in this sense. For instance, in his VAR study, McCarthy (2007) find a little evidence

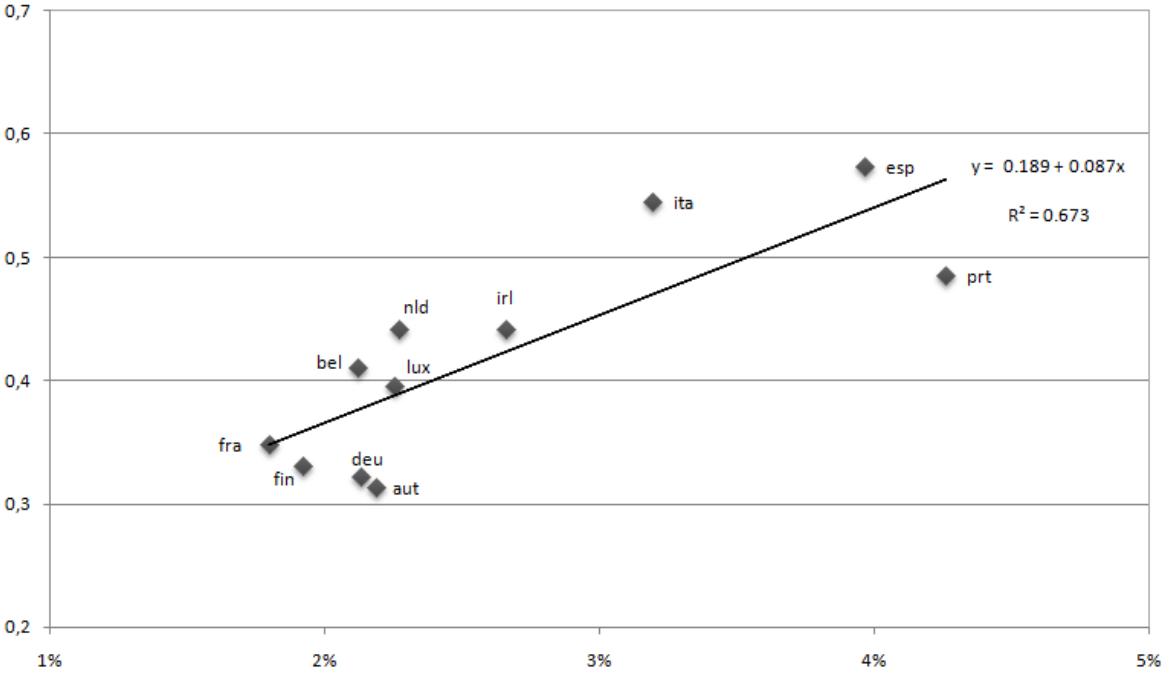
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<sup>23</sup> We obtained the same pattern with long-run pass-through coefficients. Results are not reported here to save space but available upon request.

<sup>24</sup> In a new strand of literature, some empirical studies gave a supportive evidence of a nonlinear connection between pass-through and inflation regime (see e.g. Ben Cheikh and Louhichi, 2014; Shintani *et al.*, 2013).



that openness is positively correlated with ERPT to consumer prices, while no evidence of a statistically significant positive relationship with ERPT to import prices.<sup>25</sup>



**Fig. 2** Correlation short-run ERPT and inflation over 1990-2012 (Greece excluded). *Notes:* y-axis: ERPT to import prices estimated from Eq. (13) over 1990-2012; x-axis: average of inflation over the same estimation period.

In our EA sample, we aim to ascertain whether more open countries would experience a higher ERPT into import prices. The degree of trade openness is computed as the share of imports of goods and services in GDP.<sup>26</sup> Besides, it is known that since the creation of the single currency, the share of trade affected by exchange rate fluctuations has been changed. Therefore, for more relevancy, on one hand, we plot the correlation of ERPT with (total) imports share over 1990-1998; on the other hand, the correlation is set out with respect to the extra-EA imports share over 1999-2012 (see Fig. 3). In Fig 4, we report both total imports and imports coming from outside the EA as a share of GDP. It is important to note that there is a wide dispersion in terms of degree of openness in our sample. For the total imports share over 1990-1998, Belgium has the highest openness while Greece has the lowest. When considering the extra-EA imports over 1999-2012, the larger share is found in Netherlands, while the lowest is recorded in Portugal. We see that the inception of the euro has constituted a changing in the part of trade exposed to exchange rate fluctuations which may have a consequence on the ERPT behavior after the creation of the euro zone in 1999.

A cursory look to Fig. 3 shows that the statistical correlation between short-run ERPT and openness is close to zero with a slight negative sign. A higher import share, as a proxy for the degree of openness ( $\theta_i$ ), does not seem to be associated with a higher extent of ERPT. The linear approximation of this relationship yields:

<sup>25</sup>Choudhri et al. (2005), Ca’Zorzi et al. (2007), Gagnon and Ihrig (2004) found no statistical link between pass-through to consumer prices and openness.  
<sup>26</sup>The data on the ratio of imports of goods and services to GDP are obtained from Eurostat and OECD’s Economic Outlook.

$$ERPT_i = 0.458 - 0.0008\theta_i, \quad R^2 = 0.050$$

(0.000)      (0.483)

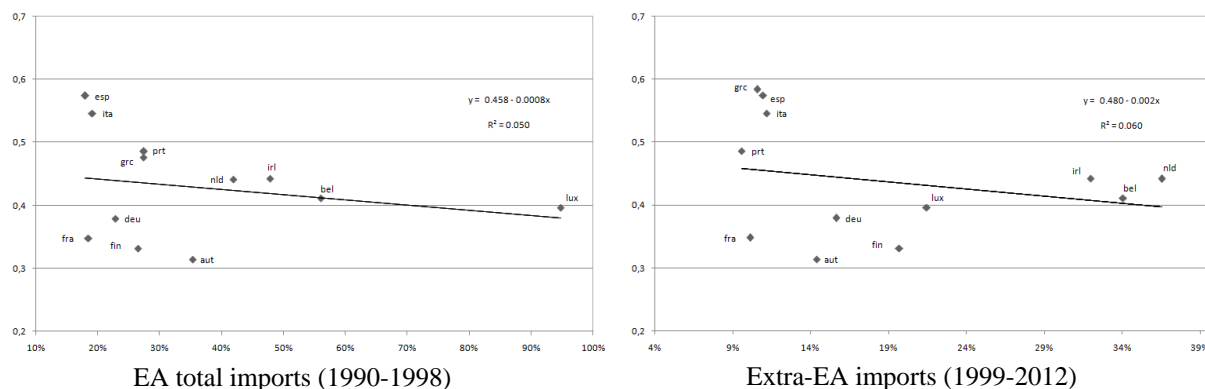
when considering the total imports share over 1990-1998.

$$ERPT_i = 0.480 - 0.002\theta_i, \quad R^2 = 0.060$$

(0.000)      (0.440)

when considering extra-EA imports share over 1999-2012.

As mentioned above, the presence of a positive link between import openness and pass-through finds only weak empirical support. One potential explanation is that greater imports penetration may imply higher degree of competition for market share, thus implying lower ERPT. In fact, as mentioned by Gust *et al.* (2010), the process of international globalization leading to high share of traded goods and high import content would induce a fall in pass-through. Following this reasoning, the authors explain that the higher trade integration has reduced the market power of U.S. producers at home and squeezed their U.S. profit margins.



**Fig. 3** Correlation between short-run ERPT and degree of openness. *Notes:* y-axis: ERPT to import prices estimated from Eq. (13) over 1990-2012; x-axis: ratio of imports to GDP.

Along with this vein, Marazzi *et al.* (2005) explain that the increasing presence of China's exports in the U.S. market may also be partly responsible for the low levels of observed pass-through in the American economy in recent years. Especially, competition from Chinese firms may have constrained exporters from other countries from raising their prices in response to the dollar's depreciation, leading to lower degree ERPT than expected. Given these arguments, it is not surprising to find no evidence of strong association between pass-through into import prices and degree of trade openness.

## 5.2 Stability of ERPT elasticities

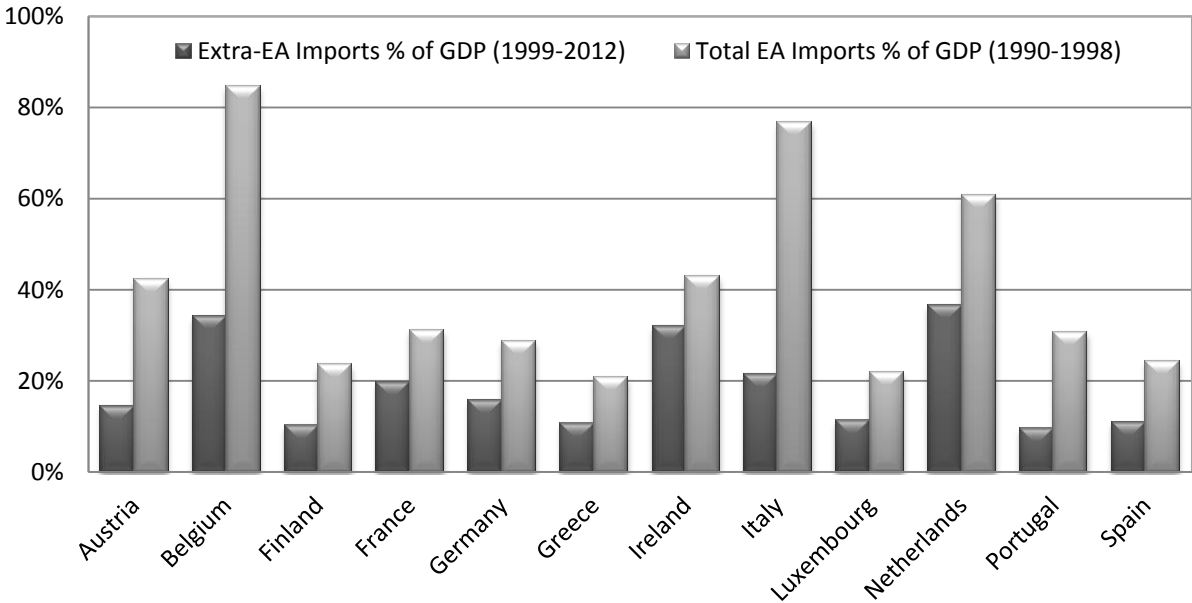
We raise the question of whether ERPT has changed over time in EA countries. Several macro studies have focused on the issue of the widespread and on-going decline in pass-through. This decline has received more attention since it has important implications for the conduct and design of monetary policy. A frequently cited example includes the case of some industrialized countries, namely Canada, Finland, Sweden, and the United Kingdom, which experienced a considerable depreciation of the exchange rate in the 1990s without consumer

prices being affected as much as was expected. This common experience has led to the widely held belief that pass-through of exchange rate changes into domestic inflation has declined in many of these countries since the 1990s. For our country sample, there are many reasons to expect a change in ERPT behavior. Especially significant is the fact that the founding of the EA would entail a change in macroeconomic environment and in the competitive conditions (by increasing the share of goods denominated in the single currency), and thus the extent of exchange rate transmission would be affected accordingly. Therefore, it is natural to ask whether the launch of the monetary union in 1999 constitutes a break date in the pass-through mechanism across EA countries.

**5.2.1 Is there a structural break around 1999?**

A number of empirical studies have tested for the presence of a structural break around the date of the inception of the euro. Using the panel cointegration approach, De Bandt et al. (2008) provide evidence of a change around the introduction of the common currency (1998-1999) or in the vicinity of the starting of the euro appreciation against the U.S. dollar (2001-2002). However, Campa and Goldberg (2005) and Campa and González (2006) provide weak evidence to back up the existence of a structural break around that time.

There are some factors that may lead to a change in the rate of ERPT. For instance, the proportion of trade exposed to exchange rate movements diminished after the adoption of the single currency, and this altered the degree of openness in the respective EA countries. For example, as shown in Fig.4, Portugal was more open to trade than Germany over 1990-1998, whereas since the founding of the monetary union it has become less open than Germany. Such developments may lead to a change in the transmission of exchange rate movements.



**Fig. 4** The share of imports in GDP. *Source:* Eurostat and the OECD’s Economic Outlook.

As explained by Dornbusch (1987), pass-through may be higher if the exporters are large in number relative to the presence of local competitors. However the advent of the Euro may have reduced the market power of foreign firms relative to their domestic counterparts, and this may entail a decline in the responsiveness of import prices. Moreover, the choice of the currency of invoicing may have been affected following 1999. Indeed, it is thought that

the share of trade being denominated in the Euro has increased. As explained by Devereux et al. (2003), to the extent that the single currency has become the currency of denomination of trade for EA countries, ERPT elasticities may have decreased. To give a further insight into the expansion of the Euro as an invoicing currency across some EA countries, we report in Table 2 the share of imports stemming from outside the EA with prices denominated in Euros. We denote a general increased use of the Euro as the currency of denomination, as it has become a well-established currency (mainly since 2002).

For instance, Marazzi et al. (2005) found that 1997 corresponds to the year after which the decline in U.S. import-price pass-through sped up. Given the large trade flows with Asian countries, the authors argued that the Asian financial crisis of 1997 played a substantial role in the reduction of the pass-through to import prices. They also provide evidence suggesting that the rise in exports from China to the United States may also be partly responsible for the low levels of observed pass-through in recent years.

Therefore, to test for the potential decline in short-run ERPT, as suggested by the above arguments, we performed tests of structural stability in the pass-through rates around the starting of the third stage of EMU, namely in the vicinity of 1999. Stability tests are conducted for the quarterly contemporaneous effect of the exchange rate movement, *i.e.* the short-run ERPT where the existence of structural break is more plausible. To achieve this, we follow Campa and Goldberg (2005) and Campa and González (2006) by performing two types of structural change tests on the pass-through coefficients. First, we assume an exogenously imposed break point in 1999 (or close to that date) and perform Chow tests. In a second set of tests, we allow for endogenously determined structural break points. Indeed, it is possible that a change in ERPT elasticities did not occur exactly in 1999, therefore Chow tests are also conducted for a time break around the introduction of the euro.<sup>27</sup> Second, to check for the existence of an endogenous break any time over our sample period (1990:1-2012:4), we use Andrews (1993) and Andrews and Ploberger (1994) (AP hereafter) tests without specifying a priori the date at which the change in the ERPT relationship takes place.

**Table 2** The share of the euro as an invoicing currency of EA trade with the rest of the world (%)

Country	Imports of goods										
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Belgium	47.2	53.7	57.8	55.7	51.2	58.3	56.1	56.4	57.7	53	55.7
France	42.6	40.8	44.1	45.7	46.3	44.7	44.8	44.2	44.3	45.5	53
Greece	29.3	35.4	39.2	39.6	32.6	32.3	33.6	37.3	37.9	30.8	33.1
Italy	40.8	44.2	44.5	41.2	39.4	43	44.3	47.8	49.7	46.9	-
Luxembourg	47.2	31.9	41.9	50	43.8	38.8	37.9	38.8	55.3	55	48.7
Portugal	50.3	54.9	58.1	58	54.4	52.6	51.8	53.7	56.6	52.1	45.7
Spain	49.7	55.9	61.1	61.3	56	54.8	56.7	58.8	60.6	59.1	57.7

Source: Review of the international role of the euro, European Central Bank, July 2012.

The results for the different tests for a structural break are summarized in Table 3. Using Chow tests, we therefore accept the null of no structural break for 9 out of 12 EA countries. For these countries, the creation of the monetary union does not affect the extent of pass-through. Only for Belgium, Greece, and Ireland is the hypothesis of structural stability rejected, implying that the formation of the euro area caused a change in exchange rate

<sup>27</sup> Campa and Goldberg (2005) and Campa and González (2006) assume that a structural break might have occurred in May 1998, the month in which the parities among currencies replaced by the euro were announced.

transmission. Likewise, when applying Andrews (1993) and AP tests, we find weak evidence to back up the existence of a (statistically significant) structural break in ERPT into import prices across EA countries. Notable exceptions are Belgium at the end of 1997, and Greece and Ireland around 1998. However, these results must be considered with some caution. Indeed, as explained by Campa and González (2006), the change in ERPT elasticities around 1997-1998 is likely to be related to the negative oil price shock at that time rather than the formation of the euro zone. Therefore, as a conclusion, it can be emphasized that the presence of a structural break in ERPT coefficients around 1999 does not systematically occur across EA countries.

It is noteworthy that a change in ERPT may not have happened at a specific point in time, such as 1999. Indeed, the decline in exchange rate transmission may be gradual rather than associated with a distinct break date. Furthermore, as discussed by De Bandt *et al.* (2008), the changing behavior in the pass-through mechanism may have started before the date of the creation of the euro (for example during the first or the second stage of the EMU) or after the strengthening of the common currency, in place since 2002. For instance, the acceptance of the euro as an invoicing currency may be gradual and therefore picked up with a lag as the euro became well-established. De Bandt *et al.* (2008) found that the appreciation of the euro against the U.S. dollar in 2002 caused a change in the long-run relationship of ERPT.

**Table 3** Structural break tests on short-run ERPT elasticities over 1990:3-2012:4

	<b>Austria</b>	<b>Belgium</b>	<b>Germany</b>	<b>Finland</b>	<b>France</b>	<b>Greece</b>
<b>Chow test</b>	0.456 (0.744)	9.427 (0.008)	1.057 (0.400)	1.376 (0.522)	0.851 (0.548)	11.638 (0.000)
<b>Andrews (1993)</b>	3.171 (0.519)	8.016 (0.065)	1.168 (0.977)	3.036 (0.546)	0.934 (0.945)	9.613 (0.032)
<b>AP Test</b>	0.691 (0.318)	1.989 (0.053)	0.165 (0.862)	0.714 (0.306)	0.136 (0.976)	3.109 (0.013)
<b>Break date</b>	-	1997:04	-	-	-	1998:03
	<b>Ireland</b>	<b>Italy</b>	<b>Luxembourg</b>	<b>Netherlands</b>	<b>Portugal</b>	<b>Spain</b>
<b>Chow test</b>	5.122 (0.062)	0.568 (0.778)	1.102 (0.371)	0.597 (0.755)	1.877 (0.228)	0.342 (0.931)
<b>Andrews (1993)</b>	2.987 (0.557)	2.074 (0.767)	5.519 (0.198)	1.653 (0.871)	2.342 (0.702)	2.184 (0.740)
<b>AP Test</b>	0.899 (0.229)	0.325 (0.611)	0.956 (0.210)	0.227 (0.749)	0.185 (0.821)	0.304 (0.638)
<b>Break date</b>	1998:03	-	-	-	-	-

*Note.* Numbers in parenthesis are the  $p$ -value of the tests. The test by Andrews (1993) uses the maximum of the LM statistics, while the AP test (Andrews and Ploberger, 1994) uses the geometric mean.

Otherwise, the EMU process entailed some convergence of average inflation rates across the EA members, as a result of efforts to fulfill Maastricht convergence criteria. Thus, the reduction in inflation rates started largely before the inception of the euro. Given that inflation environment is an important macro determinant of ERPT, one may think that the shift towards more credible and anti-inflationary monetary policy regimes may contribute to lowering the response of import prices to currency movements in the EA. Drawing on this intuition, it is expected that the extent of pass-through was higher in the 1980s than over the

course of the last two decades(1990-2012). This might be especially the case of EA countries with historically higher inflation levels, namely Greece, Ireland, Italy, Portugal, and Spain. Therefore, we now estimate the ERPT over the 1980s and compare results with those obtained over 1990-2012.

### 5.2.2 ERPT in the 1980s

A recurrent exercise in the empirical literature is to estimate the ERPT over different subsample periods, to test for the conventional wisdom of the decline of pass-through. For instance, the split-sample approach was used by Gagnon and Ihrig (2004) for 20 industrialized countries between 1971 and 2000. The authors estimate the transmission of exchange rate over two sub-sample periods, with break dates chosen based on the observed behavior of inflation. The first subsample period is a period of high inflation environment, while the second one has lower and more stable inflation. The authors find a strong decline in the pass-through across the two time periods and conclude that this is due to an increased emphasis of the monetary policy on stabilizing inflation. Given the steady decline in inflation rates in our sample of EA countries, we aim to investigate whether this change in the macroeconomic environment fostered the decline in ERPT. Therefore, we reestimate our benchmark model (13) over 1979:2-1990:2, that is, before the inception of the first stage of the EMU, and we compare the pass-through elasticities with those obtained over 1990:3-2012:4.

Concerning the short-run ERPT, as reported in Table 4, there are more pronounced cross-differences in ERPT in this period than those recorded over 1990:3-2012:4. Indeed, there were divergent macroeconomic conditions across EA countries during the 1980s, especially between "peripheral" and "core" economies. Thus, it is expected that the general process of European convergence, which began before the introduction of the euro in 1999, would entail a reduction in the variability of pass-through within EA member states. Besides, the hypothesis of null ERPT is rejected for all countries in our sample, while the full ERPT hypothesis is accepted only for Spain. For this country, we observe a higher responsiveness of import prices, namely when the rate of depreciation increases by 1%, Spanish import price inflation rises by 0.91%. The smallest rate of pass-through is found in Luxembourg, where a 1% rise in exchange rate depreciation leads to an increase in the rate of inflation of import prices by 0.15%. When comparing elasticities estimated in the 1980s (over 1979:2-1990:2) with those in the last two decades (over 1990:3-2012:4), we found a general decline in the rate of pass-through in most EA countries, with the exception of Belgium and Luxembourg (see Fig. 5). On average, the import-price pass-through fell from 0.54% over the 1980s to 0.43% over 1990-2012, which corresponds to a decrease of about 0.11% on average. We see that the decline is more pronounced, especially for Spain, Finland, and France, where the rates of pass-through are considerably different between the two sample periods. It is noteworthy that Spain had a prior history of high inflation, namely a double-digit inflation rate during the 1970s and the 1980s, whereas in the last two decades, the increase in price level has not exceeded 5% on average. We can posit that this shift towards a stable inflation regime has contributed to the lowering of Spanish pass-through.

For their sample of OECD countries, Campa and Goldberg (2005) compared ERPT estimated over 1975-1989 with the ERPT in 1990-2003 and found that short- and long-run ERPT elasticities declined for 15 out of 21 countries and increased for the other 6 countries. On average, the decline in the short-run import price pass-through is about 0.04 in Campa and Goldberg (2005); however, the average fall reported in our study is three times as large.

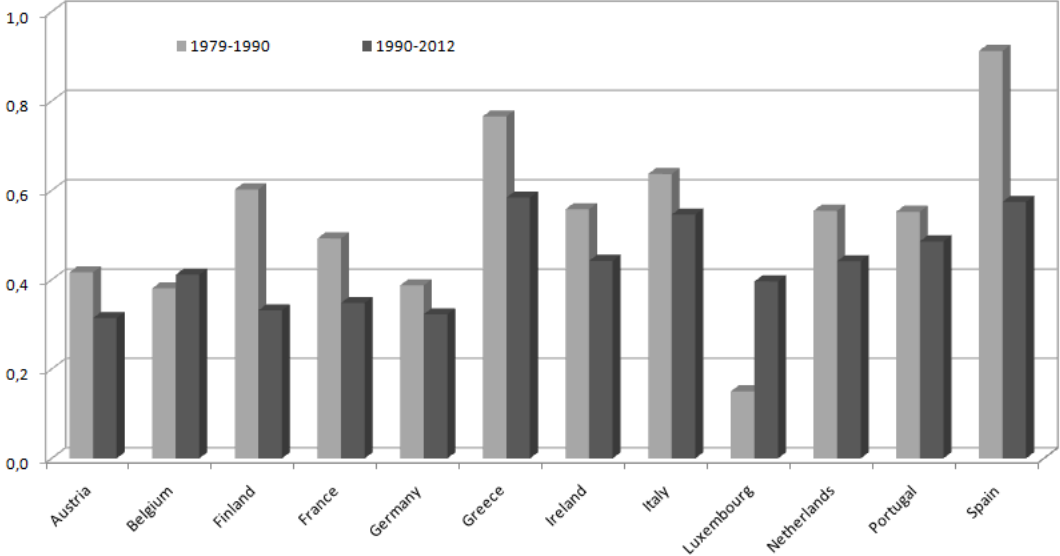
**Table 4** GLS estimation results over 1979:2-1990:2

	<b>Austria</b>	<b>Belgium</b>	<b>Finland</b>	<b>France</b>	<b>Germany</b>	<b>Greece</b>
Constant	0.007 (0.102)	0.007 (0.256)	0.014 (0.016)	0.000 (0.951)	-0.070 (0.534)	0.009 (0.343)
$\Delta e_t$	<b>0.478</b> <b>(0.038)</b> <b>[0.024]</b>	<b>0.380</b> <b>(0.023)</b> <b>[0.000]</b>	<b>0.638</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.492</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.387</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.766</b> <b>(0.000)</b> <b>[0.014]</b>
$\Delta w_t^*$	0.599 (0.000)	0.253 (0.106)	0.886 (0.000)	0.644 (0.000)	0.535 (0.000)	-0.155 (0.269)
$gap_t$	0.082 (0.751)	0.625 (0.029)	0.156 (0.513)	0.147 (0.732)	0.024 (0.532)	-0.147 (0.275)
$\Delta p_{t-1}^m$	0.449 (0.002)	0.082 (0.496)	0.311 (0.026)	0.354 (0.000)	0.363 (0.000)	0.238 (0.031)
<i>Long-run ERPT</i>	<b>0.868</b> <b>(0.073)</b> <b>[0.787]</b>	<b>0.415</b> <b>(0.024)</b> <b>[0.007]</b>	<b>0.926</b> <b>(0.000)</b> <b>[0.766]</b>	<b>0.762</b> <b>(0.000)</b> <b>[0.033]</b>	<b>0.608</b> <b>(0.000)</b> <b>[0.003]</b>	<b>1.005</b> <b>(0.000)</b> <b>[0.980]</b>
Observations	45	45	45	45	45	45
R <sup>2</sup>	0.66	0.64	0.70	0.88	0.85	0.89
Wald Test	4.718	6.790	4.736	3.458	3.813	26.686
<i>p</i> -value	(0.036)	(0.013)	(0.036)	(0.071)	(0.058)	(0.000)
Chow test	5.344	3.551	7.658	8.765	1.881	8.635
<i>p</i> -value	(0.012)	(0.022)	(0.000)	(0.000)	(0.231)	(0.000)
	<b>Ireland</b>	<b>Italy</b>	<b>Luxembourg</b>	<b>Netherlands</b>	<b>Portugal</b>	<b>Spain</b>
Constant	-0.004 (0.503)	0.001 (0.919)	0.003 (0.168)	0.000 (0.948)	0.002 (0.380)	0.030 (0.002)
$\Delta e_t$	<b>0.558</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.637</b> <b>(0.000)</b> <b>[0.001]</b>	<b>0.150</b> <b>(0.000)</b> <b>[0.000]</b>	<b>0.554</b> <b>(0.010)</b> <b>[0.035]</b>	<b>0.552</b> <b>(0.000)</b> <b>[0.002]</b>	<b>0.912</b> <b>(0.000)</b> <b>[0.522]</b>
$\Delta w_t^*$	0.764 (0.000)	0.720 (0.003)	0.132 (0.220)	-0.290 (0.166)	0.198 (0.000)	1.117 (0.000)
$gap_t$	0.018 (0.926)	0.106 (0.735)	-0.073 (0.257)	-0.002 (0.996)	0.057 (0.496)	0.606 (0.187)
$\Delta p_{t-1}^m$	0.225 (0.051)	0.247 (0.022)	0.529 (0.000)	0.399 (0.003)	0.409 (0.000)	0.085 (0.440)
<i>Long-run ERPT</i>	<b>0.720</b> <b>(0.000)</b> <b>[0.031]</b>	<b>0.846</b> <b>(0.000)</b> <b>[0.279]</b>	<b>0.318</b> <b>(0.013)</b> <b>[0.013]</b>	<b>0.922</b> <b>(0.008)</b> <b>[0.817]</b>	<b>0.934</b> <b>(0.000)</b> <b>[0.785]</b>	<b>0.996</b> <b>(0.000)</b> <b>[0.979]</b>
Observations	45	45	45	45	45	45
R <sup>2</sup>	0.76	0.79	0.88	0.55	0.58	0.80
Wald Test	3.182	0.276	0.057	16.837	8.118	1.121
<i>p</i> -value	(0.083)	(0.602)	(0.813)	(0.000)	(0.006)	(0.297)
Chow test	2.139	3.027	1.131	2.641	13.304	5.312
<i>p</i> -value	(0.146)	(0.039)	(0.245)	(0.063)	(0.000)	(0.015)

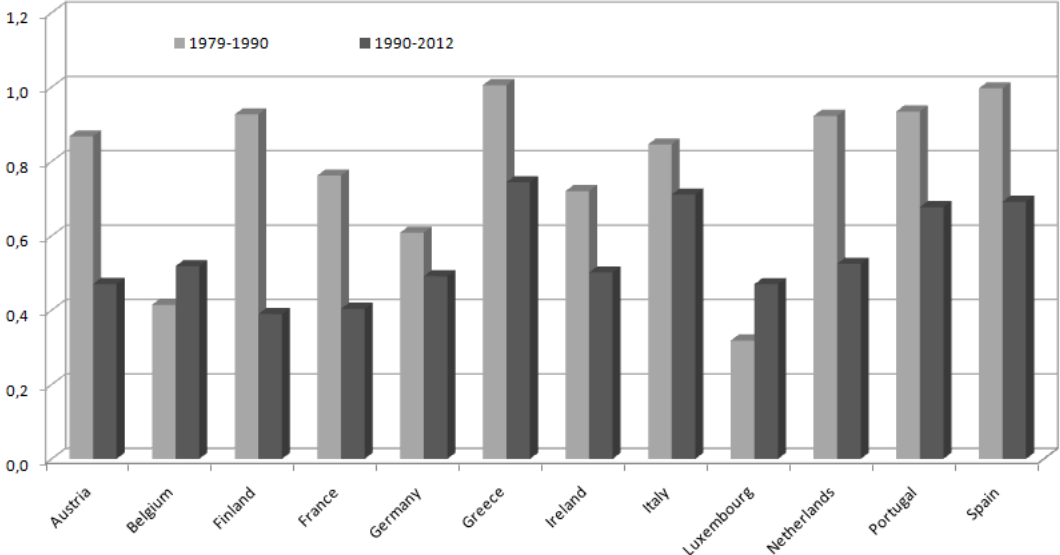
*Note.* Estimations are based on Eq. (13) over 1979:1-1990:2. Short-run ERPT corresponds to  $\beta_1$  and long-run ERPT refers to  $\beta_1/(1 - \beta_4)$ . Numbers in parentheses are *p*-values. For the pass-through coefficient, *p*-values in parentheses are based on the null hypothesis of zero ERPT, while *p*-values in square brackets corresponds to the

null of full ERPT. The Wald test is performed for  $H_0: \beta_1 - \beta_2 = 0$ . The Chow test is performed for the hypothesis that a structural break took place around 1990.

According to long-run elasticities, as expected, the degree of pass-through is higher than in the short-run due to the gradual adjustment of prices to exchange rate movements. According to our estimates, there is an evidence of complete pass-through for 7 out of 12 EA countries. The hypothesis of full ERPT is accepted for Austria, Finland, Greece, Italy, Netherlands, Portugal and Spain. Also, we point out a more pronounced decline in long-run elasticities than recorded in the quarterly contemporaneous effect of the exchange rate movement, *i.e.* the short-run elasticities. On average, the long-run sensitivity of import prices has fallen from 0.77% over the 1980s to 0.54% over 1990-2012.



**Short-run ERPT**



**Long-run ERPT**

**Fig.5** Decline of ERPT into import prices in EA countries. *Source:* Personal calculation.



Moreover, it is noteworthy that when we performed Chow tests assuming an exogenously imposed break point around 1990, we found the null of ERPT stability was strongly rejected for most EA countries, except for Ireland and Luxembourg (see the last rows in Table 4). These results appear supportive, overall, of the hypothesis of a change in the ERPT mechanism over time. Although the change is not statistically significant for some EA countries, as reported in Fig. 5, we can conclude that there has been a tendency towards a decline in pass-through in our sample. The fact that the behavior of pass-through in the last two decades has been different than was the case before seems compelling.

### 5.2.3 Evidence from rolling regressions

To give further evidence of the significant decline in ERPT in our sample of countries, we use a rolling window regression approach here. This allows us to check how pass-through has changed over time. For this purpose, short-run ERPT elasticities are estimated from Eq. (13) with a 10-year moving window rolled forward one quarter at a time. We start with the window 1979:2-1989:1 and finish with 2001:1-2012:4. This will show the evolution of the responsiveness of import prices in EA countries.

The rolling estimates of contemporaneous import price pass-through are shown in Fig. 6 (estimates with standard error bands are reported in Fig. 8 in Appendix F).<sup>28</sup> We have also reported inflation rates on the same plots to assess whether the shift towards stable inflation environment has been synchronous to the decline in ERPT. For a better understanding of plots in Fig. 6, the first observation that lies above 1989:1 (on the horizontal axis) corresponds to the first 10-year sample, that is, the time slot of 1979:2-1989:1.<sup>29</sup> The latest 10-year sample, that is, the 2001:1-2012:4 period, is reported as 2012:4 on the horizontal axis.

A careful inspection of Fig. 6 reveals that ERPT to import prices was higher during the 1980s (in the first 10-year window) but appears to trend down afterward in most EA countries, except for Belgium and Luxembourg. The degree of pass-through decreased significantly between our earliest and latest 10-year samples.<sup>30</sup> For example, in France, the exchange rate sensitivity of import prices was more than 0.60% in the 1980s, while a steady decline from 1994 reached 30% of pass-through by the end of 1996. It is worth noting that pass-through was high until the end of the Exchange Rate Mechanism (ERM) crisis of the European Monetary System at the beginning of the 1990s (1992-1993), a time when many European currencies experienced substantial depreciation.<sup>31</sup> Since the launch of the second stage of the EMU in 1994, there has been strong evidence of a lowering of ERPT for most EA members. This decline came after the implementation of the Maastricht treaty, which advocated the achievement of a high degree of price stability (among other convergence criteria).<sup>32</sup>

<sup>28</sup> This exercise is also conducted for long-run ERPT which yields the same broad pattern that we found for short-run ERPT elasticities.

<sup>29</sup> The estimates obtained from the first 10-year sample should be close to those displayed in Table 4 in the previous subsection.

<sup>30</sup> As a robustness check, we consider different sample windows, of 15 years for example, in addition to a 10-year window. These robustness tests are important because without them it is not clear whether a change in the pass-through coefficient reflects the new quarters of data entering the sample or the old quarters of data dropping out of the sample. In doing so, we find that the size of the sample window does not really matter. Our results are therefore robust since the decline in ERPT is underlined in most countries of our sample.

<sup>31</sup> For example, Italy left the ERM in September 1992.

<sup>32</sup> As stipulated in the Maastricht convergence criteria, each country's inflation in 1997 had to be less than 1.5 percentage points above the average rate of the three European countries with the lowest inflation over the previous year.

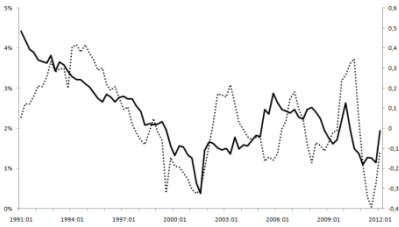
Our results are in line with Ihrig et al. (2006), who report estimates of import price pass-through in G7 countries using a rolling regression framework. For France, they reported that ERPT was about 0.50% and stable through 1996, while in 1997, the estimate began to decrease to under 0.2% by the end of 2004. Among the G7 countries, the authors found that France has the lowest level of import price pass-through at the end of the sample time frame. However, Ihrig et al. (2006) explained that this lowering in the rate of pass-through in G7 countries might be correlated to the 1997 Asian financial crisis. Indeed, as discussed in Marazzi et al. (2005), this explanation would be appropriate for the U.S. case. As a substantial portion of U.S. imports come from Asia, it is expected that the Asian crisis of 1997 may have contributed significantly to the decline in pass-through in the United States. The authors also provide evidence suggesting that the rising prominence of competition from China may also be partly responsible for the low levels of U.S. ERPT. For Germany, Ihrig et al. (2006) reported a slight decline in the estimates as in our study. With an already low level of pass-through, it is expected that German import-price pass-through did not fall very much. As noted before, inflation levels have fallen markedly in most of EA countries since the beginning the 1990s. In all, the visual inspection of Fig. 6 shows that there is a broad downward tendency for both inflation and ERPT.

Finally, we note that the wide swings of the single currency during the first three years of the monetary union posed a serious threat to price stability in the EA by putting upward pressure on import costs and producer prices.<sup>33</sup> Plots in Fig.6 confirm the rise in inflation rates in most EA member states from 1999 to 2000 due to the extensive depreciation of the euro. It should be noted that this outcome would explain why ERPT rose in Belgium and Luxembourg instead of decreasing. For the latter countries, the inflation levels were already low, and it is not surprising that pass-through would increase in accordance with the rise of inflationary pressures at the beginning of the EA. Overall, it should be noted that exchange rate changes continue to lead to significant pressures on domestic prices, justifying the growing interest in the issue of pass-through in the context of the EA.

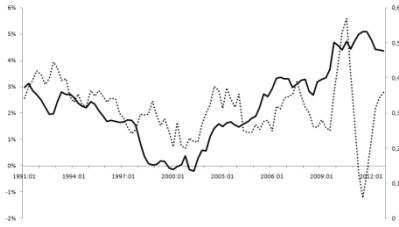
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<sup>33</sup>See ECB statements by F. Duisenberg (President of the European Central Bank) in 2000.

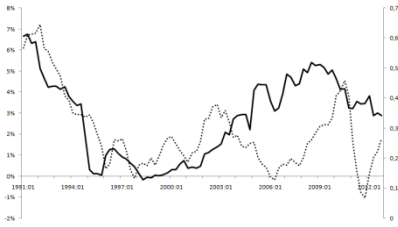
**Fig. 6** Moving window ERPT and inflation in the EA



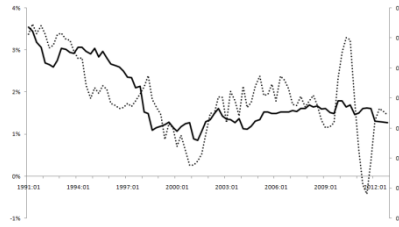
Austria



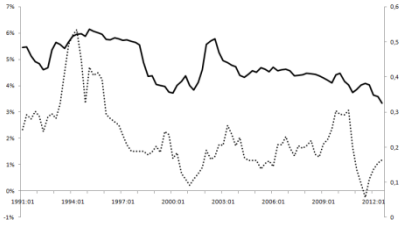
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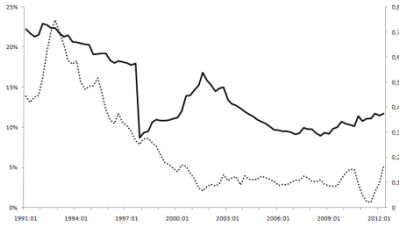
Finland



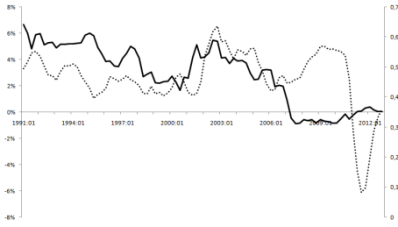
France



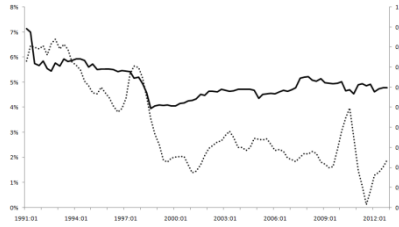
Germany



Greece



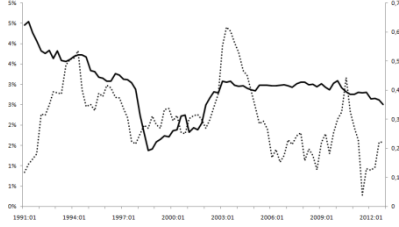
Ireland



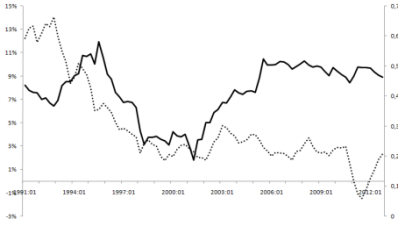
Italy



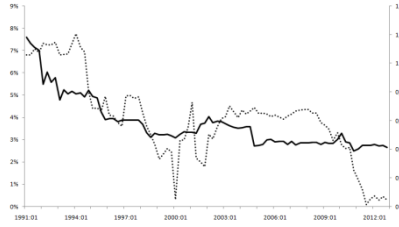
Luxembourg



Netherlands



Portugal



Spain

/// Inflation (left scale)      — ERPT (right scale)

## 6 Concluding remarks

In this paper, an update of the ERPT estimates is provided for 12 EA countries. First, using quarterly data over the 1990-2012 period, we do not find a wide heterogeneity in the degree of pass-through across the 12 EA countries under investigation, in contrast to previous empirical studies. This is not surprising since previous studies used very few observations for the EA era whereas in our study, the time span for the analysis of the post-EA era is rather long, namely until the end of 2012. In fact, the process of monetary union has entailed some convergence towards more stable macroeconomic conditions; hence, finding a relatively low and less dispersed ERPT across EA member states is expected. Assessing the stability of pass-through elasticities, we find very weak evidence of a decline around 1999.

However, our results reveal that the pass-through estimates appear to trend down from the beginning of the 1990s. We notice that the observed decline was synchronous to the shift towards a reduced inflation regime in our 12-country sample. Moreover, when estimating our pass-through equation over 1979:2-1990:2, we obtained more pronounced cross-differences in ERPT than those recorded over 1990:3-2012:4. Indeed, there were divergent macroeconomic conditions across EA countries during the 1980s, especially between “peripheral” and “core” economies. Hence, it is expected that the general process of European convergence, which began before the introduction of the euro in 1999, would lead to a reduction in the variability of pass-through within EA countries.

Finally, we observe that the wide swings of the single currency during the first three years of the monetary union was a serious threat to price stability in the EA by putting upward pressure on import costs and producer prices. During this period, ERPT increased significantly in some countries, which explains the concerns of the ECB regarding how euro depreciation affected price stability. Exchange rate changes continue to put significant pressure on domestic prices, justifying the growing interest in the issue of pass-through in the context of the EA.

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## Appendix

### A. Deriving ERPT elasticity

The profit maximization problem yields the following second order conditions:

$$\begin{vmatrix} \frac{\delta^2 \Pi}{\delta^2 p^x} & \frac{\delta^2 \Pi}{\delta p^x \delta p^m} \\ \frac{\delta^2 \Pi}{\delta p^m \delta p^x} & \frac{\delta^2 \Pi}{\delta^2 p^m} \end{vmatrix} > 0, \frac{\delta^2 \Pi}{\delta^2 p^x} < 0, \text{ and } \frac{\delta^2 \Pi}{\delta^2 p^m} < 0. \quad (13)$$

According to the second inequality in (13):

$$\frac{\delta^2 \Pi}{\delta^2 p^x} = \frac{\delta^2 q^x}{\delta^2 p^x} \left( \frac{p^x}{\mu^x} - w^* \phi' \right) + \frac{\delta q^x}{\delta p^x} \left( \frac{1}{\mu^x} (1 - \eta^{\mu x}) - w^* \phi'' \frac{\delta q^x}{\delta p^x} \right) < 0 \quad (14)$$

where  $\eta^{\mu x} = \frac{\delta \mu^x p^x}{\delta p^x \mu^x} \leq 0$ , is the elasticity of markup with regard to the price in foreign countries.

By the first order condition (8),  $\left[ \frac{p^x}{\mu^x} - w^* \phi' \right] = 0$ , the sign of (14) depends on the sign of  $\frac{\delta q^x}{\delta p^x} \left( \frac{1}{\mu^x} (1 - \eta^{\mu x}) - w^* \phi'' \frac{\delta q^x}{\delta p^x} \right)$ . Assuming that demand is well behaved,  $\frac{\delta q^x}{\delta p^x} < 0$ , we have,  $\left( \frac{1}{\mu^x} (1 - \eta^{\mu x}) - w^* \phi'' \frac{\delta q^x}{\delta p^x} \right) > 0$ .

Similarly, the third inequality in (13) is expressed as follows:

$$\frac{\delta^2 \Pi}{\delta^2 p^m} = \frac{\delta^2 q^m}{\delta^2 p^m} \left( \frac{e^{-1} p^m}{\mu^m} - w^* \phi' \right) + \frac{\delta q^m}{\delta p^m} \left( \frac{e^{-1}}{\mu^m} (1 - \eta^{\mu m}) - w^* \phi'' \frac{\delta q^m}{\delta p^m} \right) < 0 \quad (15)$$

where  $\eta^{\mu m} = \frac{\delta \mu^m p^m}{\delta p^m \mu^m} \leq 0$ , is the elasticity of markup with regard to the price in foreign countries.

By the first order condition (9),  $\left[ \frac{e^{-1} p^m}{\mu^m} - w^* \phi' \right] = 0$ , the sign of (15) will depend on the sign of  $\frac{\delta q^m}{\delta p^m} \left( \frac{e^{-1}}{\mu^m} (1 - \eta^{\mu m}) - w^* \phi'' \frac{\delta q^m}{\delta p^m} \right)$ . If demand is well behaved,  $\frac{\delta q^m}{\delta p^m} < 0$ , we have  $\left( \frac{e^{-1}}{\mu^m} (1 - \eta^{\mu m}) - w^* \phi'' \frac{\delta q^m}{\delta p^m} \right) > 0$ .

The response of import price  $p^m$  with regard to a change in the exchange rate is obtained by using the implicit function theorem to the first-order condition given in the text (Eq. 8 and 9):

$$\frac{\delta p^m}{\delta e} = \frac{\frac{e \cdot w^* \phi'}{\mu^x} (1 - \eta^{\mu x}) (1 + \eta^{w^* e}) - w^* \phi'' \frac{\delta q^x}{\delta p^x} \frac{p^m}{\mu^m}}{\frac{e(1 - \eta^{\mu x})(1 - \eta^{\mu m})}{\mu^x \mu^m} - w^* \phi'' \left[ \frac{(1 - \eta^{\mu x}) \delta q^x}{\mu^m \delta p^x} + \frac{e(1 - \eta^{\mu m}) \delta q^x}{\mu^m \delta p^x} \right]} \quad (16)$$

where  $\eta^{w^* e} = \frac{\delta w^* e}{\delta e w^*}$  is the elasticity of price factors with regard to the exchange rate.

Supposing that marginal costs are constant,  $w^* \phi'' = 0$ , Eq. (16) becomes:

$$\frac{\delta p^m}{\delta e} = \frac{e \cdot w^* \phi' (1 + \eta^{w^* e})}{\frac{e}{\mu^m} (1 - \eta^{\mu m})} \quad (17)$$

According to (9):

$$\frac{p^m}{\mu^m} = e \cdot w^* \phi' \quad (18)$$

Therefore:

$$\frac{\delta p^m}{\delta e} = \frac{\frac{p^m}{\mu^m} (1 + \eta^{w^* e})}{\frac{e}{\mu^m} (1 - \eta^{\mu m})} = \frac{p^m (1 + \eta^{w^* e})}{e (1 - \eta^{\mu m})} > 0 \quad (19)$$

Rearranging the latter equation provides ERPT elasticity:

$$ERPT = \frac{\delta p^m}{\delta e} \frac{e}{p^m} = \frac{1 + \eta^{w^* e}}{1 - \eta^{\mu m}} \geq 0. \quad (20)$$



## B. ERPT elasticities in the literature

**Table A1** ERPT in EA from a selection of empirical studies

<b>Study</b>	<b>Data &amp; Methodology</b>	<b>ERPT into import prices</b>
Anderton (2003)	- Quarterly data covering the period 1989:1-2001:4 for the aggregate EA countries - Time series and panel data techniques	Average of ERPT ranges between 0.50 to 0.70 for the whole EA.
Campa and Goldberg (2005)	- Quarterly data over 1975:1-2003:4 for 23 OECD countries - Single-equation estimation techniques	Austria (0.21), Belgium (0.21), Finland(0.55), France (0.53), Germany (0.55), Ireland (0.16), Italy (0.35), Netherlands (0.79), Portugal (0.63), Spain (0.68). <sup>34</sup>
Campa and González (2006)	- Monthly aggregated and disaggregated data for 12 EA countries over 1989:1-2001:3 - Single-equation approach by employing OLS regressions	Average of ERPT in the EA: 0.62 in the short-run ; 0.78 in the long-run.
Choudhri et al. (2005)	- Quarterly series at annual rates 1979:1 to 2001:3 for non-US G-7 countries - Estimation of first-difference VAR model	Germany: 0.39 after 1 quarter; 0.77 after 1 year. France: 0.32 after 1 quarter; 0.68 after 1 year. Italy: 0.50 after 1 quarter; 0.70 after 1 year.
Faruqee (2006)	- Monthly data from 1990 to 2002 for the EA wide data - Estimation of first-difference VAR model	0.03 after 1 month; 0.42 after 6 months; 0.81 after 1 year.
Hahn (2003)	- Quarterly data from 1970:2 to 2002:2 for the EA as a whole - Estimation of first-difference VAR model	0.20 in the 1 <sup>st</sup> quarter; 0.50 after 3 quarters.
Ihrig et al. (2006)	- Quarterly data from 1975:1 to 2004:4 on the G-7 countries - Single-equation and rolling regression approach	Over 1975-1989: 0.62 for Italy; 0.38 for Germany; 0.49 for France. Over 1990-2004: 0.46 for Italy; 0.29 for Germany; 0.16 for France.

<sup>34</sup> We report only short-run elasticities since long-run ERPT not significant in most of cases.

### C. Unit-root and cointegration tests

**Table A2** ADF and Zivot and Andrews (1992) unit root tests for main series

	<b>Austria</b>	<b>Belgium</b>	<b>Finland</b>	<b>France</b>	<b>Germany</b>	<b>Greece</b>
$\Delta p_t^m$	-3.945**	-5.603**	-8.064**	-6.824**	-7.159**	-6.053**
	-4.857*	-6.169**	-8.749**	-7.096**	-5.279*	-7.494**
$\Delta e_t$	-7.069**	-6.975	-6.580**	-6.98**	-7.071**	-6.576**
	-7.6158**	-7.499**	-6.939**	-7.509**	-7.619**	-7.295**
$\Delta w_t^*$	-6.709**	-7.033**	-7.033**	-7.002**	-7.033**	-6.281
	-7.889**	-7.889**	-5.682	-6.708	-7.865**	-4.669
$gap_t$	-4.680**	-4.861**	-3.470*	-3.964**	-4.461**	-4.180**
	-3.73447	-5.127*	-4.498	-4.226	-8.177**	-4.646
$\Delta ppi_t$	-6.212**	-3.400*	-4.718**	-4.254**	-4.116**	-4.231**
	-4.695	-4.252	-3.927	-4.302*	-4.316	-3.012
$\Delta oil_t$	-8.353**	-8.353	-8.353**	-8.673**	-8.353**	-8.353**
	-8.943**	-8.943**	-8.943**	-8.943**	-8.943**	-8.943**
$\Delta gdp_t$	-4.243**	-5.164**	-5.494**	-4.692**	-8.732**	-6.863**
	-3.587	-5.572**	-6.595**	-4.089	-9.275**	-8.385**
	<b>Ireland</b>	<b>Italy</b>	<b>Luxembourg</b>	<b>Netherlands</b>	<b>Portugal</b>	<b>Spain</b>
$\Delta p_t^m$	-8.056**	-5.587	-8.475**	-6.743**	-5.051**	-5.344**
	-8.756**	-5.980**	-8.9504**	-6.291**	-6.239**	-5.628**
$\Delta e_t$	-6.898**	-7.044**	-6.975**	-7.057**	-6.656**	-6.953**
	-7.410**	-7.855**	-7.499**	-7.610**	-7.162**	-7.491**
$\Delta w_t^*$	-7.033**	-6.414	-6.615	-6.947	-7.033**	-7.323
	-7.541**	-7.989**	-7.297**	-7.759**	-5.169*	-5.048*
$gap_t$	-3.021*	-3.965**	-3.366*	-3.015*	-2.645*	-4.084**
	-4.450	-4.346	-4.375	-3.614	-4.131	-4.746
$\Delta ppi_t$	-6.810	-8.353	-4.560**	-2.960*	-4.430**	-3.932**
	-7.291**	-8.943**	-4.813*	-4.213	-5.165*	-3.805
$\Delta oil_t$	-3.076*	-5.025**	-8.353**	-8.353**	-8.353**	-8.353**
	-4.080	-5.603**	-8.943**	-8.943**	-8.943**	-8.943**
$\Delta gdp_t$	-8.353	-6.492**	-10.403**	-5.693**	-6.420**	-3.067*
	-8.943**	-7.871**	-6.238**	-6.402**	-4.461	-4.286

*Note.* The first and second row for each series report the ADF and Zivot and Andrews (1992) test, respectively. \*\*, \* denotes rejection of the null hypothesis of the unit root at 5% and 10%, respectively. The Zivot and Andrews (1992) test allows for one single break under the alternative hypothesis. Lag selection: Akaike (AIC). Maximum lag number = 8.

**Table A3** Engle and Granger (EG) and Gregory and Hansen (GR) cointegration tests for the benchmark model over 1990-2012

	<b>Austria</b>	<b>Belgium</b>	<b>Finland</b>	<b>France</b>	<b>Germany</b>	<b>Greece</b>
<b>EG Test</b>	-2.184	-1.440	-3.501**	-2.730	-1.876	-3.632**
<b>GH Test</b>						
<i>Break in constant</i>	-4.155	-3.568	-4.423	-4.243	-3.892	-5.147
<i>Break in constant and slope</i>	-5.273	-5.014	-6.132	-6.295*	-6.620*	-5.937
	<b>Ireland</b>	<b>Italy</b>	<b>Luxembourg</b>	<b>Netherlands</b>	<b>Portugal</b>	<b>Spain</b>
<b>EG Test</b>	-3.184*	-1.573	-2.780	-2.654	-1.657	-1.985
<b>GH Test</b>						
<i>Break in constant</i>	-3.728	-5.354*	-3.038	-5.221*	-4.444	-3.864
<i>Break in constant and slope</i>	-3.947	-6.918**	-5.146	-6.887**	-5.601	-5.572

*Note.* \*\*, \* the null hypothesis of the unit root in the residuals (no cointegration) is rejected at 5% and 10%, respectively. The first row reports Engle and Granger(1987) test. The second row corresponds to Gregory and Hansen (1996) tests. Specifications for GH tests include both a constant and a time trend. Lag selection: Akaike (AIC). Maximum lag number =8.

## D. Robustness checks

### D.1 Robustness check with additional explanatory variables

**Table A4** GLS estimation results with producer prices over 1990-2012

	<b>Austria</b>	<b>Belgium</b>	<b>Finland</b>	<b>France</b>	<b>Germany</b>	<b>Greece</b>
Constant	0.032 (0.016)	0.010 (0.808)	0.079 (0.407)	-0.003 (0.955)	0.057 (0.180)	0.031 (0.138)
$\Delta e_t$	<b>0.479</b> <b>(0.001)</b>	<b>0.424</b> <b>(0.000)</b>	<b>0.424</b> <b>(0.000)</b>	<b>0.348</b> <b>(0.000)</b>	<b>0.390</b> <b>(0.000)</b>	<b>0.581</b> <b>(0.000)</b>
$\Delta w_t^*$	0.754 (0.008)	0.618 (0.000)	0.664 (0.000)	0.591 (0.000)	0.544 (0.000)	0.295 (0.000)
$gap_t$	-0.073 (0.524)	0.244 (0.072)	0.034 (0.691)	0.026 (0.784)	-0.014 (0.625)	0.079 (0.349)
$\Delta ppi_t$	0.003 (0.309)	-0.004 (0.779)	-0.026 (0.398)	0.000 (0.979)	-0.020 (0.154)	-0.007 (0.294)
$\Delta p_{t-1}^m$	0.367 (0.095)	0.190 (0.046)	0.120 (0.254)	0.138 (0.085)	0.311 (0.000)	0.175 (0.043)
Observations	81	82	82	82	82	78
R <sup>2</sup>	0.94	0.63	0.46	0.66	0.79	0.73
	<b>Ireland</b>	<b>Italy</b>	<b>Luxembourg</b>	<b>Netherlands</b>	<b>Portugal</b>	<b>Spain</b>
Constant	0.029 (0.810)	0.013 (0.647)	0.052 (0.417)	-0.007 (0.687)	0.015 (0.516)	0.015 (0.696)
$\Delta e_t$	<b>0.424</b> <b>(0.000)</b>	<b>0.555</b> <b>(0.000)</b>	<b>0.549</b> <b>(0.000)</b>	<b>0.405</b> <b>(0.000)</b>	<b>0.414</b> <b>(0.000)</b>	<b>0.585</b> <b>(0.000)</b>
$\Delta w_t^*$	0.286 (0.005)	0.726 (0.000)	0.798 (0.000)	0.624 (0.000)	0.642 (0.000)	0.686 (0.000)
$gap_t$	0.105 (0.161)	0.126 (0.102)	-0.080 (0.386)	0.080 (0.186)	0.006 (0.930)	0.193 (0.100)
$\Delta ppi_t$	-0.007 (0.857)	-0.003 (0.751)	-0.013 (0.527)	0.002 (0.710)	-0.005 (0.523)	-0.005 (0.725)
$\Delta p_{t-1}^m$	0.099 (0.279)	0.218 (0.000)	0.209 (0.064)	0.042 (0.544)	0.230 (0.002)	0.179 (0.019)
Observations	81	79	82	82	82	82
R <sup>2</sup>	0.51	0.88	0.41	0.75	0.73	0.66

*Note.* Estimations are based on Eq. (13) including the producer prices  $\Delta ppi_t$  as an additional explanatory variable. Numbers in parentheses are  $p$ -values.

**Table A5** GLS estimation results with oil prices over 1990-2012

	<b>Austria</b>	<b>Belgium</b>	<b>Finland</b>	<b>France</b>	<b>Germany</b>	<b>Greece</b>
Constant	0.040 (0.000)	-0.001 (0.564)	-0.006 (0.111)	-0.003 (0.053)	-0.004 (0.018)	0.009 (0.000)
$\Delta e_t$	<b>0.348</b> <b>(0.000)</b>	<b>0.404</b> <b>(0.000)</b>	<b>0.339</b> <b>(0.000)</b>	<b>0.245</b> <b>(0.000)</b>	<b>0.411</b> <b>(0.000)</b>	<b>0.567</b> <b>(0.000)</b>
$\Delta w_t^*$	0.527 (0.000)	0.573 (0.000)	0.560 (0.000)	0.350 (0.000)	0.547 (0.000)	0.202 (0.001)
$gap_t$	0.021 (0.801)	0.238 (0.073)	0.000 (0.998)	0.019 (0.826)	-0.018 (0.527)	0.088 (0.281)
$\Delta oil_t$	-0.006 (0.650)	0.007 (0.643)	-0.001 (0.979)	0.038 (0.000)	0.009 (0.358)	0.029 (0.017)
$\Delta p_{t-1}^m$	0.284 (0.003)	0.196 (0.042)	0.033 (0.756)	0.217 (0.004)	0.153 (0.038)	0.235 (0.006)
Observations	81	82	82	82	82	78
R <sup>2</sup>	0.93	0.63	0.38	0.72	0.68	0.75
	<b>Ireland</b>	<b>Italy</b>	<b>Luxembourg</b>	<b>Netherlands</b>	<b>Portugal</b>	<b>Spain</b>
Constant	0.007 (0.047)	0.004 (0.017)	0.012 (0.009)	0.000 (0.865)	0.001 (0.665)	0.002 (0.586)
$\Delta e_t$	<b>0.489</b> <b>(0.000)</b>	<b>0.510</b> <b>(0.000)</b>	<b>0.505</b> <b>(0.000)</b>	<b>0.350</b> <b>(0.000)</b>	<b>0.426</b> <b>(0.000)</b>	<b>0.575</b> <b>(0.000)</b>
$\Delta w_t^*$	0.462 (0.001)	0.591 (0.000)	0.694 (0.001)	0.500 (0.000)	0.326 (0.000)	0.654 (0.000)
$gap_t$	0.103 (0.154)	0.128 (0.078)	-0.084 (0.359)	0.081 (0.157)	-0.023 (0.701)	0.186 (0.106)
$\Delta oil_t$	-0.034 (0.046)	0.028 (0.006)	0.016 (0.509)	0.020 (0.025)	0.036 (0.001)	0.006 (0.701)
$\Delta p_{t-1}^m$	0.079 (0.372)	0.261 (0.000)	0.211 (0.061)	0.087 (0.207)	0.292 (0.000)	0.175 (0.022)
Observations	81	82	82	82	82	82
R <sup>2</sup>	0.51	0.89	0.41	0.77	0.77	0.66

*Note.* Estimations are based on Eq.(13) including oil prices,  $\Delta oil_t$ , in U.S. dollars as an additional explanatory variable. Numbers in parentheses are  $p$ -values.

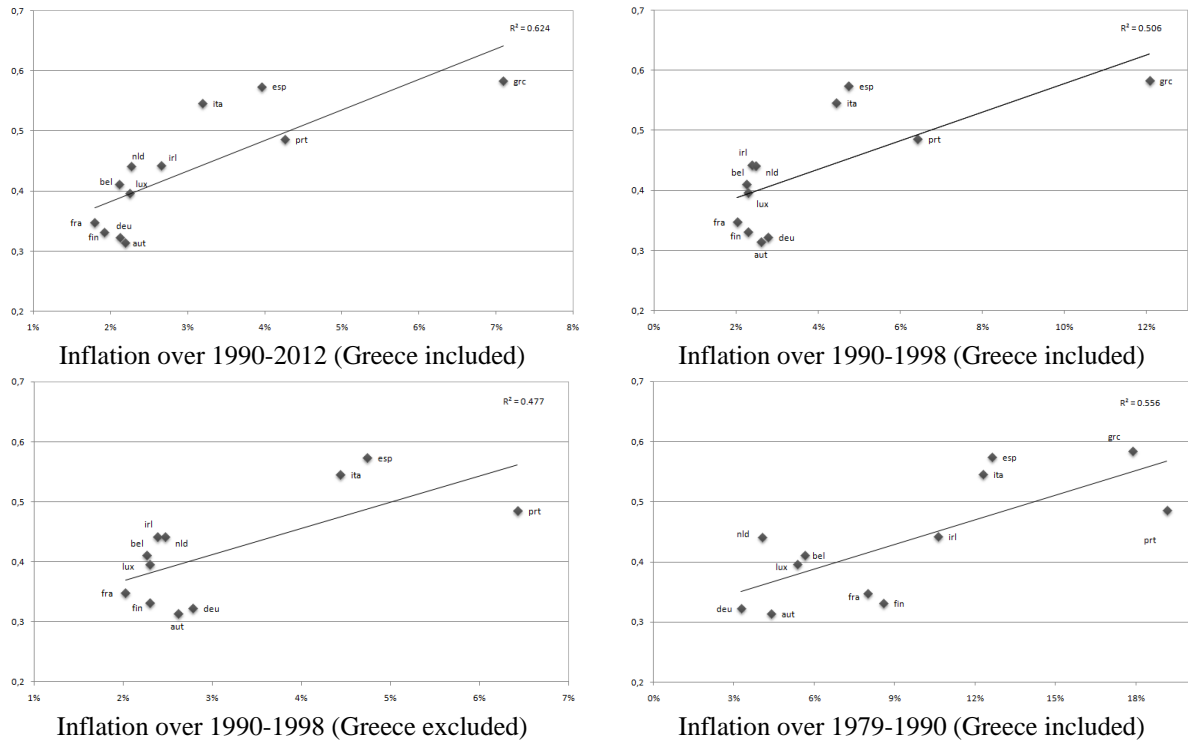
## D.2 Robustness check with alternative proxy for demand conditions

**Table A6** GLS estimation results with real GDP (growth rate) over 1990-2012

	Austria	Belgium	Finland	France	Germany	Greece
Constant	0.040 (0.000)	-0.004 (0.180)	-0.005 (0.160)	-0.005 (0.016)	-0.004 (0.009)	0.009 (0.001)
$\Delta e_t$	<b>0.315</b> <b>(0.000)</b>	<b>0.383</b> <b>(0.000)</b>	<b>0.334</b> <b>(0.000)</b>	<b>0.367</b> <b>(0.000)</b>	<b>0.422</b> <b>(0.000)</b>	<b>0.588</b> <b>(0.000)</b>
$\Delta w_t^*$	0.456 (0.000)	0.546 (0.000)	0.509 (0.000)	0.616 (0.000)	0.581 (0.000)	0.306 (0.000)
$\Delta gdp_t$	0.226 (0.256)	0.451 (0.080)	0.108 (0.480)	0.178 (0.392)	0.122 (0.251)	-0.102 (0.317)
$\Delta p_{t-1}^m$	0.299 (0.002)	0.266 (0.001)	0.155 (0.075)	0.074 (0.373)	0.109 (0.130)	0.179 (0.037)
Observations	81	82	82	82	82	78
R <sup>2</sup>	0.93	0.62	0.41	0.65	0.72	0.73
	Ireland	Italy	Luxembourg	Netherlands	Portugal	Spain
Constant	0.005 (0.125)	0.003 (0.129)	0.011 (0.016)	-0.001 (0.430)	-0.002 (0.476)	0.003 (0.359)
$\Delta e_t$	<b>0.434</b> <b>(0.000)</b>	<b>0.570</b> <b>(0.000)</b>	<b>0.517</b> <b>(0.000)</b>	<b>0.390</b> <b>(0.000)</b>	<b>0.460</b> <b>(0.000)</b>	<b>0.530</b> <b>(0.000)</b>
$\Delta w_t^*$	0.319 (0.002)	0.745 (0.000)	0.749 (0.000)	0.599 (0.000)	0.702 (0.000)	0.580 (0.000)
$\Delta gdp_t$	0.144 (0.138)	0.303 (0.088)	0.127 (0.307)	0.131 (0.295)	0.289 (0.023)	0.195 (0.367)
$\Delta p_{t-1}^m$	-0.090 (0.046)	0.112 (0.049)	0.224 (0.047)	0.079 (0.234)	0.075 (0.237)	-0.259 (0.000)
Observations	81	82	82	82	82	82
R <sup>2</sup>	0.53	0.84	0.40	0.75	0.71	0.70

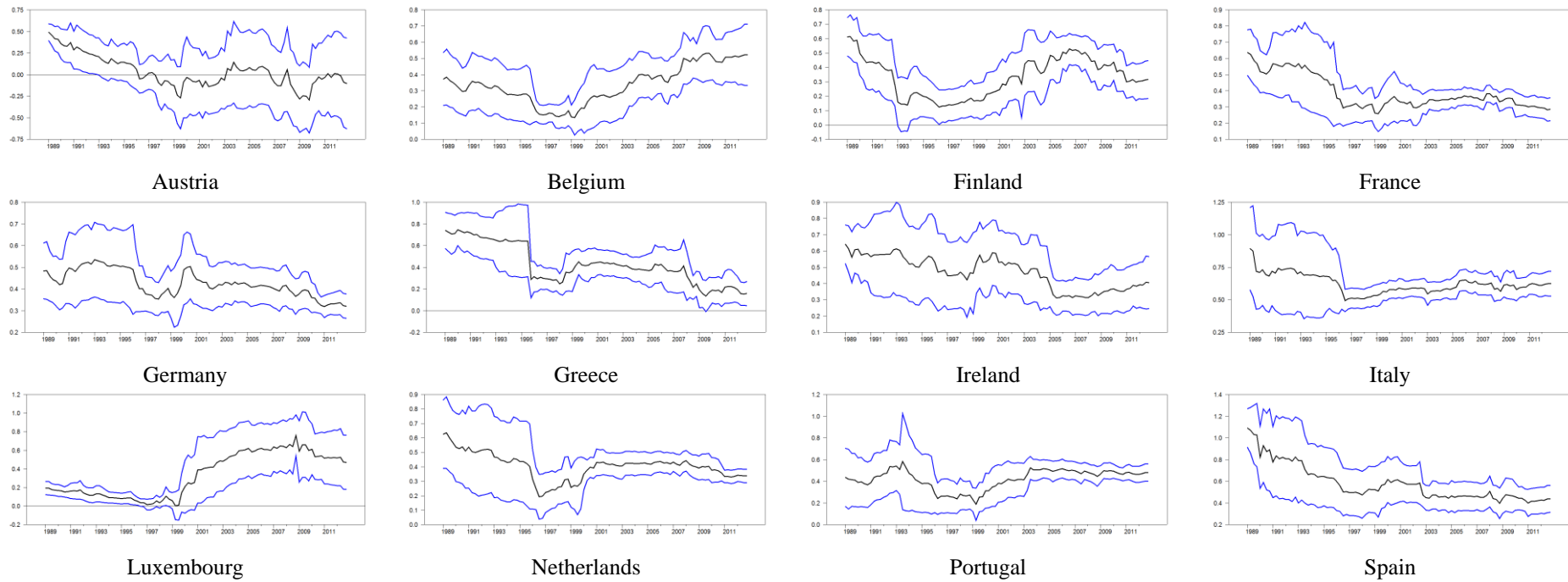
*Note.* Estimations are based on Eq. (13) including the growth rate of real GDP  $\Delta gdp_t$  instead of the output gap as a proxy for the change in the domestic demand. Numbers in parentheses are  $p$ -values.

## E. Robustness check of the connection between pass-through and inflation



**Fig. 7** Correlation between short-run ERPT and different inflation periods. *Notes:* y-axis: ERPT to import prices estimated from Eq. (13) over 1990-2012; x-axis: average of inflation.

**F. Moving window estimates with standard error bands**



**Fig.8** Moving window ERPT with HAC standard errors