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Article

# Game Theoretic Interaction and Decision: A Quantum Analysis

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**Abstract:** An interaction system has a finite set of agents that interact pairwise, depending on the current state of the system. Symmetric decomposition of the matrix of interaction coefficients yields the representation of states by self-adjoint matrices and hence a spectral representation. As a result, cooperation systems, decision systems and quantum systems all become visible as manifestations of special interaction systems. The treatment of the theory is purely mathematical and does not require any special knowledge of physics. It is shown how standard notions in cooperative game theory arise naturally in this context. In particular, states of general interaction systems are seen to arise as linear superpositions of pure quantum states and Fourier transformation to become meaningful. Moreover, quantum games fall into this framework. Finally, a theory of Markov evolution of interaction states is presented that generalizes classical homogeneous Markov chains to the present context.

**Keywords:** cooperative game; decision system; evolution; Fourier transform; interaction system; measurement; quantum game

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## 1. Introduction

In an *interaction system*, economic (or general physical) agents interact pairwise, but do not necessarily cooperate towards a common goal. However, this model arises as a natural generalization of the model of cooperative TU games, for which already Owen [1] introduced the co-value as an assessment of the pairwise interaction of two cooperating players<sup>1</sup>. In fact, it turns out that the context of interaction systems provides an appropriate framework for the analysis of cooperative games (cf. Faigle and Grabisch [3]). It is therefore of interest to investigate interaction systems in their own right.

A second motivation comes from strong arguments (put forth most prominently by Penrose [4]) that the human mind with its decisions and actions constitutes a physical quantum system and should therefore be modelled according to the laws of quantum mechanics. This idea has furthered a seemingly new and rapidly growing branch of game theory where in so-called *quantum games* the players are assumed to execute actions on quantum systems according to the pertinent laws of physics<sup>2</sup>. The actions of the quantum players typically transform quantum bit vectors according to the same mechanisms attributed to so-called *quantum computers*. Many classical games of economic or behavioral interest have been studied in this setting. The Prisoners' Dilemma, for example, has been found to offer a Pareto optimal Nash equilibrium in the quantum model where no such equilibrium exists in the classical variant (Eisert et al. [7]).

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<sup>1</sup> see also Grabisch and Roubens [2] for a general approach

<sup>2</sup> see, e.g., the surveys Grabbe [5] and Huo et al. [6]

The quantum games discussed in the literature are generally non-cooperative. Although cooperative game theory has been applied to quantum theory<sup>3</sup> Zhang et al. [9], a cooperative quantum game theory has not really developed<sup>4</sup>. In general, it is felt that quantum game theory has a highly physical side to it<sup>5</sup> and that there is a gap between physics and rational game theoretic behavior<sup>6</sup>.

Therefore, it may be surprising that the mathematical analysis of interaction systems exhibits *no* conceptual gap to exist between the “classical” and the “quantum” world in game theory. In particular, no special knowledge of quantum mechanics (or physics in general) is needed to understand game theoretic behavior mathematically. Both aspects are faces of the same coin. The quantum aspects arise from the choice of terminology in the mathematical structural analysis rather than from innately physical environments. However, much structural insight is gained from the study of classical interaction and decision systems in terms of quantum theoretical language.

The key in the analysis is the symmetry decomposition of the matrix of interaction coefficients  $\alpha_{xy}$  associated with a state  $\alpha$  of an interaction system. The decomposition allows us to represent states by self-adjoint matrices. Spectral decomposition then shows that interaction states have real eigenvalues. Moreover, each state is represented by a linear combination of pure density matrices. The connection to physical quantum models is now immediate: the axioms of quantum theory stipulate that quantum states can be described as convex combinations of pure density matrices. It follows that interaction systems subsume (finite-dimensional) quantum systems as special cases. We develop the mathematical details in Sections 2 and 3. Section 4 treats measurements on interaction systems as linear functionals on the space of interaction matrices and provides a probabilistic interpretation that is commensurate with the probabilistic interpretation of measurements in standard physical quantum theory.

Section 5 approaches a binary decision system with a single decision maker as a system with two “interacting” alternatives. Decision systems with  $n$  decision makers arise as tensor products of  $n$  single decision systems. Again, the relation with quantum models is immediate: The states of an  $n$ -decision system are described by complex  $n$ -dimensional vectors of unit length in exactly the same way as such vectors are assumed to describe the states of an  $n$ -dimensional quantum system in the Schrödinger picture of quantum theory.

The latter yields a very intuitive interpretation of quantum games: the players select their strategies as to move some decision makers into accepting an alternative that offers financial rewards to the individual players, where the financial reward is given as a linear functional on the space to decision states (Section 5.4).

The choice of a set-theoretic representation of the decision states shows how classical cooperative TU games may be viewed as particular decision states of a finite set of decision makers. The associated probabilistic interpretation exhibits in particular Aubin’s [13] fuzzy games as decision instances where the decision makers (or “players”) take their decisions probabilistically but independently from one another.

The model of quantum computing<sup>7</sup> views computation as the application of certain linear operators on quantum states. We point out in Section 5.3 how well-known linear transformations (e.g., Möbius or Walsh transform) in cooperative games theory arise as tensor products of simple transformations on single decision systems. Moreover, we show that the classical Fourier transform is well-defined in the context of interaction systems, while it does not seem to exist when attention is restricted to the classical space of TU games.

We finally present a linear model for the evolution of interaction systems and discuss its “Markovian” aspects. In addition to the application examples in the course of the treatment,

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<sup>3</sup> e.g., Vourdas [8],

<sup>4</sup> Iqbal and Toor [10] discuss a 3 player situation

<sup>5</sup> see, e.g., Levy [11]

<sup>6</sup> cf. Wolpert [12]

<sup>7</sup> see, e.g., Nielsen and Chang [14]

the appendix contains a worked out example of an interaction system with two agents. The discussion is restricted to finite-dimensional systems. An extension to infinite systems is outlined in Section 7.

The main points of our contribution are:

- Interaction systems provide a general model for interaction and decision-making. Their analysis with vector space methods yields isomorphic representations in real and complex space, which also suggests quantum theoretic interpretations.
- Hermitian eigenvalue theory of interaction exhibits measurements on interaction and decision systems as stochastic variables that measure these eigenvalues.
- The dual interpretation of decision systems refines the model of multichoice games and reveals fuzzy games as cooperative systems without entangled states. Moreover, the probabilistic interpretation of decision analysis refines Penrose's model for human decision-making.
- A comprehensive theory of Fourier transformation exists for interaction systems.
- The dual interpretation suggests novel concepts of "Markov evolution" of cooperation.

## 2. Interaction Systems

We define a (general) *interaction system* as a triple  $\mathfrak{X} = (X, \mathcal{A}, W)$ , where  $X$  is a set of *agents*,  $\mathcal{A}$  the set of *states* of  $\mathfrak{X}$ , and  $W$  is the range of values for the interaction between agents. We assume that in any state  $\alpha \in \mathcal{A}$ , agents  $x, y \in X$  interact pairwise and that the associated *interaction coefficient*  $\alpha_{xy} \in W$  is a measure for the interaction. We collect interaction coefficients into the *interaction matrix*  $A = A(\alpha) = [\alpha_{xy}] \in W^{X \times X}$  with coefficients  $A_{xy} = \alpha_{xy}$ . For convenience, we assume  $0 \in W$  and interpret  $\alpha_{xy} = 0$  as the absence of an interaction between  $x$  and  $y$  in state  $\alpha$ .

We make no special assumption on the nature of the agents in  $X$ . These may be any physical or abstract entities nor do we assume that interaction is symmetric. Thus, an activity matrix  $A$  may differ from its transpose  $A^T$ .

**Example 1** (Cooperative games). Let  $N = \{1, \dots, n\}$  be a finite set of players involved in a cooperative effort in view of achieving some goal, and consider  $\mathcal{N} = 2^N = \{S \mid S \subseteq N\}$  the associated collection of coalitions. Then, a matrix  $V \in W^{\mathcal{N} \times \mathcal{N}}$  is a (generalized) cooperative game (with value range  $W$ ) if  $V_{ST} = 0$  holds for all  $S \neq T$ . The function  $v : \mathcal{N} \rightarrow W$  with  $v(S) = V_{SS}$  is the characteristic function of the game, and  $v(S)$  is the quantitative result of the cooperation (achieved benefit, saved cost, etc.) for the members in  $S$  (assuming that the players in  $N \setminus S$  show no activity).

If the range  $W$  is such that, for every  $S \in \mathcal{N}$ ,  $v(S)$  is a closed convex set of  $\mathbb{R}^S$  (representing the possible payment vectors  $S$  can receive), the cooperative game is a so-called NTU game<sup>8</sup>. A cooperative game with  $W \subseteq \mathbb{R}$ , i.e., characteristic function  $v : \mathcal{N} \rightarrow \mathbb{R}$  is a TU (Transferable Utility) game (We will revisit cooperative games from a different point of view (namely as binary decision systems with  $|N|$  decision makers) in Section 5.2 below.).

TU games can be generalized by allowing for any  $S \in \mathcal{N}$ , another coalition  $T \subseteq N \setminus S$  exists that opposes the goal of  $S$  (with the players in  $N \setminus (S \cup T)$  being inactive). Such a situation gives rise to a so-called bicooperative game<sup>9</sup> and is usually modelled by a biset function  $v$  that assigns to any pair  $(S, T)$  of disjoint coalitions a quantity  $v(S, T)$ . In other words, a bicooperative game corresponds to an interaction matrix  $V \in \mathbb{R}^{\mathcal{N} \times \mathcal{N}}$  such that  $V_{ST} = 0$  holds if  $S \cap T \neq \emptyset$ . Note that a bicooperative game is neither symmetric nor skew-symmetric in general.

In our subsequent mathematical analysis, we will restrict ourselves to interaction systems  $\mathfrak{X} = (X, \mathcal{A}, W)$  with the property

<sup>8</sup> Non Transferable Utility game; cf. Aumann and Peleg [15]

<sup>9</sup> see Bilbao et al. [16], Labreuche and Grabisch [17]

- $|X| < \infty$  and  $W \subseteq \mathbb{R}$

and use the simple notation  $\mathfrak{X} = (X, \mathcal{A})^{10}$ . Such interaction systems are ubiquitous in applications. A fundamental interaction model in (noncooperative) game theory is  $\mathfrak{X}_2 = (\{I, II\}, \mathcal{S}_I \times \mathcal{S}_{II})$ , where  $I$  and  $II$  are two players/agents with respective strategy sets  $\mathcal{S}_I$  and  $\mathcal{S}_{II}$ , together with a function  $L : \mathcal{S}_I \times \mathcal{S}_{II} \rightarrow \mathbb{R}$ . In the state  $\alpha = (s_I, s_{II})$ , the interaction function  $L$  yields the symmetric interaction matrix

$$A(\alpha) = \begin{pmatrix} 0 & L(\alpha) \\ L(\alpha) & 0 \end{pmatrix}.$$

We do not make any a priori assumptions as to the strategic goals of the agents. Further assumptions lead to further game theoretic notions of course. As an illustration, suppose that agent  $I$  in  $\mathfrak{X}_2$  tries to maximize  $L$  by the choice of  $s_I \in \mathcal{S}_I$  while  $II$  aims at minimizing  $L$  by the selection of  $s_{II} \in \mathcal{S}_{II}$ . Then, one might be interested in the core  $c(L)$  of this game, i.e., in the set of (Nash) equilibria

$$c(L) = \{(s_I^*, s_{II}^*) \mid L(s_I, s_{II}^*) \leq L(s_I^*, s_{II}) \forall (s_I, s_{II}) \in \mathcal{S}_I \times \mathcal{S}_{II}\}.$$

In the case of a cooperative TU-game (see Example 1 above) with the characteristic function  $v : \mathcal{N} \rightarrow \mathbb{R}$ , one has the associated Lagrange function

$$L^v(x, y) = x(N) - \sum_{S \in \mathcal{N}} y_S (x(S) - v(S)) \quad (x \in \mathbb{R}_+^N, y \in \mathbb{R}_+^{\mathcal{N}}),$$

where  $x(S) = \sum_{i \in S} x_i$ . In this context, an interaction system of type  $\mathfrak{X}_2$  arises with strategic sets  $\mathcal{S}_I = \mathbb{R}_+^N$  and  $\mathcal{S}_{II} = \mathbb{R}_+^{\mathcal{N}}$ . Let  $\text{core}(v)$  denote the set of optimal solutions of the linear program

$$\max_{x \in \mathbb{R}_+^N} x(N) \quad \text{s.t.} \quad x(S) \leq v(S) \quad \forall S \in \mathcal{N}.$$

Then, one easily verifies the well-known<sup>11</sup> relation

$$\text{core}(v) = \{x \in \mathbb{R}^N \mid (x, y) \in c(L^v) \text{ for some } y \in \mathbb{R}^{\mathcal{N}}\}.$$

Our emphasis in the following will be on the interaction system underlying an economical or physical model and the study of system parameters and system dynamics rather than optimization aspects. Let us first give some more examples of interaction systems.

**Example 2** (Buyers and sellers). *The set  $X$  of agents is partitioned into buyers and sellers. Let  $t_{xy}$  be the amount of transaction done between  $x$  and  $y$ . Thus,  $t_{xy} = 0$  holds if  $x$  and  $y$  are both buyers or both are sellers. In general, we have  $t_{xy} + t_{yx} = 0$ . It follows that the corresponding transaction state is described by the transaction matrix  $A = [t_{xy}]$ .  $A$  is skew-symmetric (i.e.,  $A^T = -A$  holds).*

**Example 3** (Communication networks). *Assume that agents in  $X$  can communicate pairwise and model this ability by a (directed or undirected) graph or, equivalently, by a matrix  $A$  which represents the current state of communication, where  $A_{xy}$  indicates the level (quality) of communication (or information) flowing from  $x$  to  $y$ . Note that  $A$  need not be symmetric.*

**Example 4** (Influence networks). *Assume that the set  $X$  of agents forms a network and that agents communicate or interact through this network. Through communication or interaction, the opinion of the agents*

<sup>10</sup> see also the discussion in Section 7

<sup>11</sup> see, e.g., [18]

on a given topic or decision to be made may be subject to change due to mutual influence<sup>12</sup>. The corresponding influence matrix  $A$  reflects the amount and type of influence that agents exert amongst themselves. More precisely, a nonzero coefficient  $A_{xy}$  indicates that agent  $x$  listens or is sensitive to the opinion of agent  $y$ .  $A_{xy} > 0$  measures the extent to which  $x$  follows the opinion of  $y$  (with  $A_{xy} = 1$  meaning that  $x$  fully follows  $y$ ) and  $A_{xy} < 0$  indicates the extent to which  $x$  will adopt an opinion opposite to the opinion of  $y$ .  $A$  need not be symmetric nor skew-symmetric.

**Example 5** (Interaction in 2-additive games). Take  $X$  to be the set of players of a TU-game  $v : 2^X \rightarrow \mathbb{R}$ . Grabisch and Roubens [2] introduced the notion of an interaction index to model the interaction inside any coalition  $S \subseteq X$ .  $v$  is said to be  $k$ -additive if the interaction in coalitions of size greater than  $k$  is zero. It follows that 2-additive games are completely determined by the interaction index  $I_{xy}$  for pairs of agents together with the interactions  $I_x$  of singletons, which corresponds to their Shapley value. The resulting interaction matrix  $I$ , with coefficients  $I_{xy}$  for any  $x \neq y$  and  $I_{xx} = I_x$  for  $x \in X$ , is symmetric. The index  $I_{xy}$  was initially proposed by Owen [1] under the name “co-value”.

### 3. Symmetry Decomposition and Hermitian Representation

Returning to a general interaction system  $\mathfrak{X} = (X, \mathcal{A})$ , recall that the space  $\mathbb{R}^{X \times X}$  of all possible interaction matrices is a  $|X|^2$ -dimensional Euclidean vector space. Moreover,  $\mathbb{R}^{X \times X}$  is a real Hilbert space relative to the inner product

$$\langle A|B \rangle = \sum_{x,y \in X} A_{xy}B_{xy} = \sum_{x \in X} (A^T B)_{xx} = \text{tr}(A^T B),$$

where  $\text{tr}(C)$  denotes the trace of a matrix  $C$ . The associated norm is the so-called *Frobenius norm*

$$\|A\| = \sqrt{\langle A|A \rangle} = \sqrt{\sum_{x,y \in X} |A_{xy}|^2}.$$

We define  $\|\alpha\| = \|[a_{xy}]\|$  as the *norm* of the state  $\alpha \in \mathcal{A}$ . Denote by  $\mathbb{S}_X^+$  the subspace of symmetric and by  $\mathbb{S}_X^-$  the subspace of skew-symmetric matrices in  $\mathbb{R}^{X \times X}$ . For any  $C \in \mathbb{S}_X^+$  and  $B \in \mathbb{S}_X^-$ , one has

$$\langle C|B \rangle = \langle C^T|B^T \rangle = -\langle C|B \rangle \quad \text{and hence} \quad \langle C|B \rangle = 0.$$

Setting  $A^+ = \frac{1}{2}(A + A^T) \in \mathbb{S}_X^+$  and  $A^- = \frac{1}{2}(A - A^T) \in \mathbb{S}_X^-$ , one finds that  $A \in \mathbb{R}^{X \times X}$  is the superposition

$$A = A^+ + A^- \tag{1}$$

of a symmetric and a skew-symmetric matrix. It follows that  $\mathbb{S}_X^+$  and  $\mathbb{S}_X^-$  are orthogonal complements in  $\mathbb{R}^{X \times X}$  and that the symmetry decomposition Equation (1) of  $A$  is uniquely determined and obeys the Pythagorean law

$$\|A\|^2 = \|A^+\|^2 + \|A^-\|^2.$$

A convenient way of keeping track of the symmetry properties of  $A$  is its *Hermitian representation* with the complex coefficients  $\hat{A}_{xy} = A_{xy}^+ + iA_{xy}^-$

$$\hat{A} = A^+ + iA^- \in \mathbb{C}^{X \times X}, \tag{2}$$

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<sup>12</sup> see, e.g., Grabisch and Rusinowska [19,20]

where  $\mathbb{C} = \mathbb{R} + i\mathbb{R}$  denotes the field of complex numbers with the imaginary unit  $i = \sqrt{-1}$ . Thus,  $\hat{A} = A$  holds if and only if  $A$  is symmetric. Moreover, the Hermitian space

$$\mathbb{H}_X = \{A^+ + iA^- \mid A \in \mathbb{R}^{X \times X}\} = \mathbb{S}_X^+ + i\mathbb{S}_X^- \subseteq \mathbb{C}^{X \times X}$$

is isomorphic with  $\mathbb{R}^{X \times X}$  as a real Hilbert space. Recalling the conjugate of the complex matrix  $C = D + iF$  with  $D, F \in \mathbb{R}^{X \times X}$ , as the matrix  $\bar{C} = D - iF$  and the adjoint as the matrix  $C^* = \bar{C}^T$ , the inner product becomes

$$\langle A|B \rangle = \text{tr}(A^T B) = \text{tr}(\hat{A}^* \hat{B}) = \langle \hat{A}|\hat{B} \rangle \quad (A, B \in \mathbb{R}^{X \times X}).$$

A readily verified but important observation identifies the Hermitian matrices as precisely the self-adjoint matrices:

$$C \in \mathbb{H}_X \iff C^* = C \quad (C \in \mathbb{C}^{X \times X}).$$

The fact that  $\mathbb{R}^{X \times X}$  and  $\mathbb{H}_X$  are isomorphic Hilbert spaces allows us to view the interaction matrices  $A$  and their Hermitian representations  $\hat{A}$  as equally valid representatives of interaction states. We denote by

$$\hat{\alpha} = \hat{A} = A^+ + iA^-$$

the Hermitian representation of the state  $\alpha$  with interaction matrix  $A = [\alpha_{xy}]$ .

### 3.1. Binary Interaction

We illustrate the preceding concepts with the interaction of just two agents  $x, y$ , i.e.,  $X = \{x, y\}$ . A basis for the symmetric space  $\mathbb{S}_X^+$  is given by

$$I = \begin{pmatrix} 1 & 0 \\ 0 & 1 \end{pmatrix}, \pi_1 = \begin{pmatrix} 1 & 0 \\ 0 & -1 \end{pmatrix}, \pi_2 = \begin{pmatrix} 0 & 1 \\ 1 & 0 \end{pmatrix}.$$

The skew-symmetric space  $\mathbb{S}_X^-$  is 1-dimensional and generated by

$$\pi_3 = \begin{pmatrix} 0 & -1 \\ 1 & 0 \end{pmatrix}.$$

Thinking of the interaction of an agent with itself as its activity level, one can interpret these matrices as follows:

- (i)  $I$ : no proper interaction, the two agents have the same unit activity level.
- (ii)  $\pi_1$ : no proper interaction, opposite unit activity levels.
- (iii)  $\pi_2$ : no proper activity, symmetric interaction: there is a unit “interaction flow” from  $x$  to  $y$  and a unit flow from  $y$  to  $x$ .
- (iv)  $\pi_3$ : no proper activity, skew-symmetric interaction: there is just a unit flow from  $x$  to  $y$  or, equivalently, a  $(-1)$ -flow from  $y$  to  $x$ .

The corresponding Hermitian representations are  $\hat{I} = I$ ,  $\hat{\pi}_1 = \pi_1$ ,  $\hat{\pi}_2 = \pi_2$  and

$$\hat{\pi}_3 = i\pi_3 = \begin{pmatrix} 0 & -i \\ i & 0 \end{pmatrix}.$$

**Remark 1.** The self-adjoint matrices  $\hat{\pi}_1, \hat{\pi}_2, \hat{\pi}_3$  are the well-known Pauli spin matrices that describe the interaction of a particle with an external electromagnetic field in quantum mechanics. Details of the underlying physical model, however, are irrelevant for our present approach. Our interaction analysis is purely mathematical. It applies to economic and game theoretic contexts equally well.

**Remark 2.** The relation  $\pi_3^2 = -I$  (i.e., “ $\pi_3 = \sqrt{-I}$ ”) exhibits  $\pi_3$  in the role of an “imaginary unit” in  $\mathbb{R}^{2 \times 2}$ . Indeed, the 2-dimensional matrix space

$$C = \{aI + b\pi_3 \mid a, b \in \mathbb{R}\} \subseteq \mathbb{R}^{2 \times 2}$$

is closed under matrix multiplication and algebraically isomorphic with the field  $\mathbb{C}$  of complex numbers.

### 3.2. Spectral Theory

It is a fact in linear algebra that a complex matrix  $C \in \mathbb{C}^{X \times X}$  is self-adjoint if and only if there is a diagonal matrix  $\Lambda$  with diagonal elements  $\lambda_x \in \mathbb{R}$  and a unitary matrix  $U \in \mathbb{C}^{X \times X}$  (i.e.,  $U^* = U^{-1}$ ) that diagonalizes  $C$  in the sense

$$\Lambda = U^*CU. \tag{3}$$

The real numbers  $\lambda_x$  are the eigenvalues and form the *spectrum* of  $C \in \mathbb{H}_X$ . The corresponding column vectors  $U_x$  of  $U$  are eigenvectors of  $C$  and yield a basis for the complex vector space  $\mathbb{C}^X$ .

If  $\alpha$  is a state of  $\mathfrak{X} = (X, \mathcal{A})$ , we refer to the eigenvalues of its self-adjoint representation  $\hat{\alpha}$  simply as the *eigenvalues* of  $\alpha$ . A state thus has always real eigenvalues. If the interaction matrix  $[\alpha_{xy}]$  is symmetric, then  $\hat{\alpha} = [\alpha_{xy}]$  holds and the eigenvalues of  $[\alpha_{xy}]$  and  $\hat{\alpha}$  coincide. In general, however, an interaction matrix  $[\alpha_{xy}]$  does not necessarily have real eigenvalues.

The diagonalization Equation (3) implies the *spectral representation*

$$C = \sum_{x \in X} \lambda_x U_x U_x^* \tag{4}$$

with pairwise orthogonal vectors  $U_x \in \mathbb{C}^X$  of unit length  $\|U_x\| = \sqrt{U_x^* U_x} = 1$  and real numbers  $\lambda_x$ . Equation (4) shows that the members of  $\mathbb{H}_X$  are precisely the real linear combinations of (self-adjoint) matrices of the form

$$uu^* \quad \text{with } u \in \mathbb{C}^X \quad \text{s.t. } \|u\|^2 = u^*u = 1.$$

**Remark 3.** In quantum theory, a matrix of the form  $uu^*$  with  $u \in \mathbb{C}^X$  of length  $\|u\| = 1$  is termed a *pure density (matrix)*. In the so-called Heisenberg picture, the states of a  $|X|$ -dimensional quantum system are thought to be represented by the convex linear combinations of pure densities. We find that the states of a general interaction system can be represented by linear (but not necessarily convex) combinations of pure densities.

## 4. Measurements

By a *measurement* on the interaction system  $\mathfrak{X} = (X, \mathcal{A})$ , we understand a linear functional  $f : \mathbb{R}^{X \times X} \rightarrow \mathbb{R}$  on the space of all possible interaction instances.  $f(A)$  is the value observed when the agents in  $X$  interact according to  $A$ . Thus, there is a matrix  $F \in \mathbb{R}^{X \times X}$  such that

$$f(A) = \langle F|A \rangle = \langle \hat{F}|\hat{A} \rangle \quad \text{for all } A \in \mathbb{R}^{X \times X}. \tag{5}$$

**Remark 4.** The second equality in Equation (5) shows that our measurement model is compatible with the measurement model of quantum theory, where a “measuring instrument” relative to a quantum system is represented by a self-adjoint matrix  $\hat{F}$  and produces the value  $\langle \hat{F}|\hat{A} \rangle$  when the system is in the quantum state  $\hat{A}$ . However, many classical notions of game theory can also be viewed from that perspective.

We give some illustrating examples.

- **Cooperative games.** A *linear value* for a player in a cooperative game (*sensu* Example 1) is a linear functional on the collection of diagonal interaction matrices  $V$ . Clearly, any such functional extends linearly to all interaction matrices  $A$ . Thus, the Shapley value [21] (or any linear value

(probabilistic, Banzhaf, egalitarian, etc.) can be seen as a measurement. Indeed, taking the example of the Shapley value, for a given player  $i \in N$ , the quantity

$$\phi_i(v) = \sum_{S \subseteq N \setminus i} \frac{(n-s-1)!s!}{n!} (v(S \cup i) - v(S))$$

with  $s = |S|$ , acts linearly on the diagonal matrices  $V$  representing the characteristic function  $v$ . Similar conclusions apply to bicooperative games.

- **Communication Networks.** The literature on graphs and networks<sup>13</sup> proposes various measures for the centrality (Bonacich centrality, betweenness, etc.) or prestige (Katz prestige index) of a given node in the graph, taking into account its position, the number of paths going through it, etc. These measures are typically linear relative to the incidence matrix of the graph and thus represent measurements.

Further important examples arise from payoff evaluations in  $n$ -person games below (cf. Remark 10) and Markov decision problems (cf. Section 6.2).

#### 4.1. Probabilistic Interpretation

If  $\hat{A} = \sum_{x \in X} \lambda_x U_x U_x^*$  is the spectral representation of the self-adjoint matrix  $\hat{A}$ , then the measurement Equation (5) takes the form

$$f(A) = \sum_{x \in X} \lambda_x \langle \hat{F} | U_x U_x^* \rangle = \sum_{x \in X} \sum_{y \in X} \lambda_x \mu_y \langle V_y V_y^* | U_x U_x^* \rangle, \tag{6}$$

where  $\hat{F} = \sum_{y \in X} \mu_y V_y V_y^*$  is the spectral representation of  $\hat{F}$ . Equation (6) has an immediate intuitive probabilistic interpretation, of fundamental importance in quantum theory, when we set

$$p_{xy} = \langle V_y V_y^* | U_x U_x^* \rangle = \text{tr}(V_y V_y^* U_x U_x^*).$$

Indeed, Lemma 1 (below) implies  $p_{xy} \geq 0$ . Moreover, since the  $V_y$  and  $U_x$  yield unitary bases of  $\mathbb{C}^X$ , we have

$$\sum_{x,y \in X} p_{xy} = \sum_{x \in X} \sum_{y \in X} \langle V_y V_y^* | U_x U_x^* \rangle = \sum_{x \in X} \langle I | U_x U_x^* \rangle = \langle I | I \rangle = 1;$$

i.e., the  $p_{xy}$  constitute a probability distribution on the set  $X \times X$  of agent pairs  $(x, y)$  and

$$f(A) = \sum_{x,y \in X} \lambda_x \mu_y p_{xy} \tag{7}$$

is the expected value of the corresponding eigenvalue products  $\lambda_x \mu_y$ .

**Lemma 1.** Let  $u, v \in \mathbb{C}^k$  be arbitrary vectors with complex coordinates  $u_i$  and  $v_j$ . Then,  $\langle V | U \rangle \geq 0$  holds for the  $(k \times k)$ -matrices  $U = uu^*$  and  $V = vv^*$ .

**Proof.** Set  $z = \sum_j \bar{u}_j v_j$ . Since  $V_{ij} = v_i \bar{v}_j$  and  $U_{ij} = u_i \bar{u}_j$ , one finds

$$\langle V | U \rangle = \sum_{i=1}^k \sum_{j=1}^k \bar{v}_i v_j u_i \bar{u}_j = \sum_{i=1}^k \bar{v}_i u_i \cdot z = \bar{z} z = |z|^2 \geq 0.$$

□

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<sup>13</sup> see, e.g., Jackson [22]

**Remark 5.** While the definition Equation (5) says that the measurement  $f$  yields the definite value  $f(A)$ , the expression Equation (7) suggests that measurement values on interaction systems are probabilistically distributed. Whether these intuitively opposing views are contradictory is a philosophical rather than a mathematical question.

### 5. Decision Analysis

Consider  $n$  decision makers, each of them facing a choice between two alternatives. Depending on the context, the alternatives can have different interpretations: ‘no’ or ‘yes’ in a voting context, for example, or ‘inactive’ or ‘active’ if the decision maker is a player in a game theoretic or economic context, etc. Moreover, the alternatives do not have to be the same for all decision makers. Nevertheless, it is convenient to denote the alternatives simply by the symbols ‘0’ and ‘1’. This results in no loss of generality.

#### 5.1. The Case $n = 1$

We start with a single decision maker with the binary alternatives ‘0’ and ‘1’. Let  $d_{jk} \in \mathbb{R}$  be a measure for the tendency of the decision maker to consider the choice of alternative  $j$  but to possibly switch to alternative  $k$ . The 4-dimensional coefficient vector  $d = (d_{00}, d_{10}, d_{01}, d_{11})$  then represents this state of the decision maker. Moreover, in view of the isomorphism

$$\mathbb{R}^4 \cong (\mathbb{R} + i\mathbb{R}) \times (\mathbb{R} + i\mathbb{R}),$$

we can represent  $d$  by a pair of complex numbers  $\delta_j$ :

$$\hat{d} = (d_{00} + id_{10}, d_{01} + id_{11}) = (\delta_0, \delta_1).$$

In the non-trivial case  $d \neq 0$ , there is no loss of generality when we assume  $d$  (and hence  $\hat{d}$ ) to be unit normalized

$$\|d\| = \sqrt{d_{00}^2 + d_{10}^2 + d_{01}^2 + d_{11}^2} = \|\hat{d}\| = 1.$$

Thus, we think of the unit vector set

$$\mathcal{S} = \{\delta = (\delta_0, \delta_1)^T \in \mathbb{C}^2 \mid \|\delta\|^2 = |\delta_0|^2 + |\delta_1|^2 = 1\}$$

as the set of (*proper*) states of the decision maker.

#### 5.1.1. Decisions and Interactions

While a vector state  $\delta = (\delta_0, \delta_1)^T \in \mathcal{S}$  describes a state of the decision maker, the decision framework implies a natural interaction system in the set  $X = \{0, 1\}$  of alternatives. Indeed, the matrix

$$D = \delta\delta^* = \begin{pmatrix} \delta_0\bar{\delta}_0 & \delta_0\bar{\delta}_1 \\ \delta_1\bar{\delta}_0 & \delta_1\bar{\delta}_1 \end{pmatrix} = D = \delta\delta^* = \begin{pmatrix} |\delta_0|^2 & \delta_0\bar{\delta}_1 \\ \delta_1\bar{\delta}_0 & |\delta_1|^2 \end{pmatrix} \tag{8}$$

associates with the decision state  $\delta$  a “quantum state” with density  $D$ , which may be interpreted as the self-adjoint representation of an interaction state on  $X$ . The latter exhibits the alternatives ‘0’ and ‘1’ as interacting agents in their own right in the decision process.

#### 5.1.2. Decision Probabilities

The decision state vector  $\hat{d} = (d_{00} + id_{10}, d_{01} + id_{11}) = (\delta_0, \delta_1) \in \mathcal{S}$  defines a probability distribution  $p$  on  $X^2 = \{0, 1\}^2$  with probabilities  $p_{jk}^{(d)} = d_{jk}^2$ . Accordingly, the probability for the alternative ‘ $k$ ’ to be accepted is

$$p_k^{(d)} = p_{0k}^{(d)} + p_{1k}^{(d)} = |\delta_k|^2 \quad (k = 0, 1).$$

We arrive at the same probabilities when we apply suitable measurements in the sense of Section 4 on the interaction system on  $X$  with the self-adjoint state representation  $D$  as in Equation (8). To see this, let us measure the activity level of  $k$  (i.e., the interaction of  $k$  with itself). This measurement corresponds to the application of the matrix  $F_k = e_k e_k^T$ , where  $e_k$  is the  $k$ th unit vector in  $\mathbb{R}^2$ . The value of this measurement is indeed

$$\langle F_k | D \rangle = |\delta_k|^2 = p_k^{(d)}.$$

Let us now take another look at earlier examples:

- (i) Influence networks: While it may be unusual to speak of “influence” if there is only a single agent, the possible decisions of this agent are its opinions (‘yes’ or ‘no’), and the state of the agent hesitating between ‘yes’ and ‘no’ is described by  $(\delta_0, \delta_1) \in \mathbb{C}^2$  (with probability  $|\delta_0|^2$  to say ‘no’ and  $|\delta_1|^2$  to say ‘yes’).
- (ii) Cooperative games: As before, “cooperation” may sound odd in the case of a single player. However, the possible decisions of the player are relevant and amount to being either active or inactive in the given game. Here,  $(\delta_0, \delta_1)$  represents a state of deliberation of the player that results in the probability  $p_k^{(d)}$  for being active (resp. inactive).

### 5.1.3. Quantum Bits

Denote by  $|j\rangle$  the event that the decision maker selects alternative  $j$ . Thinking of  $|0\rangle$  and  $|1\rangle$  as independent generators of a 2-dimensional complex vector space, we can represent the decision states equally well as formal linear combinations

$$\delta = \delta_0|0\rangle + \delta_1|1\rangle \quad ((\delta_0, \delta_1)^T \in \mathcal{S}). \tag{9}$$

The expression Equation (9) is the representation of the states of a 1-dimensional quantum system in the so-called *Schrödinger picture* of quantum mechanics. Strong arguments have been put forward<sup>14</sup> that the decision process of the human mind should be considered to be a quantum process and a binary decision state should thus be described as a quantum state.

In the theory of quantum computing<sup>15</sup>, an expression of the form Equation (9) represents a *quantum bit*.  $|0\rangle$  and  $|1\rangle$  correspond to the boolean bits of classical computation.

### 5.1.4. Non-Binary Alternatives

It is straightforward to generalize the decision model to  $k > 1$  alternatives ‘0’, ‘1’, ..., ‘ $k - 1$ ’. We let  $|j\rangle$  denote the event that ‘ $j$ ’ is selected. Interpreting ‘ $j$ ’ as representing an “activity” at the  $j$ th of  $k$  possible levels, the decision maker is essentially a player in a *multichoice game* in the sense of Hsiao and Raghavan [23]. Decision states are now described by formal linear combinations

$$\delta = \sum_{j=0}^{k-1} \delta_j |j\rangle \quad \text{with } \delta_j \in \mathbb{C} \text{ s.t. } \|\delta\|^2 = \sum_{j=0}^{k-1} |\delta_j|^2 = 1$$

and  $|\delta_j|^2$  being the probability for alternative  $j$  to be taken.

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<sup>14</sup> see, e.g., Penrose [4]

<sup>15</sup> see, e.g., Nielsen and Chuang [14]

### 5.2. The Case $n \geq 2$

We now extend our framework to the case of several decision makers and consider first the binary case. We let  $\mathfrak{D}$  denote of the decision system for  $n = 1$  that can be in any state as in Section 5.1. The system of  $n > 1$  decision makers is then given by the  $n$ -fold tensor product:

$$\mathfrak{D}^n = \mathfrak{D} \otimes \dots \otimes \mathfrak{D} \quad (n \text{ times}).$$

To make this precise, recall the tensor product of a vector space  $V$  with a fixed basis  $B = \{b_1, \dots, b_n\}$  and a vector space  $W$  with basis  $G = \{g_1, \dots, g_m\}$  over the common real or complex scalar field  $\mathbb{F}$ . We first define the set  $B \otimes G$  of all (formal) products  $b_i \otimes g_j$  and extend the products linearly to products of vectors in  $V$  and  $W$ , i.e., if  $v = \sum v_i b_i$  and  $w = \sum w_j g_j$ , then

$$v \otimes w = \left( \sum_{i=1}^n v_i b_i \right) \otimes \left( \sum_{j=1}^m w_j g_j \right) = \sum_{i=1}^n \sum_{j=1}^m (v_i w_j) b_i \otimes g_j. \tag{10}$$

Thus, a coordinate representation of  $v \otimes w$  is given by the  $(n \times m)$ -matrix with coefficients  $v_i w_j$ . Moreover, we note the multiplication rule for the norm:

$$\|v \otimes w\|^2 = \|v\|^2 \|w\|^2.$$

The tensor product  $V \otimes W$  is the  $nm$ -dimensional vector space with basis  $B \otimes G$ . It is well-known that the tensor product of vectors is associative and distributive and linear relative to the scalar field  $\mathbb{F}$ . We define  $\mathfrak{D}^n$  as the system with the state set

$$\mathcal{S}^n = \{ \delta \in \mathbb{C}^2 \otimes \dots \otimes \mathbb{C}^2 \mid \|\delta\| = 1 \}.$$

The construction becomes immediately clear when bit notation is employed. For any sequence  $j_1 \dots j_n \in \{0, 1\}^n$ , we define the  $n$ -bit

$$|j_1 \dots j_n\rangle = |j_1\rangle \otimes \dots \otimes |j_n\rangle. \tag{11}$$

The states of  $\mathfrak{D}^n$  now take the form of linear combinations

$$\delta = \sum_{k \in \{0,1\}^n} \delta_k |k\rangle \quad \text{with } \delta_k \in \mathbb{C} \text{ and } \sum_k |\delta_k|^2 = 1. \tag{12}$$

In state  $\delta$ , the (joint) decision  $k \in \{0, 1\}^n$  is reached with probability  $|\delta_k|^2$ .

**Remark 6.** Note the relation with the model of  $k$  decision alternatives in Section 5.1.4: the representation of  $\delta$  in Equation (12) allows us to view  $\mathfrak{D}^n$  as the context of a single decision maker that faces the  $2^n$  alternatives  $|j\rangle$ .

As an illustration, consider the case  $n = 2$ . The decision system  $\mathfrak{D}^2 = \mathfrak{D} \otimes \mathfrak{D}$  relative to a pair of binary alternatives represents the states in the form

$$\delta = \delta_{00}|00\rangle + \delta_{10}|10\rangle + \delta_{11}|11\rangle + \delta_{01}|01\rangle \quad (\delta_{ij} \in \mathbb{C}, \sum_{j,k \in \{0,1\}} |\delta_{jk}|^2 = 1).$$

In particular, we have

$$(\alpha_0|0\rangle + \alpha_1|1\rangle) \otimes (\beta_0|0\rangle + \beta_1|1\rangle) = \sum_{i,j \in \{0,1\}} \alpha_i \beta_j |ij\rangle.$$

In general, it is often convenient to represent states in set theoretic notation. Thus, we let  $N = \{1, \dots, n\}$  and identify  $n$ -bits with subsets:

$$k = j_1 \dots j_n \in \{0, 1\}^n \iff K = \{\ell \in N \mid i_\ell = 1\},$$

which yields the state representation

$$\delta = \sum_{K \subseteq N} \delta_K |K\rangle \quad (\delta_K \in \mathbb{C}, \sum_{K \subseteq N} |\delta_K|^2 = 1). \tag{13}$$

The latter allows us to view a state simply as a valuation  $\alpha : 2^N \rightarrow \mathbb{C}$  that assigns to each subset  $K \subseteq N$  a complex number  $\alpha_K \in \mathbb{C}$ . This generalizes the classical model of cooperative games with  $n$  players to complex-valued cooperative games in a natural way.

The probabilistic interpretation says that the decision  $n$ -tuple  $k = i_1 \dots i_n$  is realized in a non-trivial state  $\alpha$  of  $\mathcal{D}_n$  with probability

$$p_k^\alpha = \frac{|\alpha_k|^2}{\|\alpha\|^2}, \quad \text{where} \quad \|\alpha\|^2 = \sum_{k \in \{0,1\}^n} |\alpha_k|^2. \tag{14}$$

Coming back to our examples, a similar interpretation as for the single agent case can be given. Specifically, in the case of the influence network in state  $\alpha$ ,  $p_k^\alpha$  in Equation (14) yields the probability that a given coalition  $K$  of agents says ‘yes’ and the other agents say ‘no’, while in the case of cooperative games,  $p_k^\alpha$  is the probability for a given coalition  $K$  to be active while the remaining players are not.

### 5.2.1. Entanglement and Fuzzy Systems

We say that a state  $\delta$  of  $\mathcal{D}^n$  is *reducible* if there is a  $0 < m < n$  such that

$$\delta = \alpha \otimes \beta \quad \text{for some state } \alpha \text{ of } \mathcal{D}^m \text{ and state } \beta \text{ of } \mathcal{D}^{n-m}.$$

In this reducible case, the state  $\delta$  arises from lower dimensional states  $\alpha$  and  $\beta$  that are probabilistically independent. Indeed, we have  $\|\delta\| = \|\alpha\| \cdot \|\beta\|$ ,  $\delta_{k\ell} = \alpha_k \beta_\ell$  and hence

$$p_{k\ell}^\delta = p_k^\alpha \cdot p_\ell^\beta \quad \text{for all } k \in \{0, 1\}^m, \ell \in \{0, 1\}^{n-m}.$$

Already for  $n = 2$ , it is easy to see that  $\mathcal{D}^n$  admits irreducible states. Such states are said to be *entangled*.

Aubin [13] has introduced the model of *fuzzy cooperation* of a set  $N$  of  $n$  players as a system whose states are characterized by real vectors

$$w = (w_1, \dots, w_n) \quad \text{with} \quad 0 \leq w_j \leq 1.$$

In state  $w$ , player  $j$  decides to be active in the cooperation effort with probability  $w_j$  and inactive to be with probability  $1 - w_j$ . A coalition  $S \subseteq N$  is assumed to be formed with probability

$$w(S) = \prod_{s \in S} \prod_{t \in N \setminus S} w_s (1 - w_t)$$

(see also Marichal [24]). Thus, the players act independently in each ‘fuzzy’ state  $w$ . Entangled states are thus excluded. In particular, one sees that our model of interactive decisions is strictly more general than the fuzzy model.

### 5.3. Linear Transformations

Let again  $B = \{b_1, \dots, b_n\}$  be a basis of the vector space  $V$  and  $G = \{g_1, \dots, g_m\}$  a basis of the vector space  $W$  over the common scalar field  $\mathbb{F}$  and consider linear operators  $L : V \rightarrow V$  and  $M : W \rightarrow W$ . The assignment

$$L \otimes M(b \otimes g) = (Lb) \otimes (Mg) \quad ((b, g) \in B \times G) \tag{15}$$

extends to a unique linear operator  $L \otimes M : V \otimes W \rightarrow V \otimes W$  since the elements  $b \otimes g$  form a basis of  $V \otimes W$ . The operator  $L \otimes M$  is the *tensor product* of the operators  $L$  and  $M$ .

For illustration, let us apply this construction to various linear operators on  $\mathcal{D}$  and derive several linear transformations of well-known importance in game theory.

#### 5.3.1. Möbius Transform

The *Möbius operator*  $Z$  on the state vector space of  $\mathcal{D}$  is the linear operator such that

$$Z|0\rangle = |0\rangle + |1\rangle \quad \text{and} \quad Z|1\rangle = |1\rangle.$$

$Z$  admits a linear inverse  $M = Z^{-1}$ , which is determined by

$$M|1\rangle = |1\rangle \quad \text{and} \quad M|0\rangle = |1\rangle - |0\rangle.$$

The  $n$ -fold tensor product  $Z^n = Z \otimes \dots \otimes Z$ , as defined by Equation (15), acts on the states of  $\mathcal{D}^n$  in the following way:

$$Z^n|i_1 \dots i_n\rangle = Z|i_1\rangle \otimes \dots \otimes Z|i_n\rangle.$$

Setting  $N = \{1, \dots, n\}$  and  $S = \{j \in N \mid i_j = 1\}$ , the set theoretic notation thus yields

$$Z^n|S\rangle = \sum_{T \supseteq S} |T\rangle = \sum_{T \subseteq N} \zeta_{ST} |T\rangle$$

with the *incidence coefficients*

$$\zeta_{ST} = \begin{cases} 1, & \text{if } S \subseteq T, \\ 0, & \text{otherwise.} \end{cases}$$

For the inverse  $M^n = M \otimes \dots \otimes M$  of  $Z^n$ , one has similarly

$$M^n|i_1 \dots i_n\rangle = M|i_1\rangle \otimes \dots \otimes M|i_n\rangle$$

and thus for any  $S \subseteq N$ ,

$$M^n|S\rangle = \sum_{T \supseteq S} (-1)^{|T \setminus S|} |T\rangle = \sum_{T \subseteq N} \mu_{ST} |T\rangle$$

with the *Möbius coefficients*

$$\mu_{ST} = \begin{cases} (-1)^{|T \setminus S|}, & \text{if } S \subseteq T, \\ 0, & \text{otherwise.} \end{cases}$$

**Remark 7.** The Möbius operator  $Z^n$  has well-known applications in game theory, decision making and more generally computer sciences and combinatorics (see Rota [25]). Given a cooperative game  $v : 2^N \rightarrow \mathbb{R}$ , it can be expressed in a unique way as a sum of the so-called unanimity games  $u_S$  defined by  $u_S(T) = 1$ , if  $T \supseteq S$ , and 0, otherwise:

$$v = \sum_{S \subseteq N} \hat{v}(S) u_S$$

with the coefficients  $\widehat{v}(S)$  given by:

$$\widehat{v}(S) = \sum_{T \subseteq S} (-1)^{|S \setminus T|} v(T).$$

Viewed as a mapping,  $\widehat{v}$  is the Möbius transform of  $v$ , and the above formula is often referred to as the Möbius inversion formula. In game theory, it is customary to call  $\widehat{v}(S)$ ,  $S \subseteq N$ , the Harsanyi dividends.

Note that considering the state representation of  $v$ :

$$\widetilde{v} = \sum_{S \subseteq N} v(S) |S\rangle,$$

the unanimity game  $u_S$  has state representation  $\widetilde{u}_S = Z^n |S\rangle$ , so that we have

$$\widetilde{v} = \sum_{S \subseteq N} \widehat{v}(S) Z^n |S\rangle$$

and  $\widetilde{\widetilde{v}} = M^n \widetilde{v} = \sum_{S \subseteq N} v(S) M^n |S\rangle$ .

### 5.3.2. Hadamard Transform

The Hadamard transform  $H$  of  $\mathcal{D}$  is the linear transformation with the property

$$H|0\rangle = \frac{|0\rangle + |1\rangle}{\sqrt{2}} \quad \text{and} \quad H|1\rangle = \frac{|0\rangle - |1\rangle}{\sqrt{2}}.$$

The normalizing factor  $\sqrt{2}$  is chosen as to make  $H$  norm preserving. Note that in both states  $H|0\rangle$  and  $H|1\rangle$  the alternatives 0 and 1 are attained with equal probability

$$p_0^{H|j\rangle} = \frac{1}{2} = p_1^{H|j\rangle} \quad (j = 0, 1).$$

It is easy to check that  $H$  is self-inverse (i.e.,  $H^{-1} = H$ ). It follows that also the  $n$ -fold tensor product  $H^n = H \otimes \dots \otimes H$  is norm preserving and self-inverse on the vector state space of  $\mathcal{D}^n$ . In particular, the  $2^n$  state vectors

$$H^n |i_1 \dots i_n\rangle = H|i_1\rangle \otimes \dots \otimes H|i_n\rangle \quad (i_j \in \{0, 1\})$$

are linearly independent. In the set theoretic notation, one finds

$$H^n |S\rangle = \frac{1}{2^{n/2}} \sum_{T \subseteq N} (-1)^{|S \cap T|} |T\rangle.$$

Note that, in each of the  $2^n$  states  $H^n |S\rangle$  of  $\mathcal{D}^n$ , the  $2^n$  boolean states  $|T\rangle$  of  $\mathcal{D}^n$  are equi-probable.

**Remark 8.** Both the Möbius as well as the Hadamard transform map state vectors of  $\mathcal{D}^n$  with real coefficients onto state vectors with real coefficients. In particular, these transforms imply linear transformations on the space of characteristic functions of classical cooperative TU-games.

In the classical context,  $H^n$  is closely related to the so-called Walsh transform (cf. Walsh [26]), which is also known as Fourier transform in the theory of so-called pseudo-boolean functions, i.e., essentially (possibly non-zero normalized) characteristic functions<sup>16</sup>. This transform is an important tool in discrete mathematics and game theoretic analysis<sup>17</sup>.

<sup>16</sup> Hammer and Rudeanu [27]

<sup>17</sup> see, e.g., Kalai [28], O'Donnell [29]

We stress, however, that the Hadamard transform is not the same as the classical (discrete) Fourier transform (below) on  $\mathcal{D}^n$  if  $n \geq 2$ .

Lastly, we point out an interesting connection of the Hadamard transform with the interaction transforms of Grabisch and Roubens [2], already alluded to in Example 5. These have been proposed in the context of cooperative games and are essentially of two types: the Shapley interaction transform, which extends the Shapley value, and the Banzhaf interaction transform, which extends the Banzhaf value. The latter is expressed as follows.

The Banzhaf transform of the TU-game  $v : 2^N \rightarrow \mathbb{R}$  is the pseudo-boolean function  $I_B$  with the values

$$I_B^v(S) = \left(\frac{1}{2}\right)^{n-s} \sum_{T \subseteq N} (-1)^{|S \setminus T|} v(T) \quad (S \in 2^N)$$

and represents the quantity of interaction existing among agents in  $S$ .  $I_B^v(S) > 0$  indicates that the cooperation of all agents in  $S$  brings more than any combination of subgroups of  $S$ , while  $I_B^v(S) < 0$  implies some redundancy/overlap in the cooperation of agents in  $S$ .

By the identification TU-game ' $v \leftrightarrow$  state  $\alpha$ ', the Hadamard transform becomes a transform  $H^v$  on TU-games with values

$$H^v(S) = \frac{1}{2^{n/2}} \sum_{T \subseteq N} (-1)^{|S \cap T|} v(T).$$

Now, it is easy to check that

$$I_B^v(S) = \frac{(-2)^s}{2^{n/2}} H^v(S)$$

holds, which yields an interpretation of the Hadamard transform in terms of interaction in cooperative contexts.

### 5.3.3. Fourier Transformation

We briefly recall the classical discrete Fourier transform of the coordinate space  $\mathbb{C}^k$ . Setting  $\omega = e^{2\pi i/k} \in \mathbb{C}$ , one defines the (unitary) Fourier matrix

$$\Omega = \frac{1}{\sqrt{k}} \begin{pmatrix} \omega^1 & \omega^2 & \dots & \omega^k \\ \omega^2 & \omega^4 & \dots & \omega^{2k} \\ \vdots & \vdots & \dots & \vdots \\ \omega^k & \omega^{2k} & \dots & \omega^{k^2} \end{pmatrix} \in \mathbb{C}^{k \times k}.$$

The Fourier transform of  $v \in \mathbb{C}^k$  is the vector  $\Omega v \in \mathbb{C}^k$ . Applied to decision systems, the Fourier transform of any state vector will also be a state vector.

**Remark 9.** Note that the Fourier transform of a state vector with real coefficients is not necessarily a real vector. In the language of TU games, this means that the Fourier transform of a TU game is not necessarily a TU game. However, the Fourier transform is well-defined and meaningful in the wider model of decision systems.

The Fourier transform extends naturally to interactions. Indeed, for any matrix  $M \in \mathbb{C}^{k \times k}$ , the linear operator

$$C \mapsto \mu_M(C) = MC M^* \quad (C \in \mathbb{C}^{k \times k})$$

preserves self-adjointness and thus acts as a linear operator on the Hilbert space  $\mathbb{H}_k$  of all  $(k \times k)$  self-adjoint matrices. In particular, we have

$$C = \sum_{i=1}^k \lambda_i u_i u_i^* \implies \mu_M(C) = \sum_{i=1}^k M(\lambda_i u_i u_i^*) M^* = \sum_{i=1}^k \lambda_i (M u_i)(M u_i)^*.$$

Hence, if  $M$  is unitary, we observe that the spectral decomposition of a self-adjoint matrix  $C$  with eigenvectors  $u_i$  yields a spectral decomposition of  $\mu_M(C)$  with eigenvectors  $Mu_i$  (and the same eigenvalues).

The choice  $M = \Omega$  thus yields the Fourier transform for interaction instances

$$\hat{A} \mapsto \mu_\Omega(\hat{A}) = \Omega \hat{A} \Omega^* \quad (A \in \mathbb{R}^{k \times k}),$$

which maps the Hermitian representation of an interaction state onto the Hermitian representation of another interaction state.

#### 5.4. Decision and Quantum Games

An  $n$ -person game  $\Gamma$  involves  $n$  players  $j$ , each of them having a set  $S_j$  of feasible strategies relative to some system  $\mathfrak{S}$ , which is assumed to be in an initial state  $\alpha^{(0)}$ . Each player  $j$  selects a strategy  $s_j \in S_j$  and the joint selection  $s = (s_1, \dots, s_n)$  of strategies and then moves the system into a final state  $\alpha^{(f)}$ . The reward of player  $j$  is  $P^{(j)}(\alpha^{(f)})$ , where  $P^{(j)}$  is a pre-specified real-valued functional on the state space of  $\mathfrak{S}$ .

The  $n$ -person game  $\Gamma$  is a *decision game* if it is played relative to a decision system  $\mathfrak{D}^m$  with binary alternatives for some  $m > 0$ . By their strategic choices, the  $n$  players influence the  $m$  decision makers towards a certain decision, i.e., the joint strategy  $s$  moves the game to a decision state

$$\delta^{(f)} = \sum_{k \in \{0,1\}^m} \delta_k^{(f)} |k\rangle \quad (\delta_k^{(f)} \in \mathbb{C}, \sum_{k \in \{0,1\}^m} |\delta_k^{(f)}|^2 = 1).$$

In the state  $\delta^{(f)}$ , the  $m$  decision makers will accept the alternative  $k$  with probability  $|\delta_k^{(f)}|^2$ , in which case  $|k\rangle$  is considered to be the final state of the game and player  $j$  receives a pre-specified reward  $p_k^{(j)}$ . Hence,  $j$ 's *expected* payoff is

$$P^{(j)}(\delta^{(f)}) = \sum_{k \in \{0,1\}^m} p_k^{(j)} |\delta_k^{(f)}|^2. \tag{16}$$

Interpreting the decision states of  $\mathfrak{D}^m$  as the states of an  $m$ -dimensional quantum system and regarding  $\delta^{(f)}$  as the final state of the game, we arrive at the model of a *quantum game* with the payoff functionals  $P^{(j)}$ .

**Remark 10.** The payoff functionals  $P^{(j)}$  reveal themselves as linear measurements if we represent decision states not as vectors  $\delta$  but as density matrices  $\delta\delta^*$ :

$$P^{(j)}(\delta) = \sum_{k \in \{0,1\}^m} p_k^{(j)} |\delta_k|^2 = \langle P^{(j)} | \delta\delta^* \rangle,$$

where  $P^{(j)}$  is now the diagonal matrix with coefficients  $P_{kk}^{(j)} = p_k^{(j)}$ .

In the quantum games discussed in the literature, the strategies of the individual players typically consist of the application of certain linear operations on the states<sup>18</sup>. As an illustration, consider the generalization of the classical Prisoners' Dilemma of Eisert et al. [7]:

There are two players relative to the system  $\mathfrak{D}^2 = \mathfrak{D} \otimes \mathfrak{D}$  with states given as

$$\delta = \delta_{00}|00\rangle + \delta_{01}|01\rangle + \delta_{10}|10\rangle + \delta_{11}|11\rangle \quad (\delta_{ij} \in \mathbb{C}).$$

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<sup>18</sup> see, e.g., Grabbe [5] or Guo et al. [6]

The game is initialized by a unitary operator  $U$  and prepared into the state  $\alpha^{(0)} = U|00\rangle$ . The players select unitary operators  $A$  and  $B$  on  $\mathcal{D}$ , whose tensor product  $A \otimes B$  is applied to  $\alpha^{(0)}$ . A further application of  $U^*$  results in the final state

$$\alpha^{(f)} = U^*(A \otimes B)\alpha^{(0)} = U^*(A \otimes B)U|00\rangle.$$

The payoff coefficients  $p_k^{(j)}$ , with  $k \in \{00, 01, 10, 11\}$ , are the coefficients of the payoff matrix in the classical Prisoners' Dilemma.

Strategic choices of operators associated with the Pauli matrices  $\pi_1$  and  $\pi_2$  (Section 3.1), for example, would act on the states in the following way:

$$\begin{aligned} \pi_1|0\rangle &= |0\rangle \quad \text{and} \quad \pi_1|1\rangle = -|1\rangle, \\ \pi_2|0\rangle &= |1\rangle \quad \text{and} \quad \pi_2|1\rangle = |0\rangle. \end{aligned}$$

Eisert et al. show that the set  $\{I, \pi_1, \pi_2\}$  of admissible strategies for each player can guarantee the existence of a Pareto optimal Nash equilibrium in cases where the classical variant does not admit such a Nash equilibrium.

Without going into further detail, we mention that the Hadamard transform  $H$  often turns out to be a powerful strategic operator in quantum games (see, e.g., the seminal penny flip game of Meyer [30]).

### 6. Markov Evolutions

Interaction among agents may be time dependent. For example, opinions form over time in mutual information exchange, and game theoretic coalitions form due to changing economic conditions, etc. Generally, we understand by an *evolution* of an interaction system  $\mathfrak{X} = (X, \mathcal{A})$  in discrete time  $t$  a sequence  $\epsilon = (\alpha_t)_{t \geq 0}$  of states  $\alpha_t \in \mathcal{A}$ .

The evolution  $\epsilon$  is *bounded* if there is some  $c \in \mathbb{R}$  such that  $\|\alpha_t\| < c$  holds for all  $t$ , and  $\epsilon$  is *mean ergodic* if the averages of the state representations

$$\bar{\alpha}^{(t)} = \frac{1}{t} \sum_{m=1}^t \hat{\alpha}_m \in \mathbb{H}_X$$

converge to a limit  $\bar{\alpha}^{(\infty)}$ . We say that  $\epsilon$  is a *Markov evolution* if there is a linear ("evolution") operator  $\Phi : \mathbb{H}_X \rightarrow \mathbb{H}_X$  such that

$$\hat{\alpha}_{t+1} = \Phi^t \hat{\alpha}_0, \text{ i.e., } \hat{\alpha}_{t+1} = \Phi \hat{\alpha}_t \quad \text{holds for all } t \geq 0.$$

A Markov evolution is mean ergodic if and only if it is bounded:

**Theorem 1.** *Let  $\phi$  be a linear operator on  $\mathbb{C}^k$ . Then, for any  $a \in \mathbb{C}^k$ , the following statements are equivalent:*

- (i) *There is some  $c \in \mathbb{R}$  such that  $\|\phi^t a\| \leq c$  holds for all  $t = 0, 1$ .*
- (ii) *The limit  $\bar{a}^{(\infty)} = \lim_{t \rightarrow \infty} \frac{1}{t} \sum_{m=1}^t a_m$  exists.*

**Proof.** Theorem 2 in Faigle and Schönhuth [31].  $\square$

The importance of these notions lies in the fact that the mean ergodic evolutions guarantee the statistical convergence of arbitrary measurements (in the sense of Section 4) on the evolution. More precisely, we have

**Corollary 1.** *Let  $\phi$  be a linear operator on  $\mathbb{C}^k$ . Then for any  $a \in \mathbb{C}^k$ , the following statements are equivalent:*

- (i) The evolution sequence  $(\phi^t a)_{t \geq 0}$  is mean ergodic.
- (ii) For every linear functional  $f : \mathbb{C}^k \rightarrow \mathbb{C}$ , the statistical averages

$$\bar{f}^{(t)} = \frac{1}{t} \sum_{m=1}^t f(\phi^m(a))$$

converge.

□

We illustrate this model with two well-known examples.

### 6.1. Markov Chains

Let  $\pi \in \mathbb{R}^k$  be a probability distribution and  $M \in \mathbb{R}^{k \times k}$  such that every “state”  $\pi^{(t)} = M^t \pi$  is a probability distribution and hence satisfies  $\|\pi^{(t)}\| \leq k$ . It follows from Theorem 1 that  $(\pi^{(t)})_{t \geq 0}$  is a mean ergodic Markov evolution.

If  $M$  is a probabilistic transition matrix (i.e., all columns of  $M$  are probability distributions), the Markov evolution  $(\pi^{(t)})_{t \geq 0}$  is a classical *Markov chain*, in which case mean-ergodicity is well-known.

**Remark 11.** *In the theory of coalition formation in cooperative game theory, Markov chains are typically taken as underlying models for the evolutionary formation process.*<sup>19</sup>

### Schrödinger’s Wave Equation

Recall that the Schrödinger picture of quantum mechanics describes a *state evolution* of a finite-dimensional quantum system by a time dependent function  $\psi$  with values  $\psi(t) \in \mathbb{C}^k$  for some  $k < \infty$ , which is supposed to satisfy the differential equation

$$\frac{\partial \psi(t)}{\partial t} = \frac{i}{\hbar} H \psi(t), \tag{17}$$

with the matrix  $H$  being the so-called *Hamiltonian* of the system and  $\hbar$  Planck’s constant. Assuming  $H$  to be normal (i.e.,  $HH^* = H^*H$ ), one obtains the solution of Equation (17) in the form

$$\psi(t) = U_t \psi(0) \quad (\text{with } U_t = e^{-iHt/\hbar}).$$

Note that  $U_t$  is unitary. So  $\|\psi(t)\| = \|\psi(0)\|$  is bounded. If  $H$  moreover is constant in time, one finds

$$\psi(t) = U^t \psi(0) \quad \text{with } U = e^{-iH/\hbar} \in \mathbb{C}^{k \times k} \text{ unitary,} \tag{18}$$

which exhibits the (discrete) Schrödinger evolution  $(\psi(t))_{t \geq 0}$  as mean-ergodic.

**Remark 12.** *More generally, one sees that arbitrary unitary evolutions in  $\mathbb{C}^k$  are mean ergodic. This fact is well-known as von Neumann’s mean ergodic theorem.*

The examples show that traditional models for the evolution of interaction systems are quite restrictive and suggest to study evolutions in a wider context.

**Remark 13.** *For a possible infinite-dimensional evolution model that includes event observations relative to arbitrary stochastic processes as a special case, see Faigle and Gierz [34].*

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<sup>19</sup> see, e.g., Faigle and Grabisch [32] or the discussion in Bacci et al. [33]

## 6.2. Markov Decision Processes

The *average Markov decision problem*<sup>20</sup> involves a system  $S$  with a finite set  $N = \{0, 1, \dots, n - 1\}$  of states. For each  $x \in N$ , there is a set  $A(x)$  of actions. Each action  $a \in A(x)$  is characterized by a probability distribution  $p_x^a$  on  $N$  so that  $p_{xy}^a$  is the probability of a state transition  $x \mapsto y$  under  $a$ . Moreover, there is a reward  $r_x^a \in \mathbb{R}$  offered for taking the action  $a \in A(x)$ .

A *policy* is a selection  $\mathbf{a} = \{a_x | a_x \in A(x), x \in N\}$  of actions. Assuming that  $S$  is initially in state 0, the objective of the decision taker is to select  $\mathbf{a}$  as to maximize the long term (infinite horizon) average reward  $\bar{r}_{\mathbf{a}}^{(\infty)}$ .

Notice that the policy  $\mathbf{a}$  determines a random walk on  $N$  with transition probabilities  $p_{xy}^a$  and hence a classical Markov chain. Moreover, the reward corresponds to a measurement of the walk. Indeed, let  $\pi_{\mathbf{a}}^{(t)}$  be the “Markov state” of the random walk at time  $t$ . Then, the average expected reward at time  $t$  is

$$\bar{r}_{\mathbf{a}}^{(t)} = \frac{1}{t} \sum_{m=1}^t \sum_{x \in N} r_x^{a_x} \pi_{\mathbf{a}}^{(m)}(x) = \langle r_{\mathbf{a}} | \bar{\pi}_{\mathbf{a}}^{(t)} \rangle,$$

where  $r_{\mathbf{a}}$  is the reward vector associated with the policy  $\mathbf{a}$  and  $\bar{\pi}_{\mathbf{a}}^{(t)}$  the expected (average) state of the walk at time  $t$ . In particular, the long term average reward of policy  $\mathbf{a}$  is

$$\bar{r}_{\mathbf{a}}^{(\infty)} = \langle r_{\mathbf{a}} | \bar{\pi}_{\mathbf{a}}^{(\infty)} \rangle.$$

**Remark 14.** *The Markov decision model generalizes in a straightforward way to the setting of so-called quantum Markov chains (see, e.g., Faigle and Gierz [34] for a definition).*

## 7. Discussion

We have introduced interaction systems  $\mathcal{X} = (X, \mathcal{A})$  as general models for the analysis of interaction phenomena in cooperative (or other) environments by vector space methods. We have shown that the states of such systems admit isomorphic representations (real or Hermitian), which suggest understanding them in a classical physical context as well as, for example, in the context of quantum systems. This dual aspect of interaction systems exhibits perspective. For example, the eigenvalue theory allows us to understand measurements on interaction systems of stochastic variables (Section 4.1).

Moreover, a detailed analysis of decision systems not only refines the notion of multichoice games but puts fuzzy games into the perspective of decision systems without entangled states (Section 5.2.1). Moreover, the probabilistic analysis of decision states exhibits Penrose’s [4] well-known quantum theoretic model for human decision processing as a relaxed version of binary decision-making.

The Hermitian point of view also naturally associates Fourier coefficients to TU games, for example, and generally yields a Fourier transformation for interaction systems at large. It furthermore gives rise to a new model of “Markov evolutions” of interaction systems (Section 6), which generalizes both the classical Markov chain model with constant transition probabilities and the Schrödinger quantum evolution model under a constant Hamiltonian.

The latter immediately raises the question of which Markov type evolution model is appropriate in practice. This question cannot be mathematically decided but requires comprehensive real world experimentation and data analysis, which exceeds by far the scope of the present paper. However, simulated data have been obtained by Zhang et al. [9] relative to a game theoretic approach to a technical communication problem. The data appear to support the quantum theoretic point of view.

Our mathematical analysis was restricted to interactions of a finite set  $X$  of agents and hence to finite-dimensional Hilbert spaces. It is possible to extend the theory to countable sets  $X$  and

<sup>20</sup> cf. Puterman [35], Lozovanu and Pickl [36]

infinite-dimensional Hilbert spaces  $\mathbb{H}_X$ . The corresponding interaction matrices then represent so-called *Hilbert-Schmidt operators* (i.e., matrix operators with finite Frobenius norm). We will not go into further detail here.

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**Author Contributions:** The idea to investigate interaction systems as a setting for games and decisions' results from the authors' joint work on cooperative games. For the present more general model, Ulrich Faigle contributed additional quantum theoretic aspects while Michel Grabisch provided further examples and applications from decision analysis.

**Conflicts of Interest:** The authors declare no conflict of interest.

## Appendix A. An Example with Two Agents

Let us illustrate the main notions and results introduced in the paper. For simplicity, we consider a set  $X$  two agents and interaction matrices of the form

$$A = \begin{pmatrix} w_1 & 1 - w_1 \\ 1 - w_2 & w_2 \end{pmatrix}$$

with  $w_1, w_2 \in [0, 1]$ .  $A$  is row-stochastic but not symmetric unless  $w_1 = w_2$ .  $A$ 's entries are generally interpreted as interaction/activity levels, so that  $w_1, w_2$  are the activity levels of agents 1 and 2, while  $1 - w_1, 1 - w_2$  are their interaction levels. Following Example 4, we understand  $A$  as an influence matrix. In this case, agent  $i$  would listen to the opinion of the other agent with weight  $1 - w_i$ , and to himself with weight  $w_i$ .

We first apply the symmetry decomposition and find

$$A^+ = \begin{pmatrix} w_1 & 1 - \frac{1}{2}W \\ 1 - \frac{1}{2}W & w_2 \end{pmatrix}, \quad A^- = \begin{pmatrix} 0 & -\frac{1}{2}\Delta W \\ \frac{1}{2}\Delta W & 0 \end{pmatrix}$$

with the shorthand  $W = w_1 + w_2$  and  $\Delta W = w_1 - w_2$ . Therefore, the self-adjoint representation is

$$\hat{A} = \begin{pmatrix} w_1 & 1 - \frac{1}{2}W - i\frac{1}{2}\Delta W \\ 1 - \frac{1}{2}W + i\frac{1}{2}\Delta W & w_2 \end{pmatrix}$$

with the eigenvalues

$$\lambda = \frac{W \pm \sqrt{(W - 2)^2 + 2\Delta W^2}}{2}.$$

The corresponding eigenvectors are

$$u_1 = \frac{1}{\sqrt{8 + 2W^2 - 8W + 4\Delta W^2 - 2\Delta W\sqrt{D}}} \begin{pmatrix} \frac{\sqrt{4 + W^2 - 4W + \Delta W^2}}{(1 - \frac{1}{2}W + i\frac{\Delta W}{2})(-\Delta W + \sqrt{D})} \\ \frac{1}{\sqrt{1 + \frac{1}{4}W^2 - W + \frac{\Delta W^2}{4}}} \end{pmatrix},$$

$$u_2 = \frac{1}{\sqrt{8 + 2W^2 - 8W + 4\Delta W^2 + 2\Delta W\sqrt{D}}} \begin{pmatrix} \frac{\sqrt{4 + W^2 - 4W + \Delta W^2}}{(1 - \frac{1}{2}W + i\frac{\Delta W}{2})(-\Delta W - \sqrt{D})} \\ \frac{1}{\sqrt{1 + \frac{1}{4}W^2 - W + \frac{\Delta W^2}{4}}} \end{pmatrix}.$$

One can see that calculations can become rapidly quite complex. In order to clarify the results, we perform a quantum theoretically standard change of variables and set

$$\begin{aligned}
 E_0 &= \frac{W}{2}, \\
 \Delta &= \sqrt{\frac{1}{2}\Delta W^2 + 1 + \frac{1}{4}W^2 - W}, \\
 \tan \theta &= \frac{2\sqrt{1 + \frac{1}{4}W^2 - W + \frac{1}{4}\Delta W^2}}{\Delta W}, \\
 e^{-i\varphi} &= \frac{1 - \frac{1}{2}W - i\frac{1}{2}\Delta W}{\sqrt{1 + \frac{1}{4}W^2 - W + \frac{1}{4}\Delta W^2}}.
 \end{aligned}$$

Then, the eigenvalues are

$$\lambda_1 = E_0 + \Delta, \quad \lambda_2 = E_0 - \Delta,$$

and the unit eigenvectors take the form

$$u_1 = \begin{pmatrix} \cos(\theta/2) \\ e^{i\varphi} \sin(\theta/2) \end{pmatrix}, \quad u_2 = \begin{pmatrix} -\sin(\theta/2) \\ e^{i\varphi} \cos(\theta/2) \end{pmatrix}. \tag{A1}$$

The eigenvalues are shown in Figure A1. One sees that they tend to coincide to 1 when both agents have high activity level and low interaction, while they are very much apart when interaction is high.

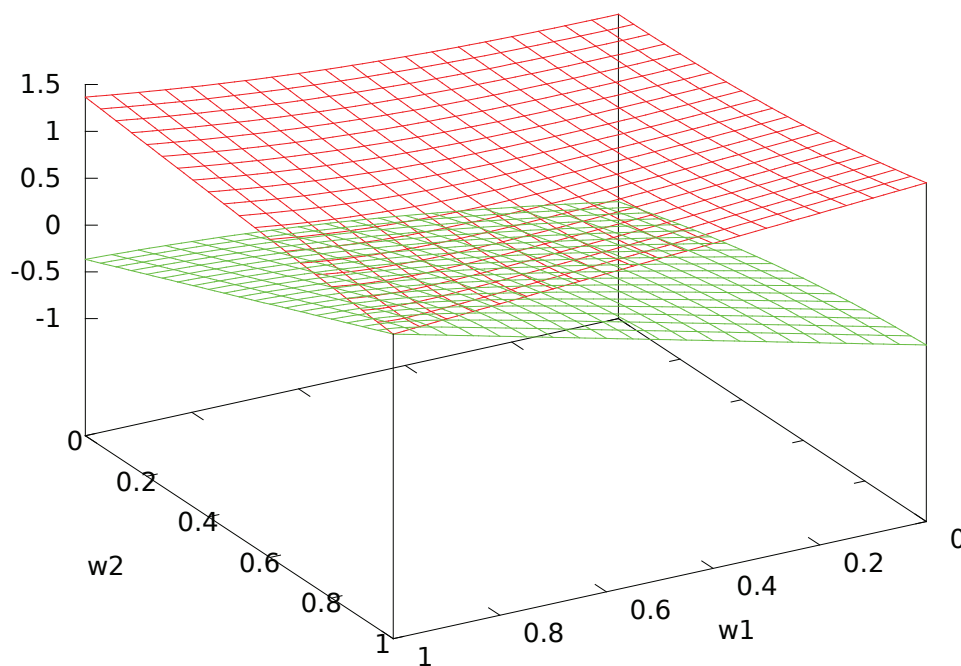


Figure A1. Eigenvalues  $\lambda_1, \lambda_2$  of  $\hat{A}$ .

Let us compute the evolution of the system by applying Schrödinger’s equation, taking the Hamiltonian to be the self-adjoint matrix  $\hat{A}$ , and  $\psi(0) = e_1 = (1 \ 0)^T$ .

$\psi(t)$  represents the state of the agents at timer  $t$ . Expressed in the  $(u_1, u_2)$  basis, we find, with the (reduced) Planck constant  $\hbar = h/2\pi$ ,

$$\psi(t) = \cos(\theta/2)e^{-\frac{i}{\hbar}\lambda_1 t}u_1 - \sin(\theta/2)e^{-\frac{i}{\hbar}\lambda_2 t}u_2$$

and, in the standard  $(e_1, e_2)$  basis, using Equation (A1):

$$\psi(t) = e^{-\frac{i}{\hbar}E_0 t} \begin{pmatrix} \cos(t\Delta/\hbar) - i \cos \theta \sin(t\Delta/\hbar) \\ -ie^{i\varphi} \sin(\theta) \sin(t\Delta/\hbar) \end{pmatrix}.$$

The probability of transition from state  $e_1 = (1 \ 0)^T$  to  $e_2 = (0 \ 1)^T$  after time  $t$  is given by

$$\text{Pr} = \|\langle e_2 | \psi(t) \rangle\|^2 = \sin^2 \theta \sin^2(t\Delta/\hbar).$$

This probability has period  $\pi\hbar/\Delta$  and maximal value  $\sin^2 \theta$ . In our case, we have

$$\sin^2 \theta = \frac{\tan^2 \theta}{\tan^2 \theta + 1} = 1 - \frac{\Delta W^2}{4 + W^2 - 4W + 2\Delta W^2},$$

which is the maximal value of the probability of transition. Its period is

$$\frac{\pi\hbar}{\sqrt{\frac{1}{2}\Delta W^2 + 1 + \frac{1}{4}W^2 - W}}.$$

Figure A2 shows the oscillatory nature of the probability of transition. The amplitude and period of these oscillations are shown in Figures A3 and A4. When both agents have a high activity level with low interaction, the period tends to infinity so that the probability of transition tends to 0: there is no evolution. Otherwise, the period is almost constant to a low value around 1 unit of time, while the amplitude is close to its maximal value when the agents have a low activity and a high interaction: clearly, interaction creates strong and rapid oscillations between the two states. In addition, the amplitude is minimal when one of the agents has no interaction while the other one has.

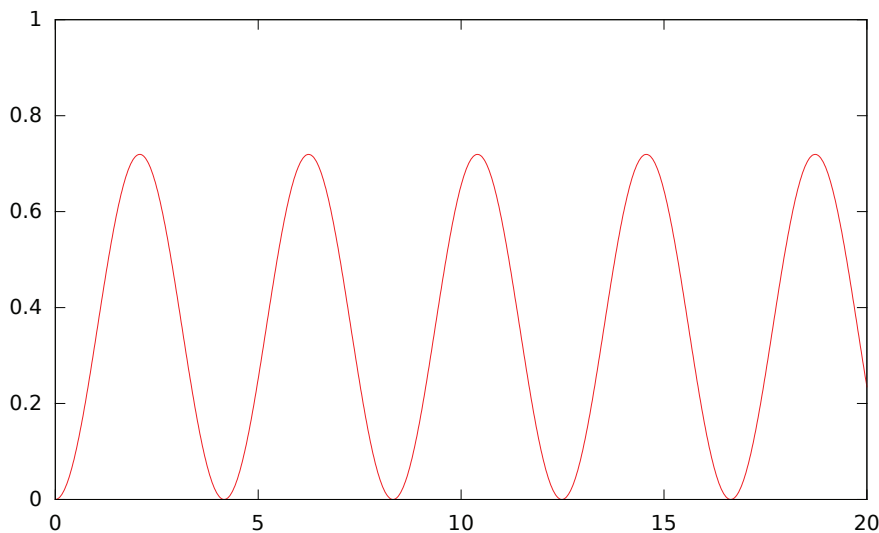


Figure A2. Probability of transition from state  $e_1$  to  $e_2$  in  $1/\hbar$  unit times with  $w_1 = 0.9$ ,  $w_2 = 0.1$ .

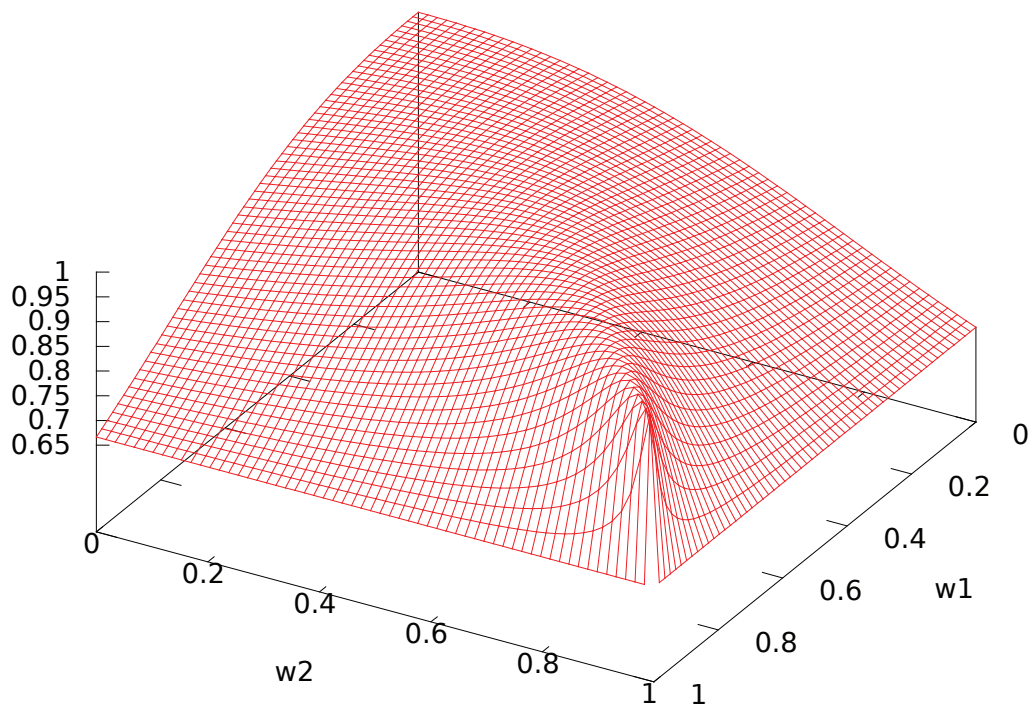


Figure A3. Amplitude of probability of transition.

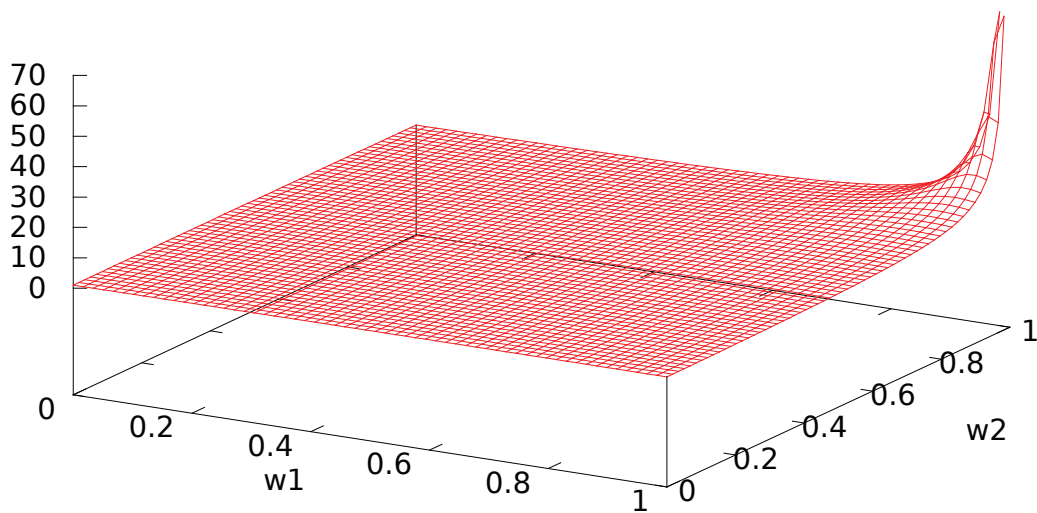


Figure A4. Period of probability of transition in  $\pi\hbar$  units of time.

Let us consider slightly different interaction matrices  $A', A''$ :

$$A' = \begin{pmatrix} w_1 & w_1 - 1 \\ w_2 - 1 & w_2 \end{pmatrix}, \quad A'' = \begin{pmatrix} w_1 & 1 - w_1 \\ w_2 - 1 & w_2 \end{pmatrix}$$

with  $w_1, w_2 \in [0, 1]$ . In  $A'$ , the antidiagonal elements are nonpositive, which, when  $A'$  is interpreted as an influence matrix, corresponds to an anticonformist attitude, since the agent has a tendency to adopt

an opinion opposite to the one of the other agent.  $A''$  represents a mixed situation where agent 1 is conformist and agent 2 is anticonformist. The corresponding self-adjoint matrices are

$$\widehat{A}' = \begin{pmatrix} w_1 & \frac{1}{2}W - 1 + i\frac{1}{2}\Delta W \\ \frac{1}{2}W - 1 - i\frac{1}{2}\Delta W & w_2 \end{pmatrix},$$

$$\widehat{A}'' = \begin{pmatrix} w_1 & \frac{1}{2}\Delta W + i(\frac{1}{2}W - 1) \\ \frac{1}{2}\Delta W - i(\frac{1}{2}W - 1) & w_2 \end{pmatrix}.$$

Observe that, since in all cases the term  $A_{12}$  is the same, all parameters  $E_0, \Delta, \theta$  remain the same, and only  $\varphi$  changes. Consequently, the eigenvalues and probability of transition are the same, and only the evolution of  $\psi$  changes.

In the particular situation

$$A = \begin{pmatrix} 0 & 1 \\ 1 & 0 \end{pmatrix},$$

the agents display no activity (or no self-confidence) and interact positively (or follow the other's opinion fully). The eigenvalues are  $\pm 1$ ,  $\theta = \frac{\pi}{2}$  and  $\Delta = 1$ , yielding a maximal amplitude for probability transition and a period equal to  $\pi\hbar$ .  $e^{-i\varphi} = 1$  holds and the evolution is

$$\psi(t) = \cos(t/\hbar) \begin{pmatrix} 1 \\ 0 \end{pmatrix} - i \sin(t/\hbar) \begin{pmatrix} 0 \\ 1 \end{pmatrix}.$$

Another extreme case is

$$A = \begin{pmatrix} 0 & -1 \\ -1 & 0 \end{pmatrix},$$

where the two agents have negative interaction or are pure anticonformists. The eigenvalues are  $\pm 1$ ,  $\theta = \frac{\pi}{2}$  and  $\Delta = 1$ , yielding a maximal amplitude for probability transition and a period equal to  $\pi\hbar$ . Again,  $e^{-i\varphi} = -1$  holds with evolution

$$\psi(t) = \cos(t/\hbar) \begin{pmatrix} 1 \\ 0 \end{pmatrix} + i \sin(t/\hbar) \begin{pmatrix} 0 \\ 1 \end{pmatrix}.$$

Note that, in both cases, the state is oscillating with maximal amplitude, which is well in line with the intuition that the opinion is very unstable in case every agent just copies the activity/opinion of the other or does exactly the opposite.

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